



Collect Any Payment Online

VANCO
EDUCATION



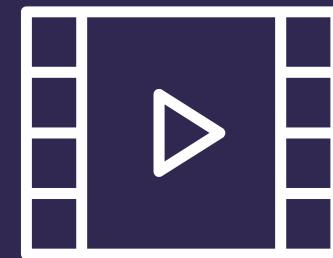
Before We Begin



**Attendees are in
“listen only” mode**



**Ask questions
throughout using the
chat function**



**We will send you a
copy of the slides
and the recording**

Today's Presenters



Chris Casey
Director of Sales,
Skyward



Krysten Demster
Marketing Manager,
Vanco



Amy Julius
Revenue Enablement
Manager, Vanco



**Vanco is Skyward's preferred
payments processor.**

How is your district collecting payments?



How many different payments does your district collect?



Mailed-in
Checks



Before/After
Child Care

Checks
Brought
to Office

Cash
Given to
Coaches



Athletics
Fees

Cash
Brought
to Office

Cash Paid at
Registration

Mailed-in
Checks



AP & PSAT
Exam Fees



Technology
Fees

Online
Payment

Cash Brought
to Office

Cash (Night #1)

Cash (Night #2)



Event Tickets

Mailed-in
Checks



Youth Enrichment
Registration

Checks Brought
to Office

Cash
Brought
to Office

Cash
Given to
Teachers

Checks
Brought
to Office



Lunch
Payments

Online
Through Meal
Software

Cash Given to
Cafeteria

Checks Given
to Cafeteria



Yearbooks

Cash Brought
to Office

Online
Through
School Store



Spirit
Wear

Cash at School
Store

Cash Paid at
Registration



Bus Fees

Mailed-in
Checks

Cash (Night #1)



Fundraisers
& Donations

Cash Given to
Booster Club

Checks
Given to
Teachers

Mailed-in
Checks

Online
Fundraising
Website



Athletics
Tickets

Cash (Night #2)

Cash (Night #3)

Mailed-
Checks

Checks
Brought
to Office

Before/After
Child Care

Cash
Given to
Coaches

Athletics
Fees

Cash
Brought
to Office

Cash Paid at
Registration

Mailed-in
Checks



Technology
Fees

Online
Payment

Cash Brought
to Office



AP & SAT
Exam Fees

Cash (Night #1)

Cash (Night #2)



Event Tickets

Mailed-in
Checks



Youth Enrichment
Registration

Checks Brought
to Office

Cash
Brought
to Office

Cash
Given to
Teachers

Checks
Brought
to Office



Lunch
Payments

Online
Through Meal
Software

Cash Given to
Cafeteria

Checks Given
to Cafeteria



Yearbooks

Cash Brought
to Office

Checks Brought
to Office



Parking
Passes

Cash Paid at
Registration



Bus Fees

Mailed-in
Checks

Cash (Night #1)



Athletics
Tickets

Cash (Night #2)

Cash (Night #3)

