



VANCO

A Powerful Partnership

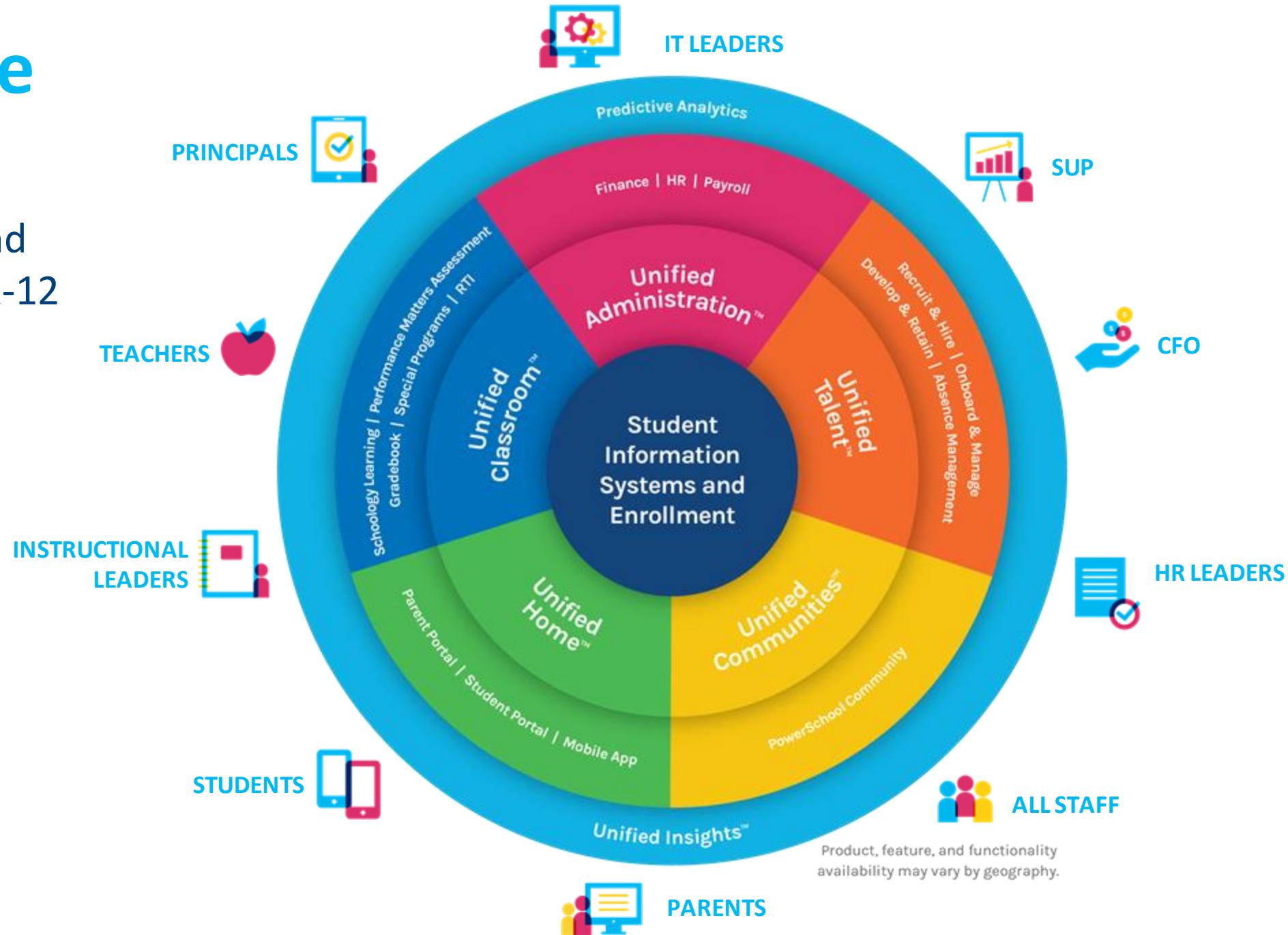
Building a Cashless Campus Together.



