

Thank you for joining! We'll be getting started shortly.

In the meantime, please familiarize yourself with the GoToWebinar tools:

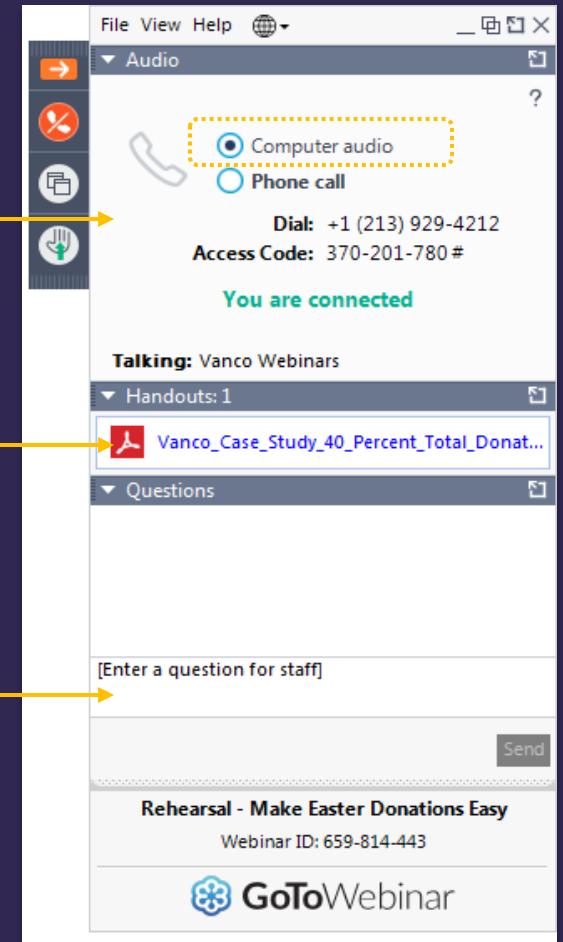
1. Please make sure you are connected to audio
(Note: We recommend you select *Computer audio*)