Cash Given to
Booster Club



Fundraisers
& Donations

Checks
Given to
Teachers

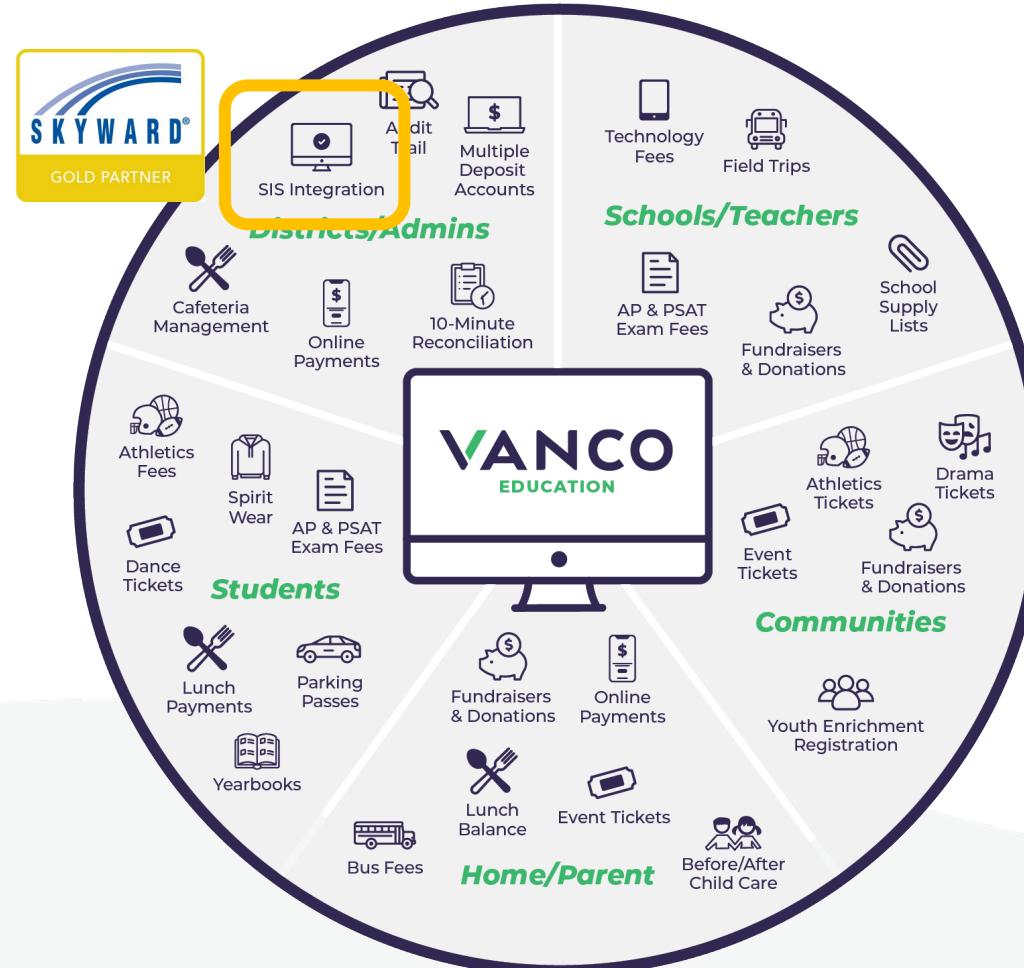
Mailed-in
Checks

Online
Fundraising
Website

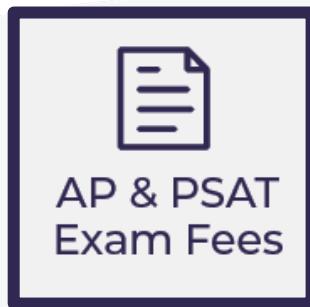


Vanco's Education Vision

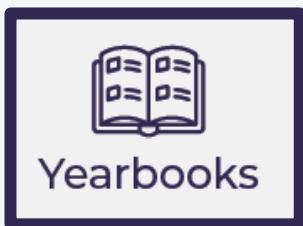
We provide K-12 educational institutions and families with a **convenient, one-stop shop** online payment experience for **all** school-related activities.



Vanco **integrates** with **Skyward Family Access**, **Skyward Qmlativ** and **Skyward Finance** to help you take school payments online



That includes **required, assignable fees**, like...

