



VANCO

A Powerful Partnership

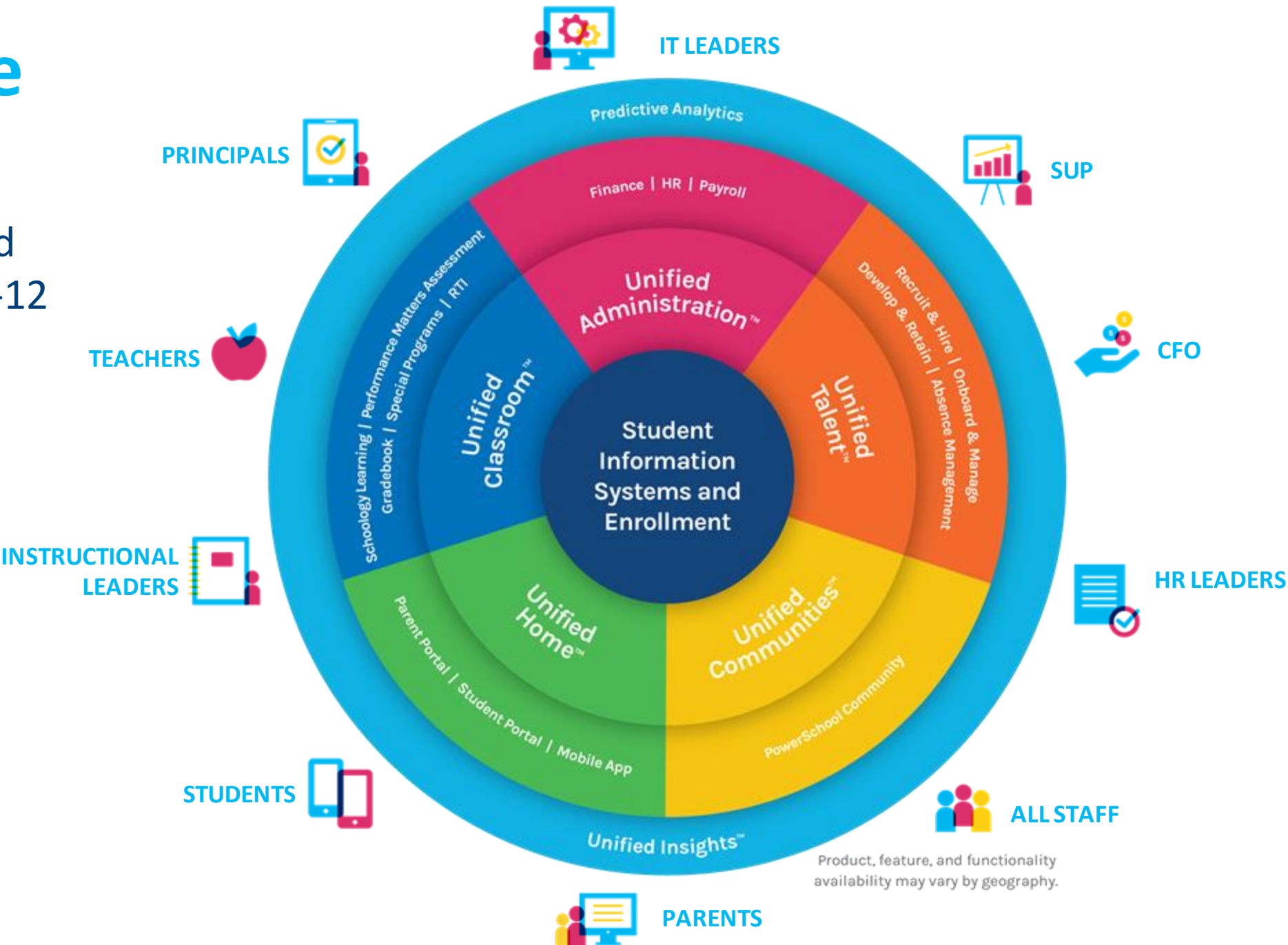
Building a Cashless Campus Together.



Questions?

Unifying the Ecosystem

Engaging all users and decision-makers in K-12





#1 leading provider of K-12 education technology solutions;
reaching **75% of students in North America**