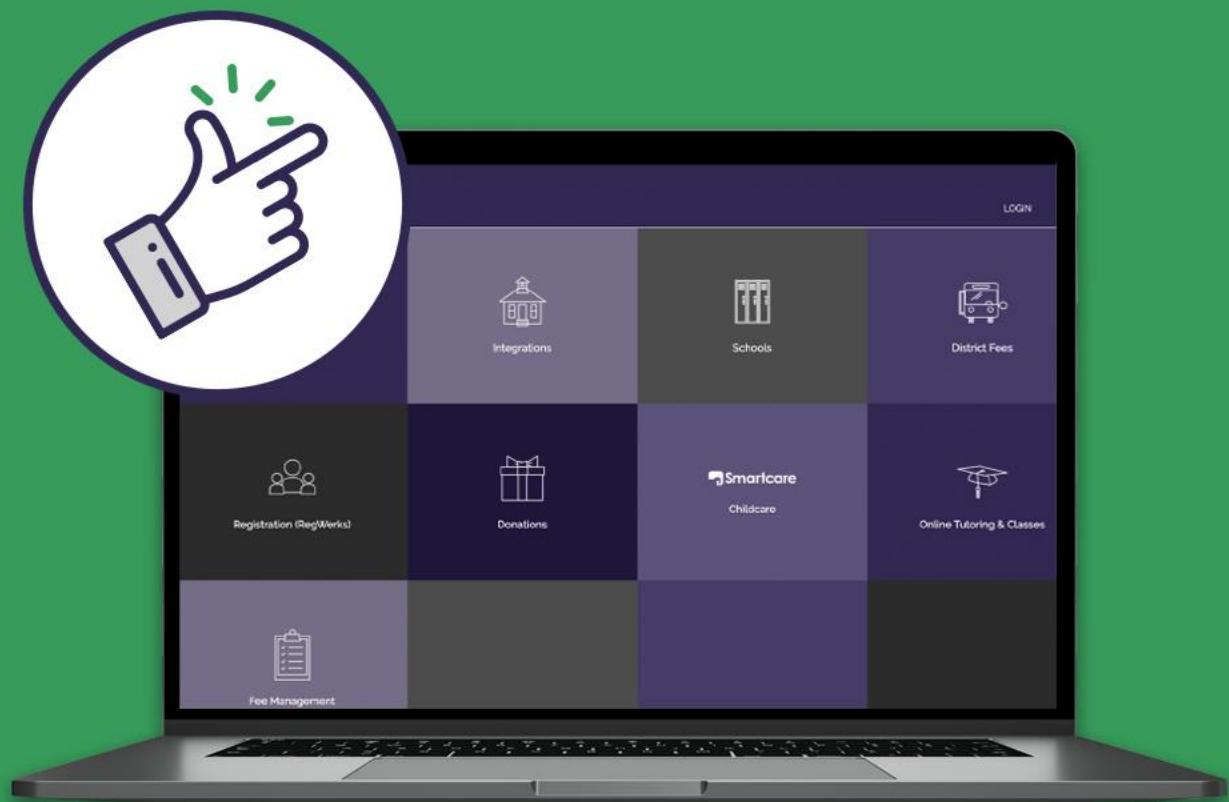


2. Download handouts here



3. Submit questions throughout the webinar here





RevTrak Makes Fees Easy

VANCO
EDUCATION

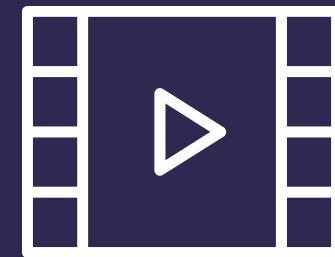
Welcome to the Webinar – We'll be getting started shortly!



**Attendees are in
“listen only” mode**



**Ask questions
throughout using the
Questions panel in
GoToWebinar**



**We will send you a
copy of the slides and
the recording**

Today's Presenter:



Amy Julius
Revenue Enablement Manager

Today's Agenda

1 Cashless Campus Audit

2 Live Demo

3 Next Steps

4 Q&A

Let's Take a Quick “Cashless Campus” Audit Together



Athletics
Fees



AP & PSAT
Exam Fees



Technology
Fees



Event Tickets



Youth Enrichment
Registration

How many different payments does your district collect?



Yearbooks



Bus Fees



Fundraisers
& Donations



Parking
Passes



Spirit
Wear



Athletics
Tickets

Mailed-in
Checks



Before/After
Child Care

Checks
Brought
to Office

Cash
Given to
Coaches



Athletics
Fees

Cash
Brought
to Office

Cash Paid at
Registration

Mailed-in
Checks



Technology
Fees

Online
Payment

Cash Brought
to Office

Cash (Night #1)

Cash (Night #2)



Event Tickets

Mailed-in
Checks



Youth Enrichment
Registration

Checks Brought
to Office

Cash
Brought
to Office

Cash
Given to
Teachers

Checks
Brought
to Office



Lunch
Payments

Online
Through Meal
Software

Cash Given to
Cafeteria

Checks Given
to Cafeteria



Yearbooks

Cash Brought
to Office

Online
Through
School Store



Spirit
Wear

Cash at School
Store

Cash Paid at
Registration



Bus Fees

Mailed-in
Checks

Cash (Night #1)



Fundraisers
& Donations

Cash Given to
Booster Club

Checks
Given to
Teachers

Mailed-in
Checks



Cash (Night #2)

Cash (Night #3)

Online
Fundraising
Website

Mailed-
Checks

Checks
Brought
to Office

Before/After
Child Care

Cash
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Technology
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Cash (Night #2)



Event Tickets

Mailed-in
Checks



Youth Enrichment
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Checks Brought
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Checks Given
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Cash Brought
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Parking
Passes

Checks Brought
to Office

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Cash Paid at
Registration



Bus Fees

Mailed-in
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Cash (Night #1)