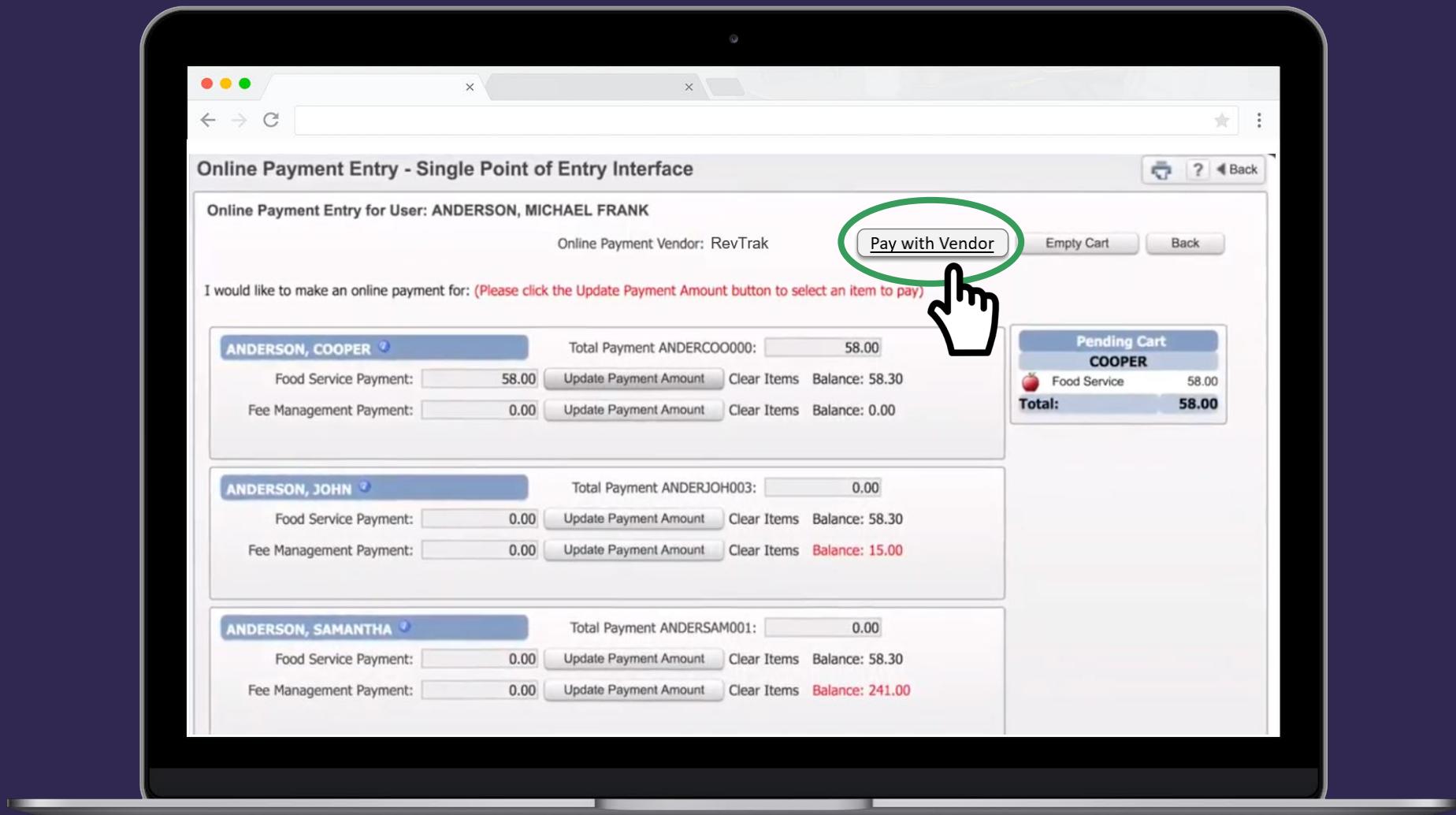


And optional payments for **everything else**, including...