Questions?

Unifying the Ecosystem

Engaging all users and decision-makers in K-12





**#1 leading provider of K-12 education technology solutions;
reaching 75% of students in North America**

**Over
13,000**
school & district
organizations

**7
out of
10**

Top charter
management
organizations

**45
million
students**

**88
out of
100**

Top districts

80+
countries &
territories



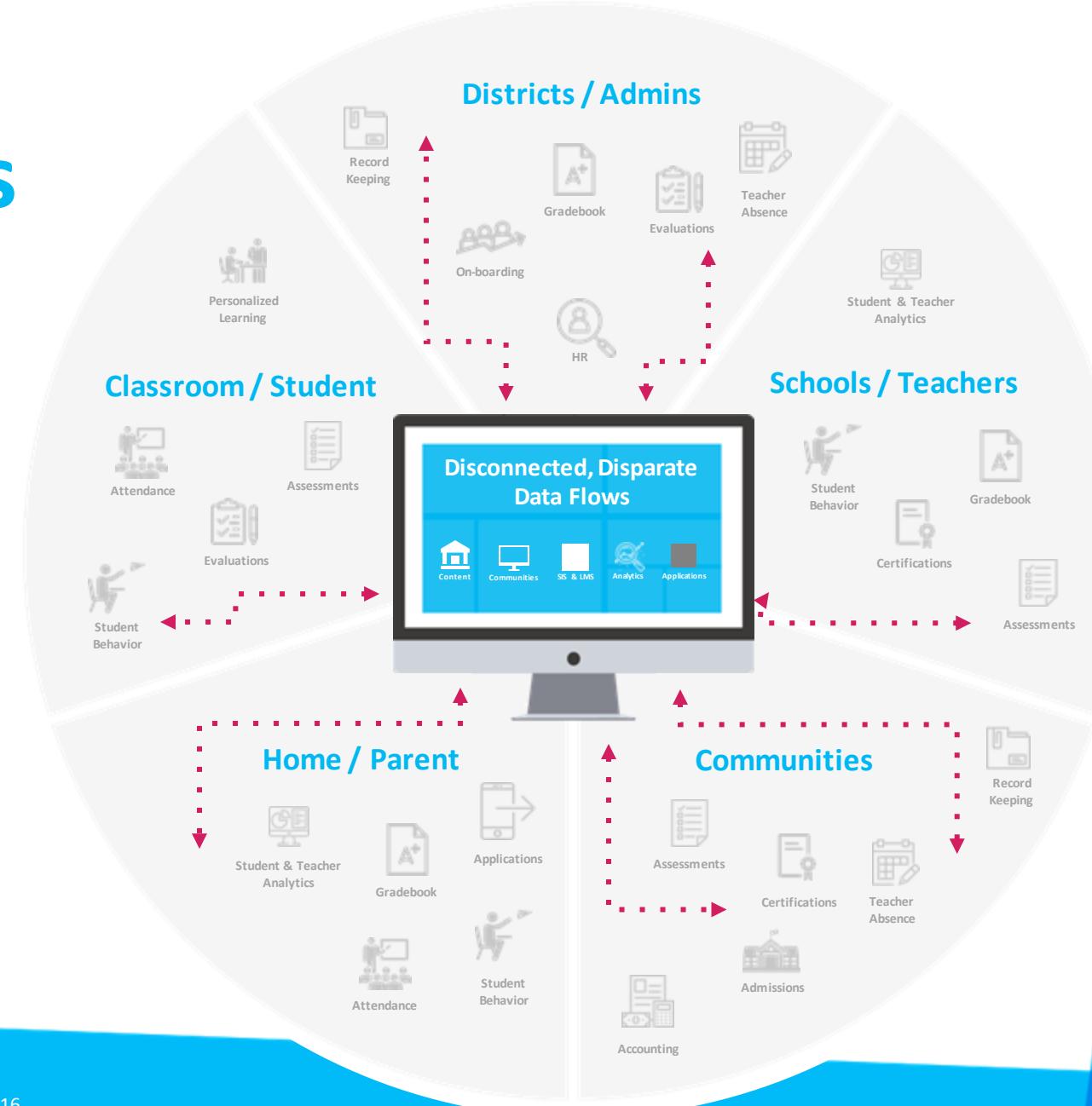
//CODiE//
2018 SIIA CODIE WINNER



Technology Silos Cause Inefficiencies Across All Areas

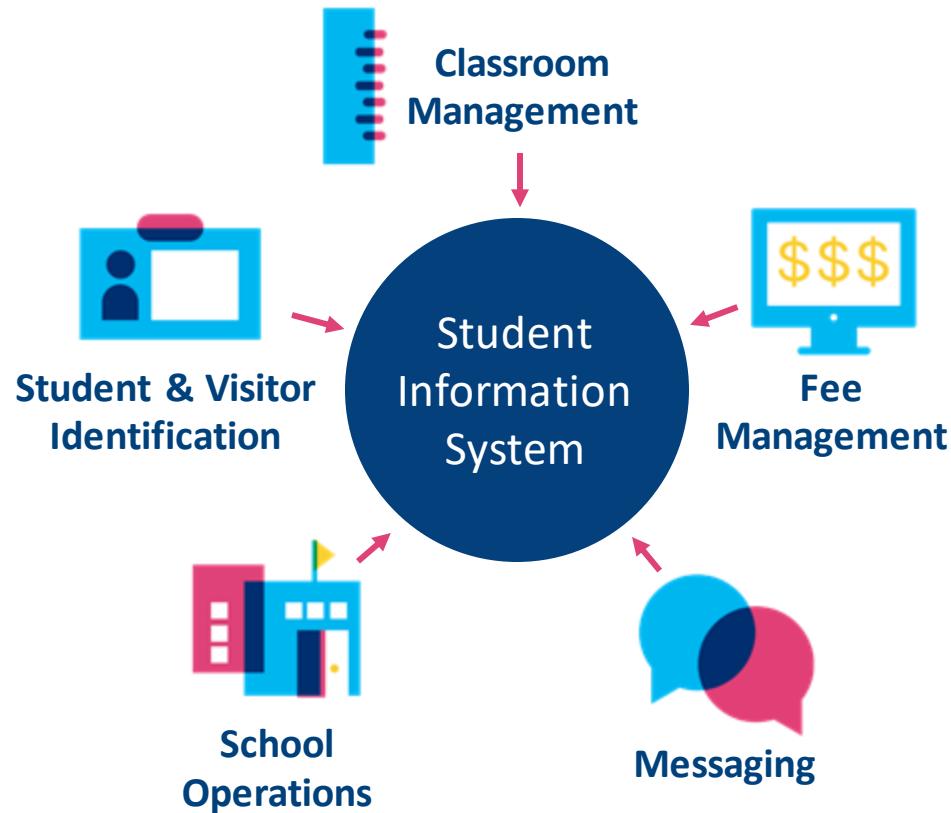
97% of administrators & teachers

agreed that having all their classroom applications **unified in one place** would allow them to **spend more time on education in the classroom**



Wide-scale cross-platform compatibility

with certified integrations with over 100 Independent Software Vendors and partners





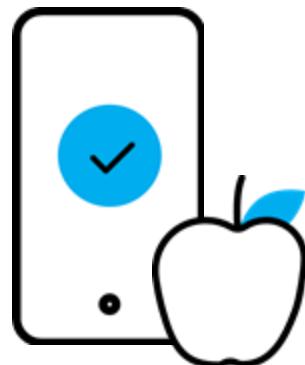
VANCO

IP PowerSchool

Building a Cashless Campus Together.

Vanco's Education Vision

We provide K-12 educational institutions and families a **convenient** online payment experience for **all** school-related activities.



Vanco Education Offers Time-Saving Software for K-12 and Community Educators.



Vanco Web Store

RevTrak

We move schools and districts toward becoming a cashless campus by accepting online payments from parents for food service, childcare, sports and more. Plus, we integrate with the most popular student information systems.