Spirit
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Cash at School
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Fundraisers
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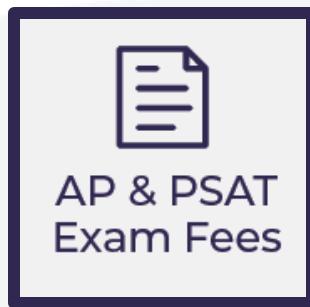
Mailed-in
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Online
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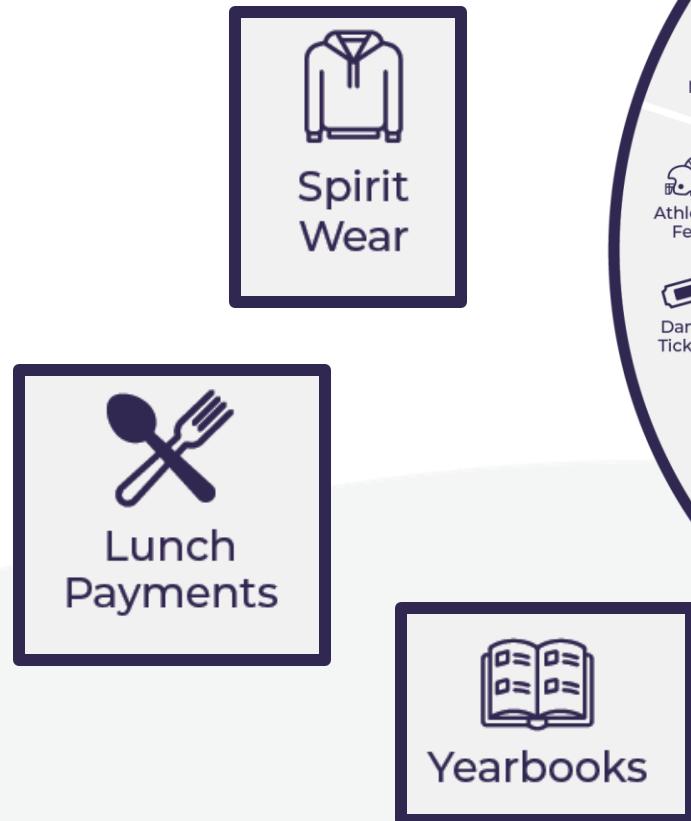


Vanco's Education Vision

We provide K-12 educational institutions and families with a **convenient, one-stop shop** online payment experience for **all** school-related activities.



That includes **required, assignable fees**, like...



And optional payments for **everything else**, including...

VANCO
EDUCATION

IP
PowerSchool
PARTNER PREMIUM

 **tyler**
technologies



... and more!

And did we mention we **integrate** with the most popular **Student Information Systems**?

***Let's see how a Web Store
can take any kind of online
payments in a live demo.***

Web Store Demo

Why do thousands of districts trust Vanco?



30+ years serving educators – Vanco's payment platform was designed specifically for schools



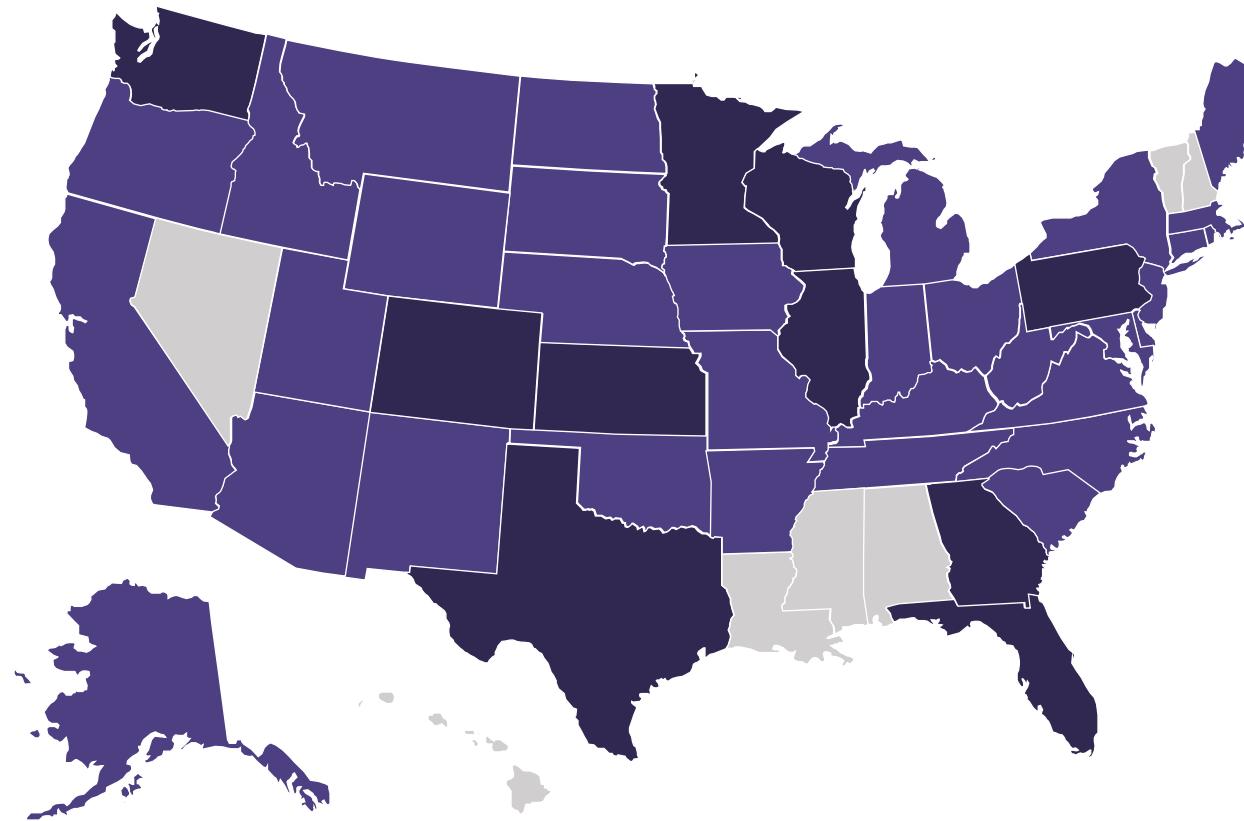
We're **PCI Level 1 Compliant** – the highest security standard in the online payments industry