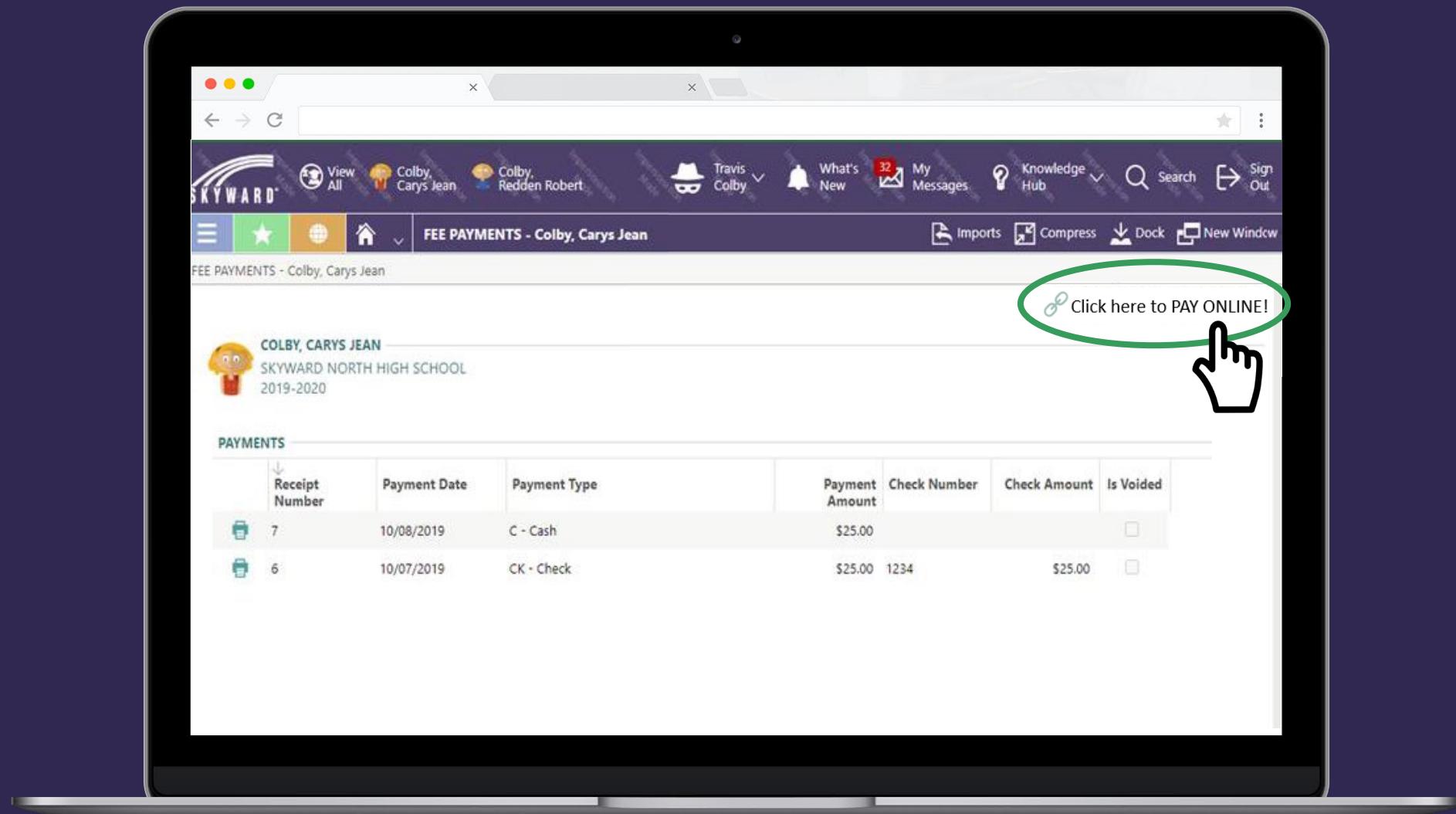


**Let's see how simple it is
for Skyward families to
make online payments.**

Skyward Quick Connect Integration



Skyward Qmlativ Integration



Skyward Finance

REDUCE MANUAL DATA ENTRY

Reduce, even eliminate, manual data entry by using the Cash Receipts module to import information directly into your integration.

QUICKLY FILTER INFORMATION

Filter information fast to get what you need. View postings filtered by date, account code and date range.

RECONCILE IN 10 MINUTES OR LESS

The reports and tools offered in the Skyward Finance integration simplify your reconciliation process and give you back your time.

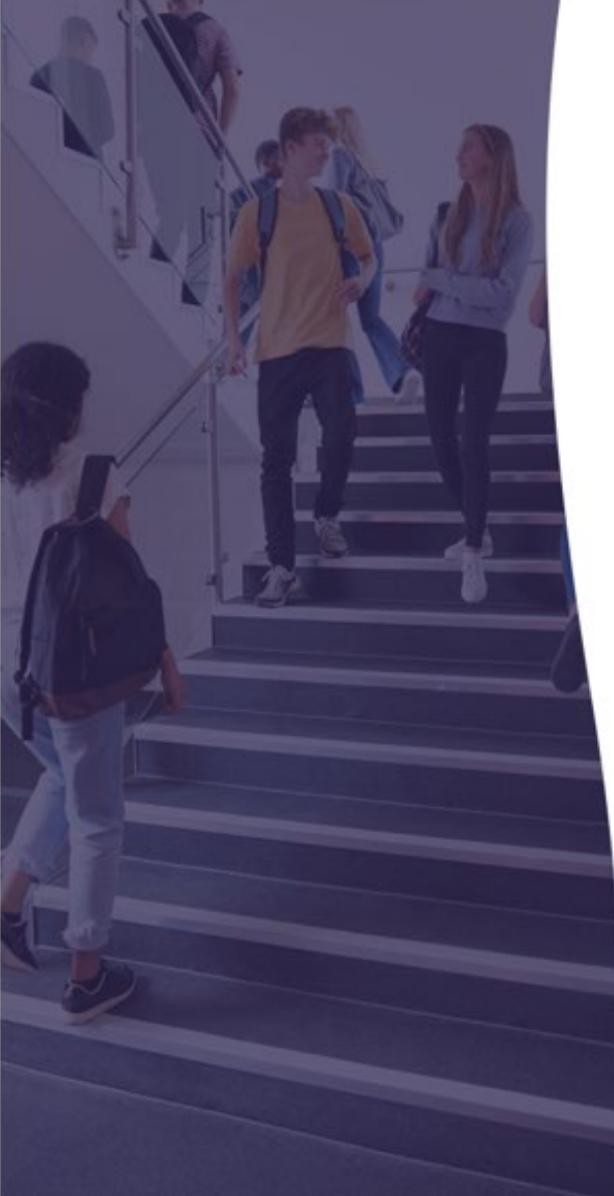
ENHANCED INTERNAL CONTROLS

Improved internal controls and user rights keep your information safe.