**Over
13,000**
school & district
organizations

7
out of
10
Top charter
management
organizations

45
million
students

88
out of
100
Top districts

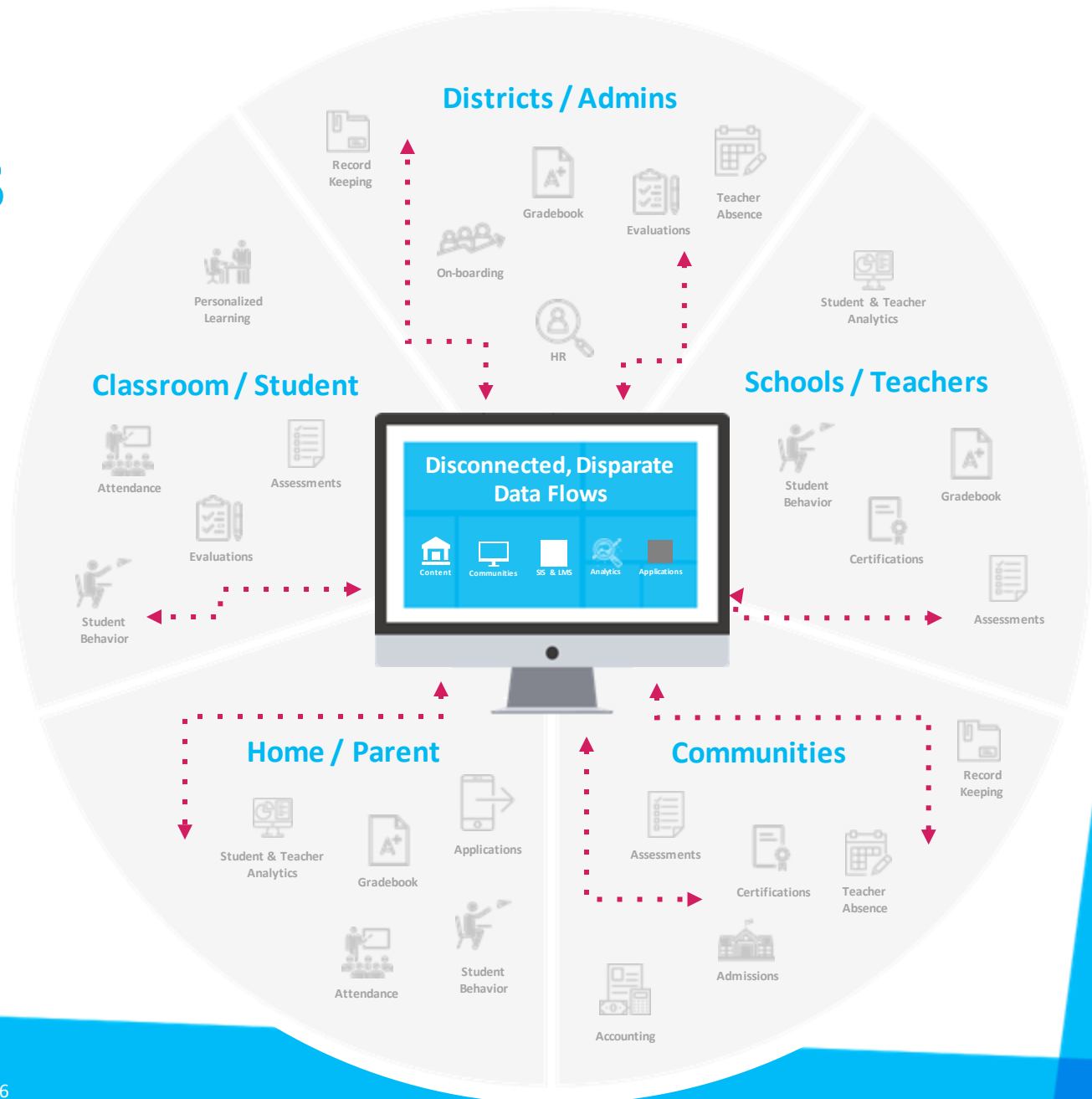
80+
countries &
territories



Technology Silos Cause Inefficiencies Across All Areas

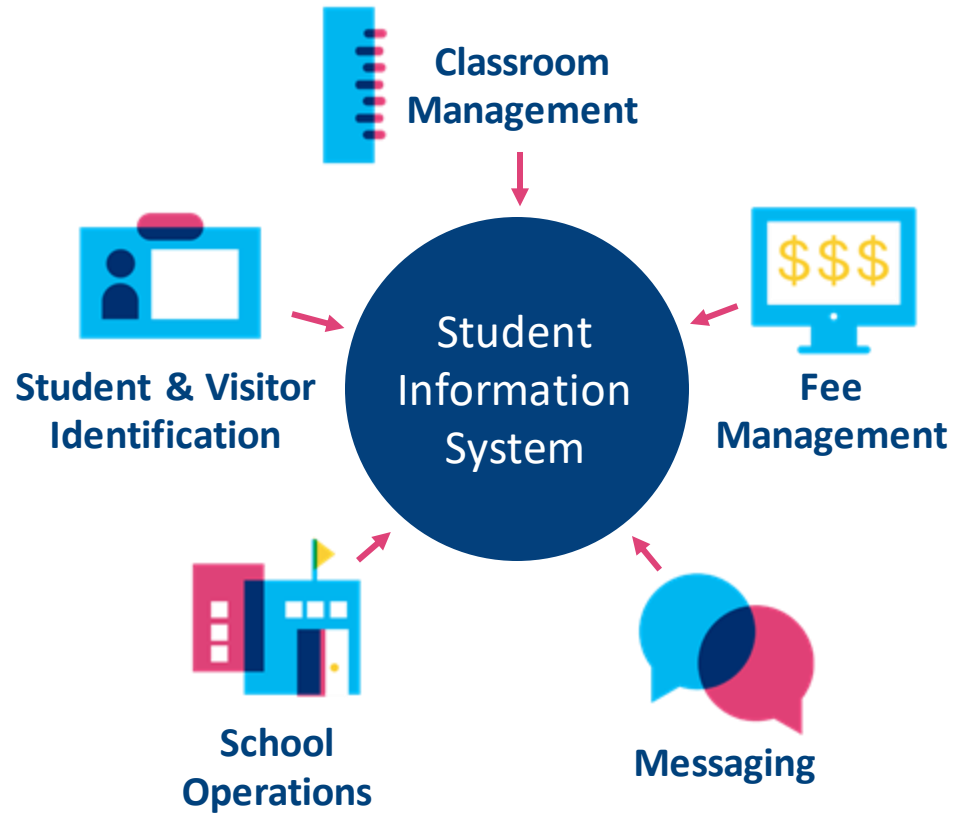
97% of administrators
& teachers

agreed that having all their classroom
applications **unified in one place** would
allow them to **spend more time on**
education in the classroom



Wide-scale cross-platform compatibility

with certified integrations with over 100 Independent Software Vendors and partners