More than **8 million parents** use Vanco each year to make payments for school fees



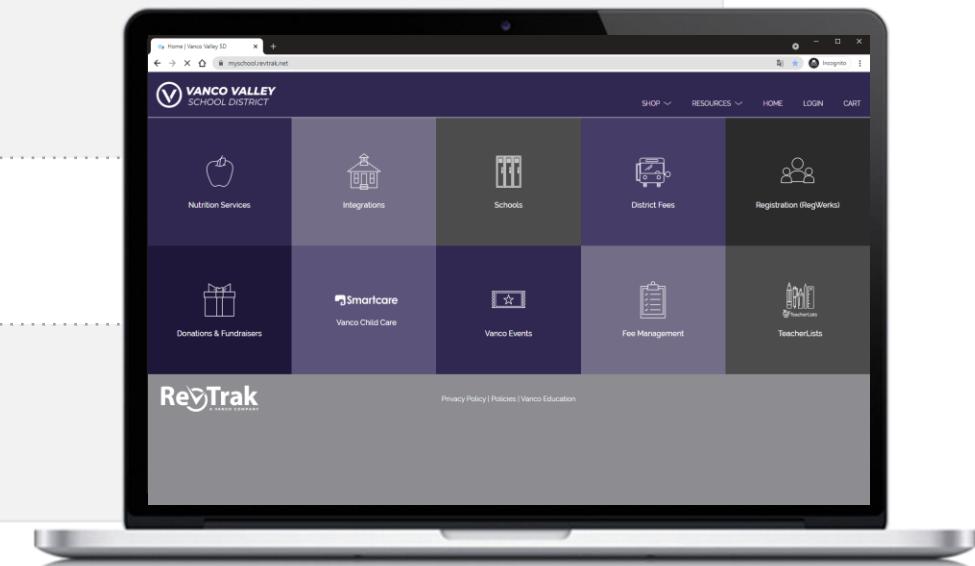
1,200+ districts across the US use Vanco's RevTrak Web Store



Want to know another district near you that uses us?
Reach out to us at **sales@vanco.com**.

Key Take-Aways

- 1** **Easy for families:** Families can pay **all** school-related fees from one location
- 2** **Easy for staff:** Vanco supports multiple bank accounts and GL codes, and finance staff can **reconcile in 10 minutes or less**
- 3** **Integrations** with many Student Information Systems
- 4** **We build your Web Store for you!**
- 5** **NO** implementation or set up costs
- 6** **Special Pricing Promotions:** Talk to our Sales team about current promotions



Next Steps

1

**Request your
personalized
demo.**

2

***Vanco will build
your Web Store
so you can start
enjoying easy
payments!***

3

***You can start
enjoying the time
savings and ease
of online
payments.***

Q&A

If you have additional questions, please reach out to sales@vanco.com

Thank You!