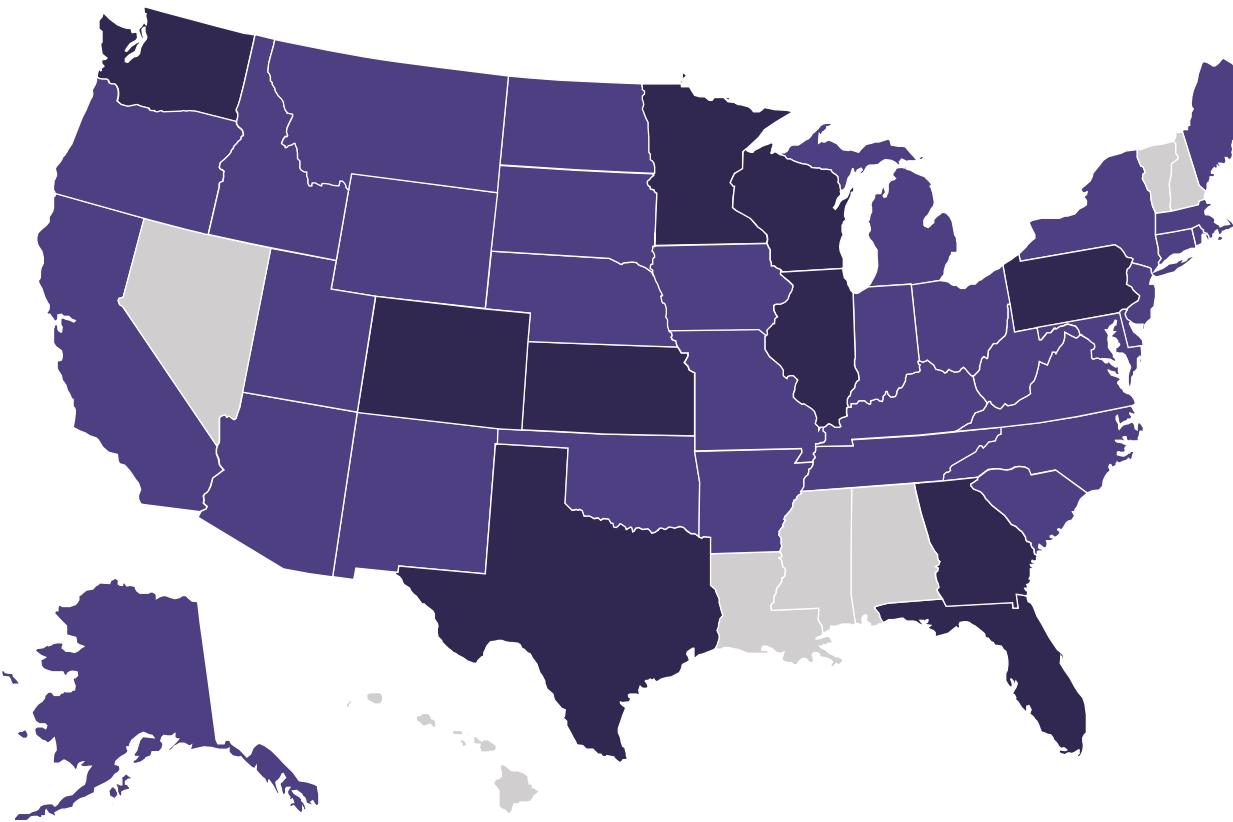


Online Payments for All School Fees in One Location

- **Easier for parents:** One central hub to make any payment.
- **Easier for the business office:** Simpler, automated finances and reporting.
- **Cashless campus:** Take all (or most) of your payments electronically.



1,200+ districts across the US use Vanco's RevTrak Web Store



Want to know another district near you that uses us?
Reach out to us at sales@vanco.com.

Why do thousands of districts trust Vanco?



30+ years serving educators, schools and districts.



We're **PCI Level 1 Compliant** – the highest security standard in the industry.



More than **8 million parents** a year use Vanco to pay school fees

Next Steps

1

**Request your
personalized
demo & cashless
campus
consultation**

2

**We build your
custom Web
Store.**

3

**Start enjoying
easy online
payments!**

Questions?

Thank You!