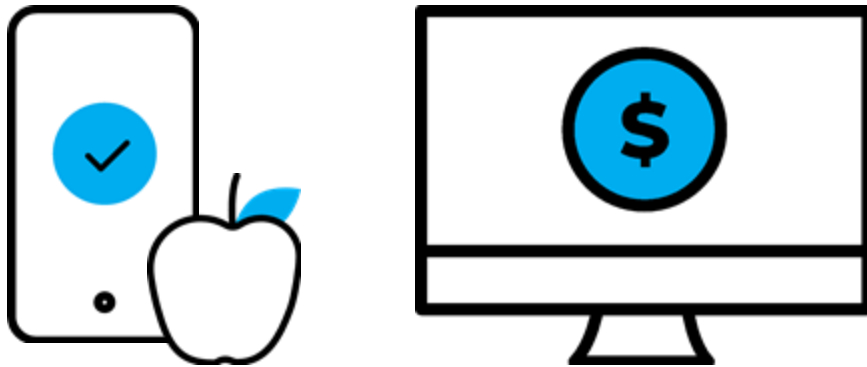
VANCO

 **PowerSchool**

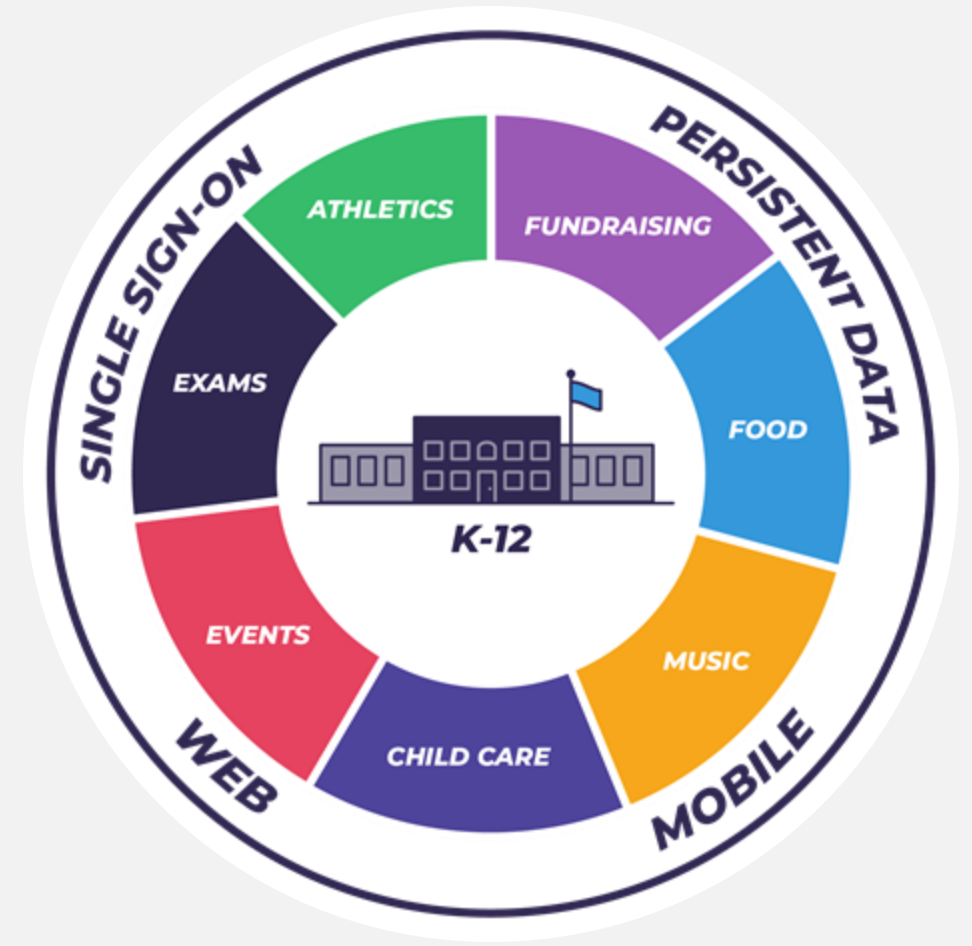
Building a Cashless Campus Together.

Vanco's Education Vision

We provide K-12 educational institutions and families a **convenient** online payment experience for **all** school-related activities.



VANCO



Vanco Education Offers Time-Saving Software for K-12 and Community Educators.

Vanco Web Store

RevTrak

We move schools and districts toward becoming a cashless campus by accepting online payments from parents for food service, childcare, sports and more. Plus, we integrate with the most popular student information systems.

See how RevTrak saves you time at:
www.revtrak.com

Vanco Food

Food Service Solutions

From online lunch account payments to point-of-sale tools, we make cafeteria management and meal payments easy. We provide K-12 schools and universities with simple and secure software and hardware to increase food sales while streamlining operations.

See how Food Service Solutions makes mealtime easy at:
www.foodserve.com

Vanco Events

Vanco Events

Plan school events including student plays, sports and dances with our simple-to-use powerful event solution. Add a seating chart, design and print tickets, and accept ticket payments right from our software and on-the-go with our mobile app (it scans tickets, too!)

See how Vanco Events works for schools at:
www.vancoevents.com

Vanco Music

Charms

Our music program management tool puts music educators in control from the orchestra pit to the halftime performance and on the road. Our cloud-based solution offers event calendars, inventory management and communications functionalities.

See all the tools Charms offers at:
www.charmsoffice.com

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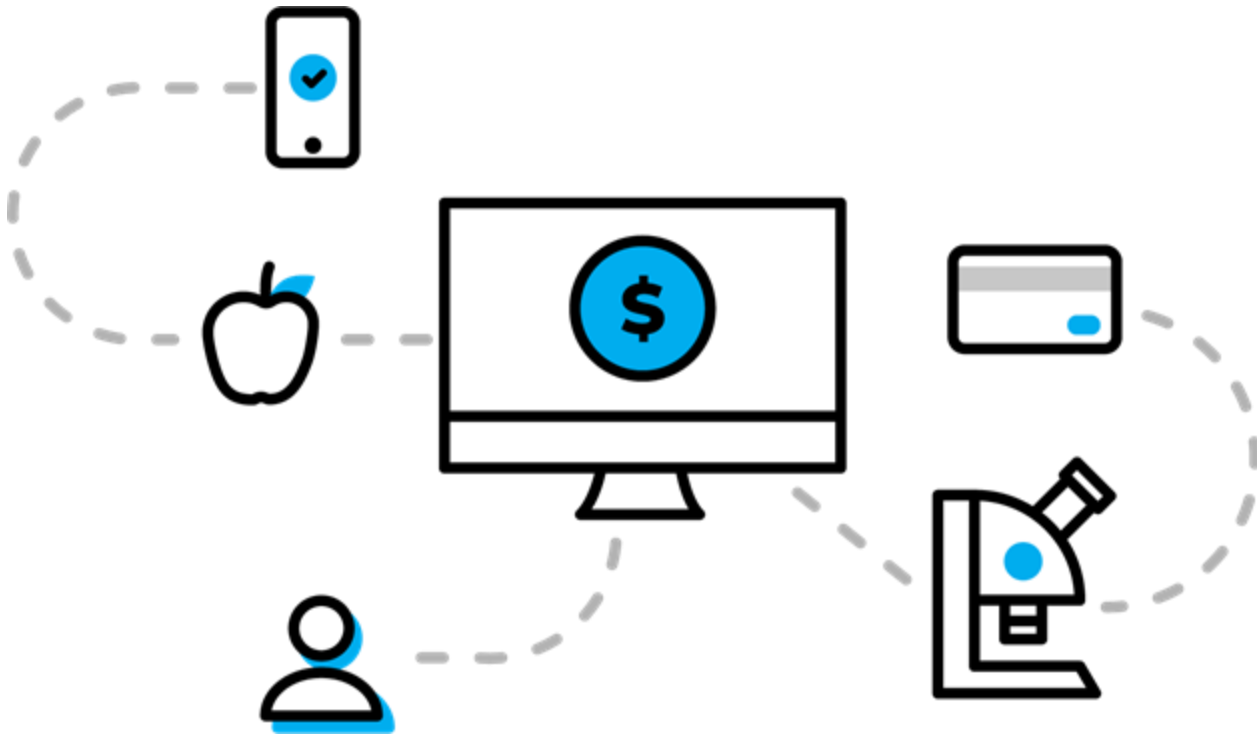
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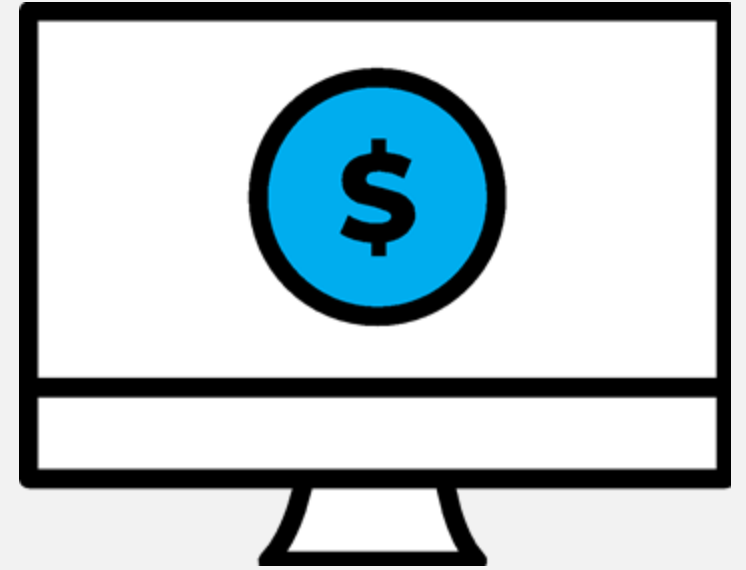
What is the Cashless Campus Concept?