See how RevTrak saves you time at:
www.revtrak.com



Vanco Food

Food Service Solutions

From online lunch account payments to point-of-sale tools, we make cafeteria management and meal payments easy. We provide K-12 schools and universities with simple and secure software and hardware to increase food sales while streamlining operations.

See how Food Service Solutions makes mealtime easy at:
www.foodserve.com



Vanco Events

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Plan school events including student plays, sports and dances with our simple-to-use powerful event solution. Add a seating chart, design and print tickets, and accept ticket payments right from our software and on-the-go with our mobile app (it scans tickets, too!).

See how Vanco Events works for schools at:
www.vancoevents.com



Vanco Music

Charms

Our music program management tool puts music educators in control from the orchestra pit to the halftime performance and on the road. Our cloud-based solution offers event calendars, inventory management and communications functionalities.

See all the tools Charms offers at:
www.charmsoffice.com

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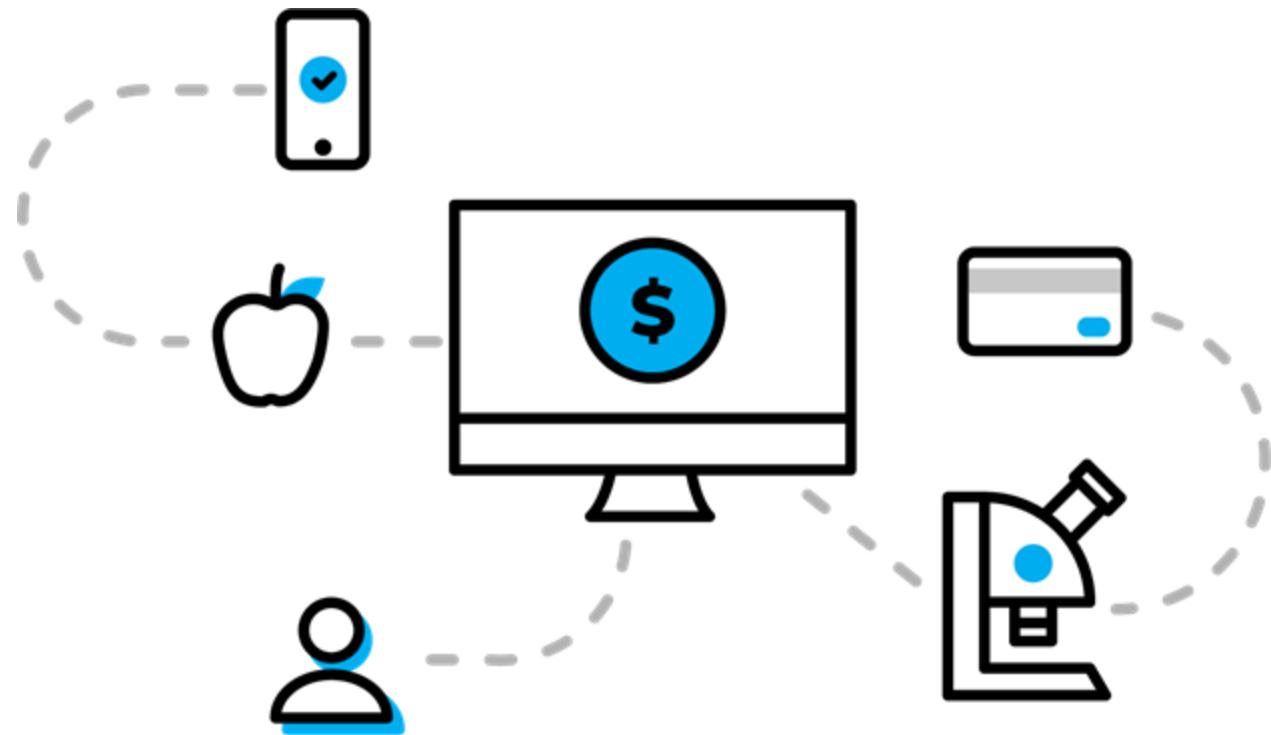
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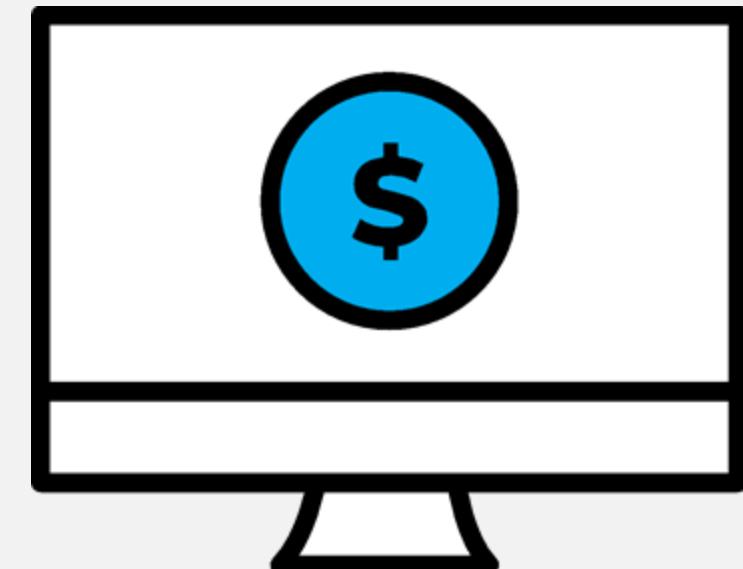
What is the Cashless Campus Concept?