- Taking all (or most) of your payments electronically.
- Streamline accounting work.
- Reducing paper forms.

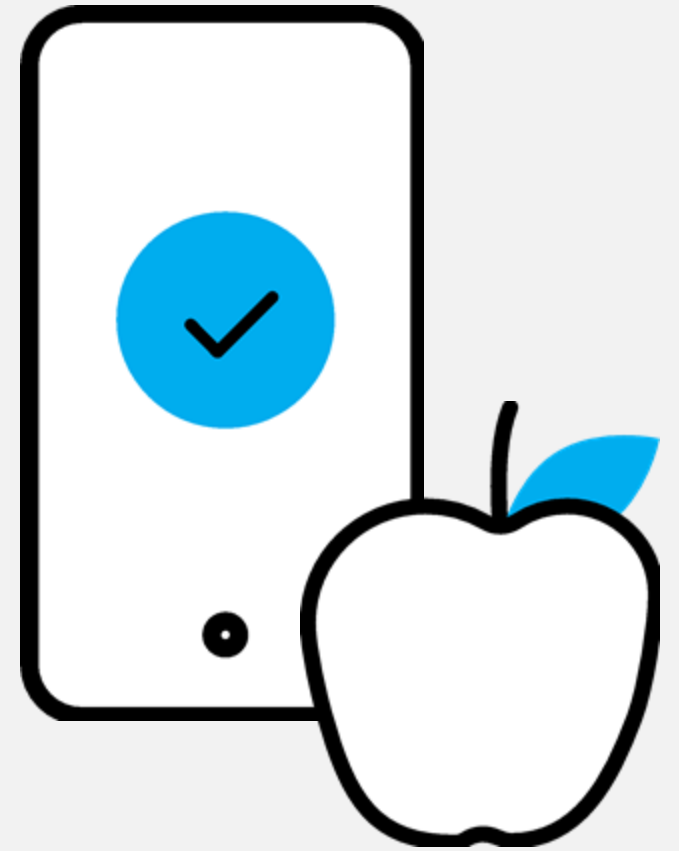
Why Go Cashless?

- Eliminate work and errors.
- Boost sales of discretionary items.
- Offer payment options families expect.
- Reduce NSF checks.
- Increase security.



Create a Cashless Campus

- Food Fees and Lunch Balances
- Child care fees
- Athletics fees
- Event tickets (concerts, sporting events, performances, etc.)
- Exam fees
- Fundraisers & sponsorships
- PTO, PTA & booster clubs
- Alumni association
- Spirit wear
- In-person payments (order entry)



How Can RevTrak Help You Achieve Your “Cashless” Vision?

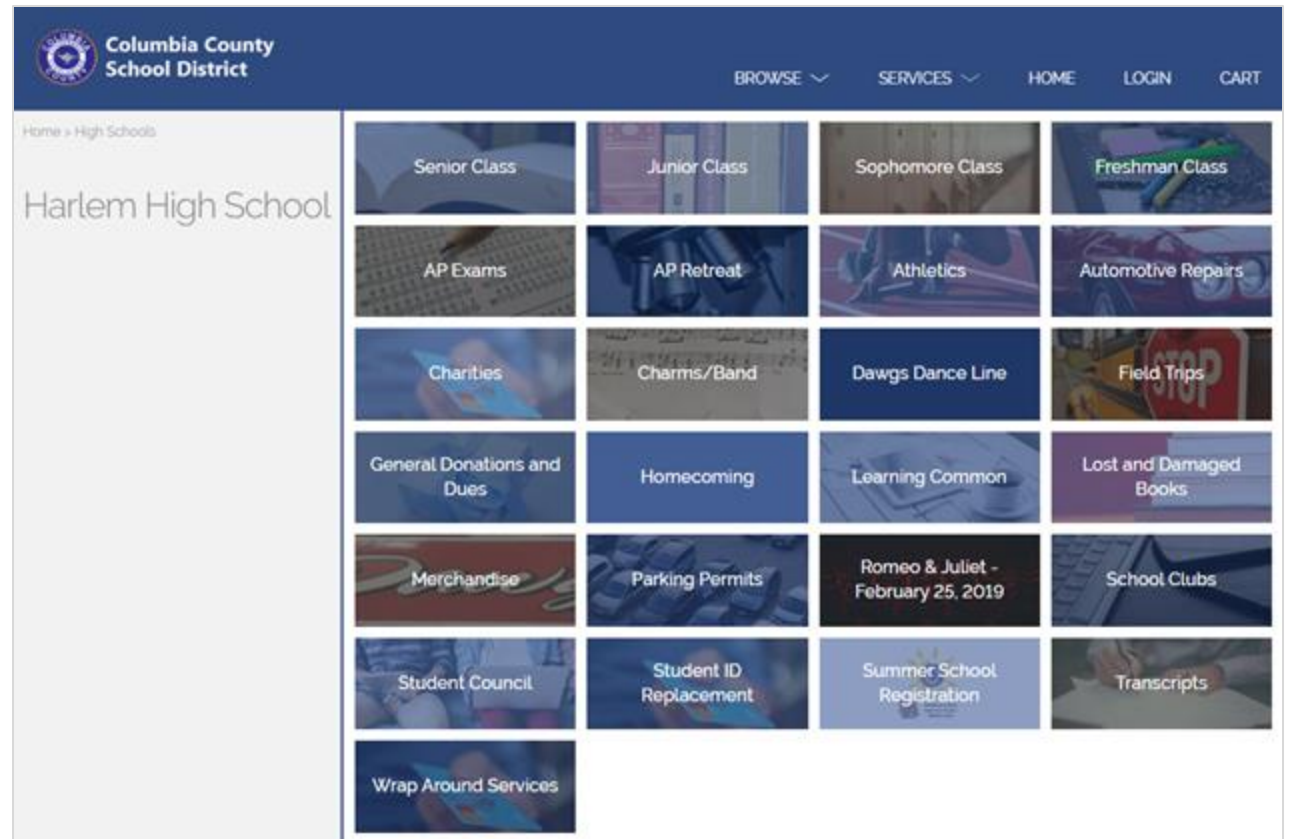


Facilitating online payments.



One-stop-shop to pay any school fee through the Web Store, including:

- Food balances, activity fees, technology fees, spirit wear, field trips, prom tickets, iPad replacement fees and donations.
- The Web Store is user-friendly (for both parents & staff), and it's easy to promote and share.





BROWSE v

SERVICES v

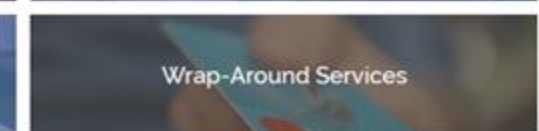
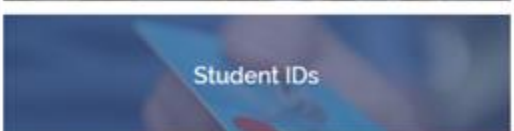
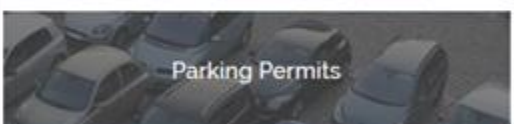
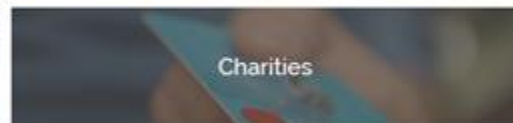
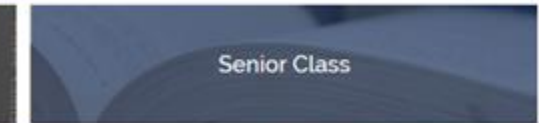
HOME

LOGIN

CART


Home > High Schools

Harlem High School



Harlem High School |

https://ccboe.revtrak.net/high-schools/hhs/#/list



Columbia County
SCHOOL DISTRICT

BROWSE

SERVICES

HOME

LOGIN

CART

Home > High Schools

Harlem High School

| | | | |
|-----------------|----------------------------|------------------------------------|----------------------|
| Freshman Class | Sophomore Class | Junior Class | Senior Class |
| AP Exams | AP Retreat | Athletics | Automotive Repairs |
| Band (Charms) | Charities | Clubs | Donations & Dues |
| Field Trips | Learning Common | Lost & Damaged Books | Merchandise |
| Parking Permits | Prom Tickets | Romeo & Juliet - February 25, 2020 | Student Council |
| Student IDs | Summer School Registration | Transcripts | Wrap-Around Services |



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Football

Golf

Soccer

Softball

Tennis

Track

Varsity Football Tickets

Volleyball

Wrestling

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Softball

Volleyball

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL FEES AND DUES

[sku:HHS_Boys_BBall_Fees]

Fees and Dues

Amount: \$ 80.00

Last Name, First Name, and Grade: ▾

ADD TO CART

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL DONATION

[sku:HHS_Boys_BBall_Donat]

Donation

Amount: \$ 20.00

Last Name, First Name: ▾

ADD TO CART

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

Boys Basketball Merchandise

Boys Basketball Merchandise

* Amount

\$20.00

* Student Name

Michael

Jordan

* Email Address

* Item(s) Purchasing:

Team jersey

Add To Cart

Fee Management in PowerSchool

PowerSchool SIS

Charlie Sally Snoopy

Navigation

- Grades and Attendance
- Grade History
- Attendance History
- Email Notification
- Teacher Comments
- School Bulletin
- Class Registration
- Balance
- My Schedule
- School Information
- Account Preferences
- District Code
 - RGMS
- Download on the App Store
- GET IT ON Google play

Welcome, Frank Brown | Help | Sign Out

Transactions: Brown, Charlie

Meal Transactions - Current Balance:\$230.00

Make a Payment

| Date | Time | Cash | Net | Balance | Description |
|------------|----------|------|---------|---------|------------------|
| 07/17/2017 | 12:00 AM | | \$ 0.10 | \$ 0.10 | Deposit - Credit |
| 07/17/2017 | 9:52 PM | | \$ 0.10 | \$ 0.20 | Deposit - Credit |
| 07/17/2017 | 9:56 PM | | \$ 0.10 | \$ 0.30 | Deposit - Credit |
| 07/17/2017 | 10:07 PM | | \$ 0.10 | \$ 0.40 | Deposit - Credit |
| 07/17/2017 | 10:11 PM | | \$ 0.10 | \$ 0.50 | Deposit - Credit |
| 07/17/2017 | 10:40 PM | | \$ 0.10 | \$ 0.60 | Deposit - Credit |
| 07/17/2017 | 10:56 PM | | \$ 0.10 | \$ 0.70 | Deposit - Credit |
| 07/19/2017 | 8:44 AM | | \$ 0.10 | \$ 0.80 | Deposit - Credit |
| 07/19/2017 | 9:03 AM | | \$ 0.10 | \$ 0.90 | Deposit - Credit |
| 07/19/2017 | 10:07 AM | | \$ 0.10 | \$ 1.00 | Deposit - Credit |
| 07/19/2017 | 11:52 AM | | \$ 0.10 | \$ 1.10 | Deposit - Credit |
| 07/19/2017 | 12:00 PM | | \$ 0.10 | \$ 1.20 | Deposit - Credit |
| 07/19/2017 | 12:06 PM | | \$ 0.10 | \$ 1.30 | Deposit - Credit |
| 07/19/2017 | 12:50 PM | | \$ 0.10 | \$ 1.40 | Deposit - Credit |
| 07/19/2017 | 12:53 PM | | \$ 0.10 | \$ 1.50 | Deposit - Credit |
| 07/19/2017 | 2:13 PM | | \$ 0.10 | \$ 1.60 | Deposit - Credit |
| 07/20/2017 | 4:04 PM | | \$ 0.10 | \$ 1.70 | Deposit - Credit |
| 07/20/2017 | 4:19 PM | | \$ 0.10 | \$ 1.80 | Deposit - Credit |
| 07/21/2017 | 1:12 PM | | \$ 0.10 | \$ 1.90 | Deposit - Credit |
| 07/23/2017 | 4:05 PM | | \$ 0.10 | \$ 2.00 | Deposit - Credit |

PowerSchool

VANCO

EDUCATION

ONLINE PAYMENTS
Demo Web Store

PowerSchool

Not you? [Switch Accounts](#)

A ALL

FOOD

REQUIRED FEES

FOOD ACCOUNTS

Nathan Hardy

Balance: \$1,005.00

MAKE ONE-TIME PAYMENT

Samantha Hardy

Balance: \$494.02

MAKE ONE-TIME PAYMENT

REQUIRED FEES

Nathan Hardy

#PS01
Field Trip
Field Trip

\$150.00

ADD TO CART

Samantha Hardy

#PS01
Art Supplies
Art Supplies

\$100.00

ADD TO CART

Football Uniform

#PS01
Football Uniform

\$150.00

ADD TO CART

Lab Fee

#PS01
Lab Fee

\$10.00

ADD TO CART

Technology

#PS01

\$49.00

ADD TO CART



ONLINE PAYMENTS
Demo Web Store

PowerSchool

Not you? [Switch Accounts](#)

A ALL

FOOD

REQUIRED FEES

FOOD ACCOUNT

Nathan Hardy

MAKE ONE-TIME PAYMENT

Samantha Hardy

MAKE ONE-TIME PAYMENT

REQUIRED FEES

Nathan Hardy

#PS01
Field Trip
Field Trip

Samantha Hardy

#PS01
Art Supplies
Art Supplies

Football Uniform

#PS01
Football Uniform

[Clear Cart](#)

FOOD SERVICE

For: Nathan Hardy (24756-20122026)

\$50.00

FOOD SERVICE

For: Samantha Hardy (24755-20122025)

\$25.00

LAB FEE

For: Samantha Hardy (24755-20122025)

\$10.00

FIELD TRIP

For: Nathan Hardy (24756-20122026)

\$150.00

SUB TOTAL

\$235.00

TOTAL

\$235.00

CONTINUE SHOPPING

CHECKOUT



School Payments



Athletics



Community Education



Nutrition Service



Classroom Treats



Transportation



Waukee Schools Foundation



Athletic Booster Club



Community Preschool



Beyond the Bell



Elementary PTOs



Vocal Music Boosters



Instrumental Music Boosters



Sweetheart Dance



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AK VERBS

AK VERBS

aka - I
akas - You
aka - He/She/It
akamas - We
akais - You (plural)
akas - They

aka - I
akas - You
ak - He/She/It
akamas - We
akais - You (plural)
akan - They

Centralize Student Fees and Payments

- Food service
- Fees
- Athletics
- Child care
- Fundraisers
- Event ticketing
- AP exam fees



Vanco Education Offers Time-Saving Software for K-12 and Community Educators.

Vanco Web Store

RevTrak

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See all the tools Charms offers at:
www.charmsoffice.com

Simplify Cafeteria Management



Online Payments in PowerSchool

Make student meal management easy and reduce lunch debt with online payments and centralized data for all district schools.



Free/Reduced Application

Speed up and simplify the free and reduced lunch application process by bringing it online and ensuring anonymity for students.

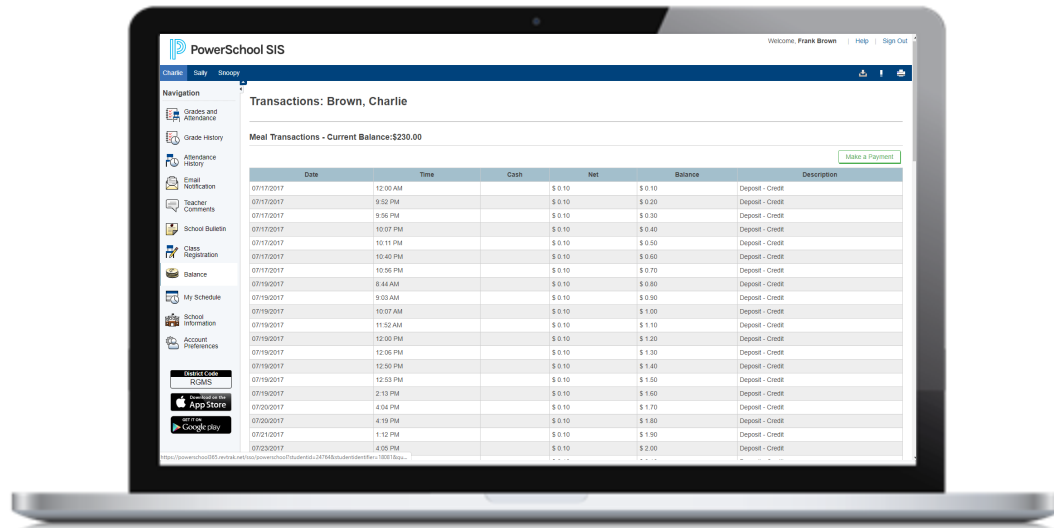


POS Software & Hardware

Our solutions are designed for food service directors and cafeteria staff. Our software makes sales data easy to track, and FSS hardware makes checkout fast.

Single, End-to-End Administration Solution

that brings together all your school or district operations—fees, meal payment, events, and more—to **maximize your resources** and staff productivity.



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Event Ticketing with RevTrak & Vanco Events

Schools hold a wide range of events, including athletics, musicals, fundraisers, camps, competitions, dances, reunions and more. Easily manage your events and engage with your community with Vanco Events.



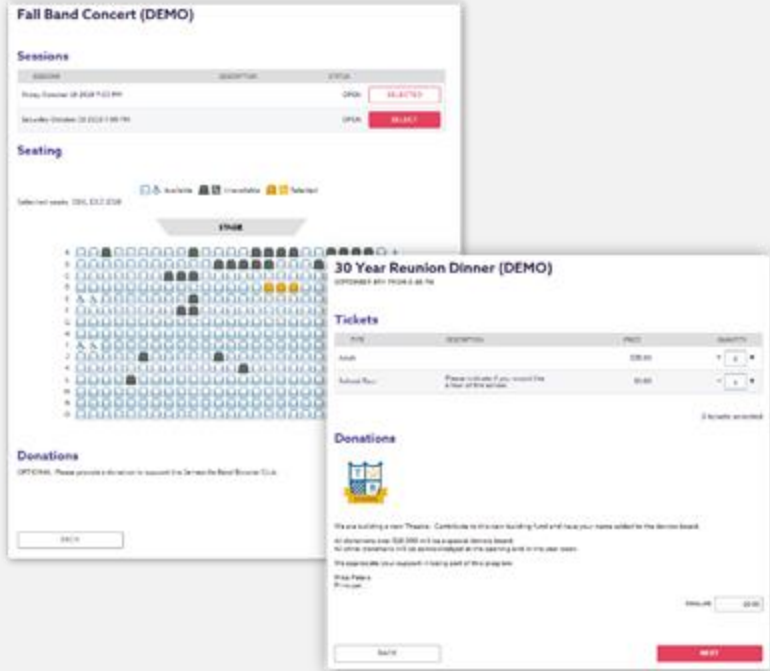
Promote your event online



Sell tickets or offer reserved seating in advance



Scan tickets at the door



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Music Program Management with Charms

Charms helps music directors teach more and stress less.

- Student Information
- Communication Tools
- Financials & Fundraising
- Inventory Management
- Events & Volunteers
- Recording Studio



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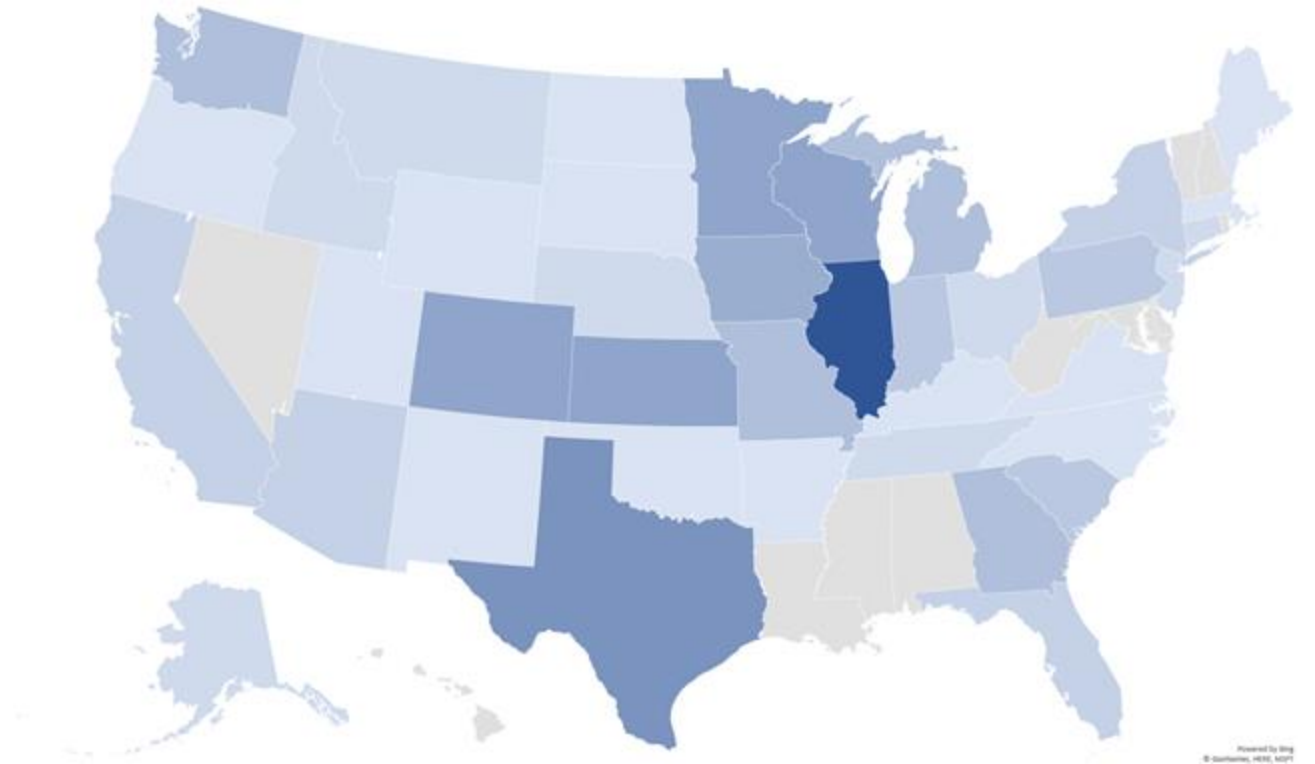
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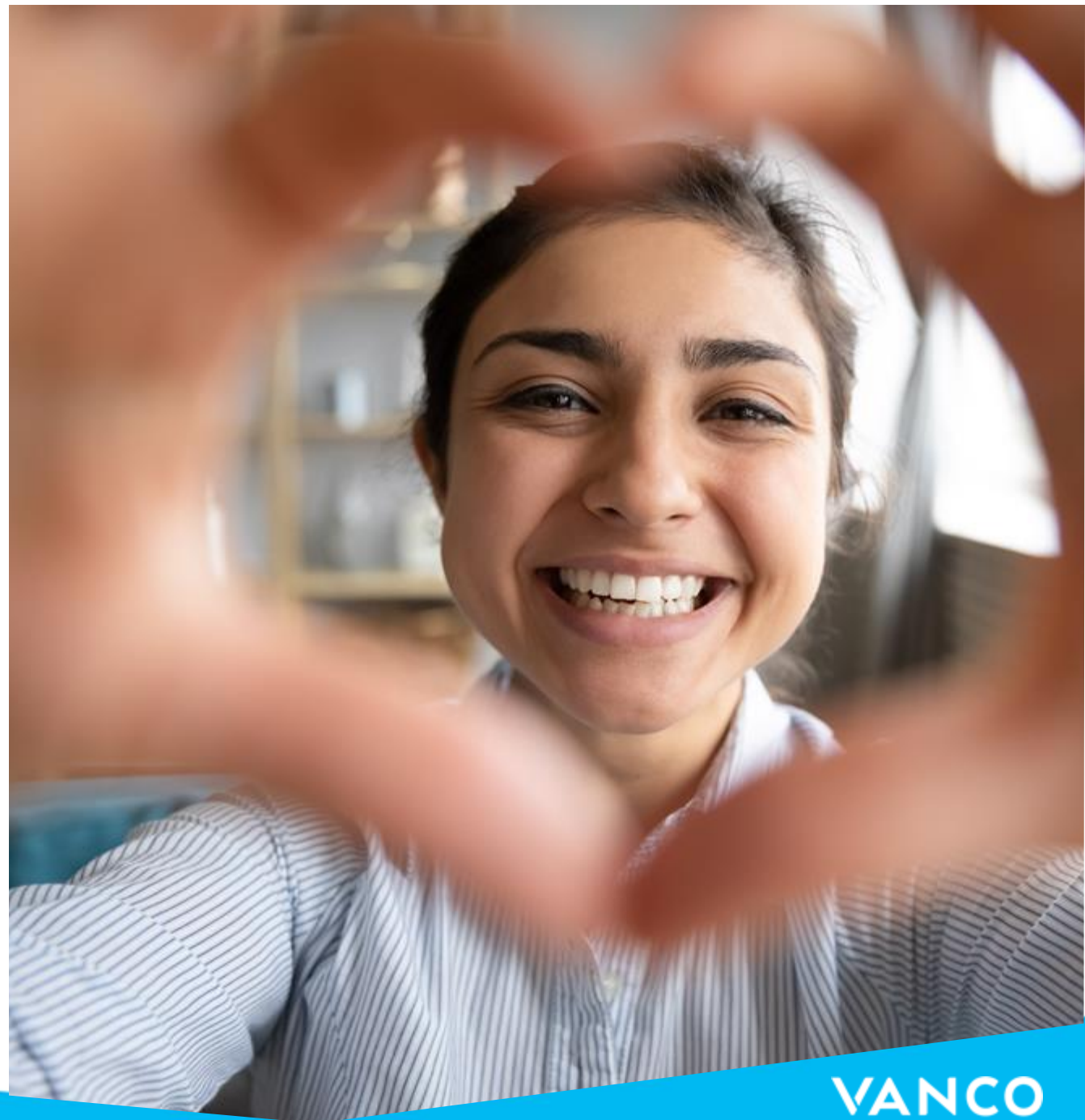
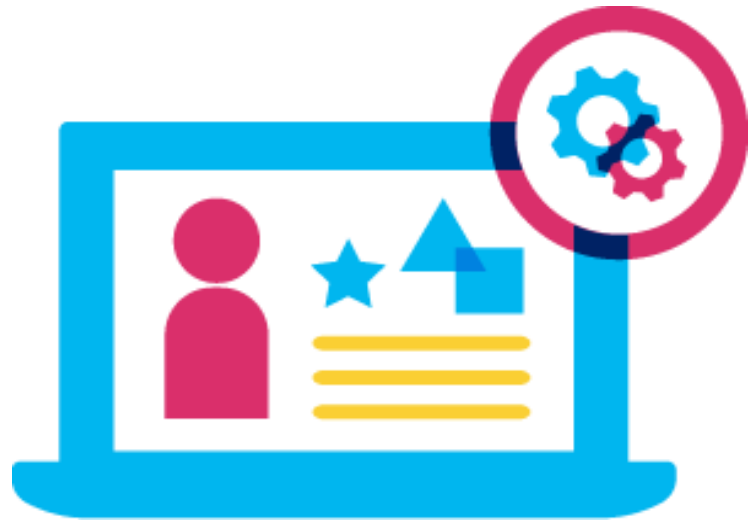
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A Trusted Solution for Districts Nationwide

- 1,200+ Districts
- 39 States
- More than \$15 billion in transactions processed per year
- 30 years serving educators
- PCI Level 1 Compliant (the highest standard of security in the industry)

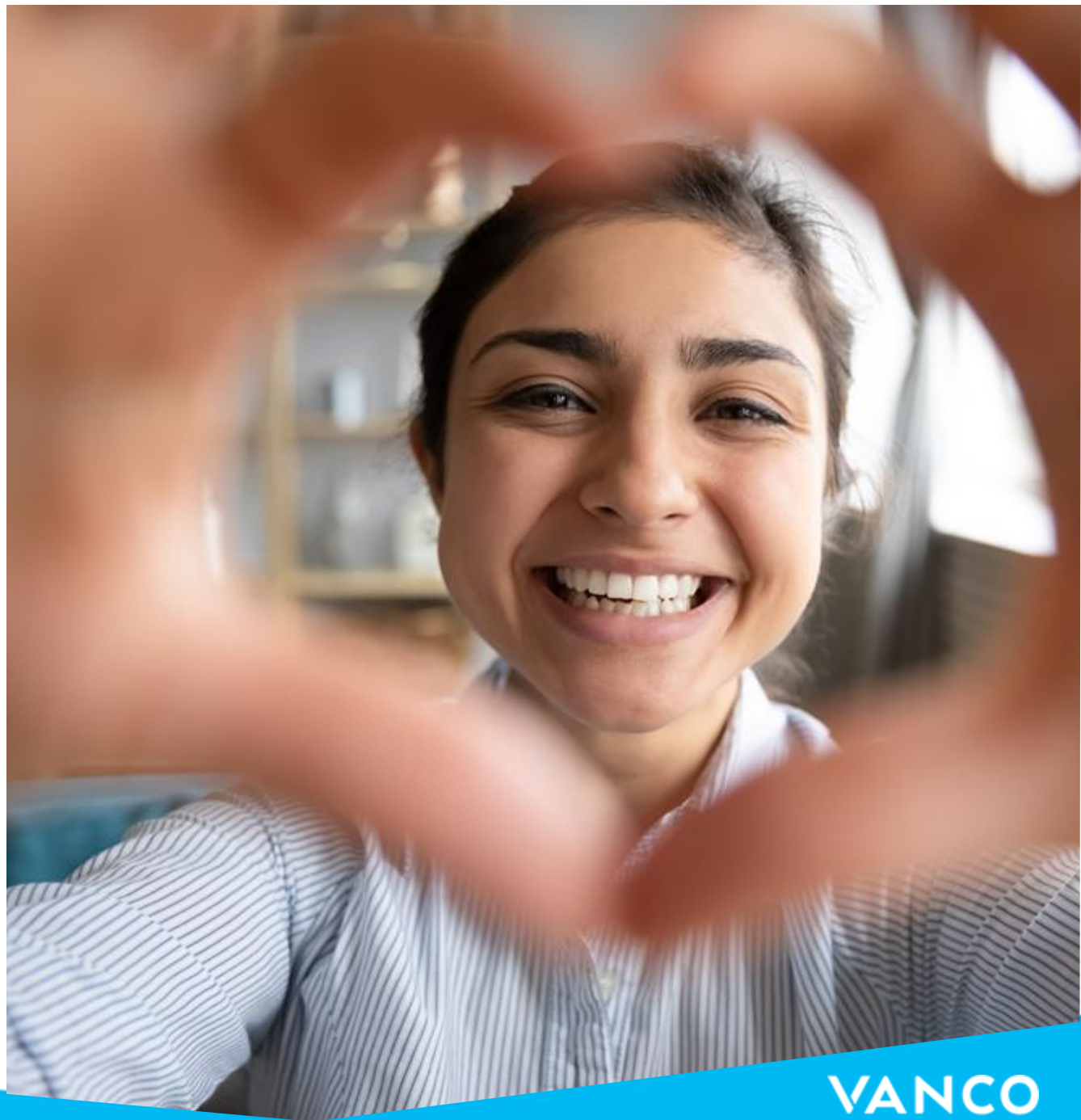


End-to-End Solution for Payment Tools Without Leaving PowerSchool SIS



End-to-End Solution for Payment Tools Without Leaving PowerSchool SIS

- Reconcile in 10 minutes or less
- Guaranteed eChecks
- Single Sign On with PowerSchool
- Real-Time Payment Updates in PowerSchool
- Break Technology Silos
- Drive staff, community, and family engagement



Next Steps

Interested in learning more? Contact us!



VancoPayments.com/PowerSchool



800.323.5953



sales@revtrak.com

Thank you!