- Taking all (or most) of your payments electronically.
- Streamline accounting work.
- Reducing paper forms.

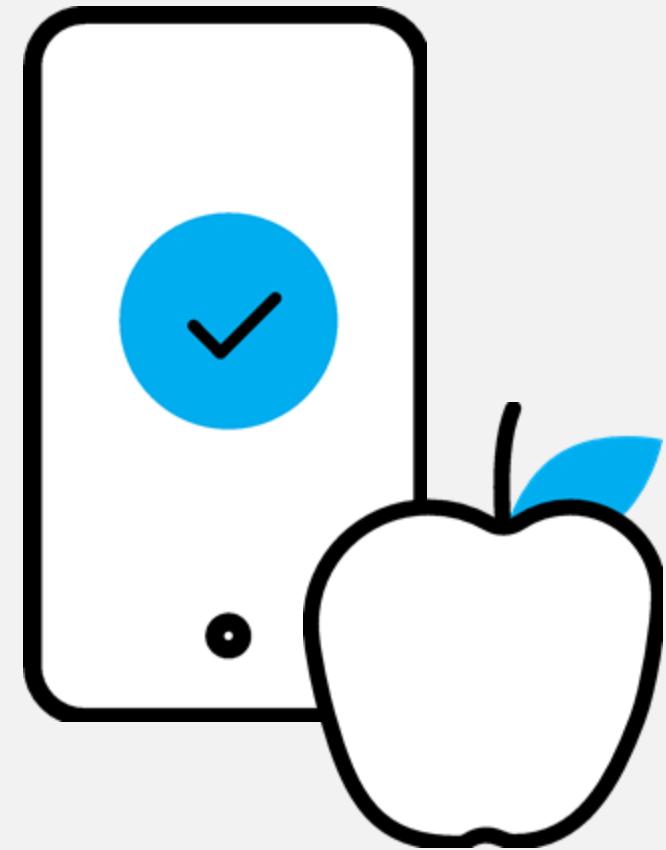
Why Go Cashless?

- Eliminate work and errors.
- Boost sales of discretionary items.
- Offer payment options families expect.
- Reduce NSF checks.
- Increase security.



Create a Cashless Campus

- Food Fees and Lunch Balances
- Child care fees
- Athletics fees
- Event tickets (concerts, sporting events, performances, etc.)
- Exam fees
- Fundraisers & sponsorships
- PTO, PTA & booster clubs
- Alumni association
- Spirit wear
- In-person payments (order entry)



How Can RevTrak Help You Achieve Your “Cashless” Vision?

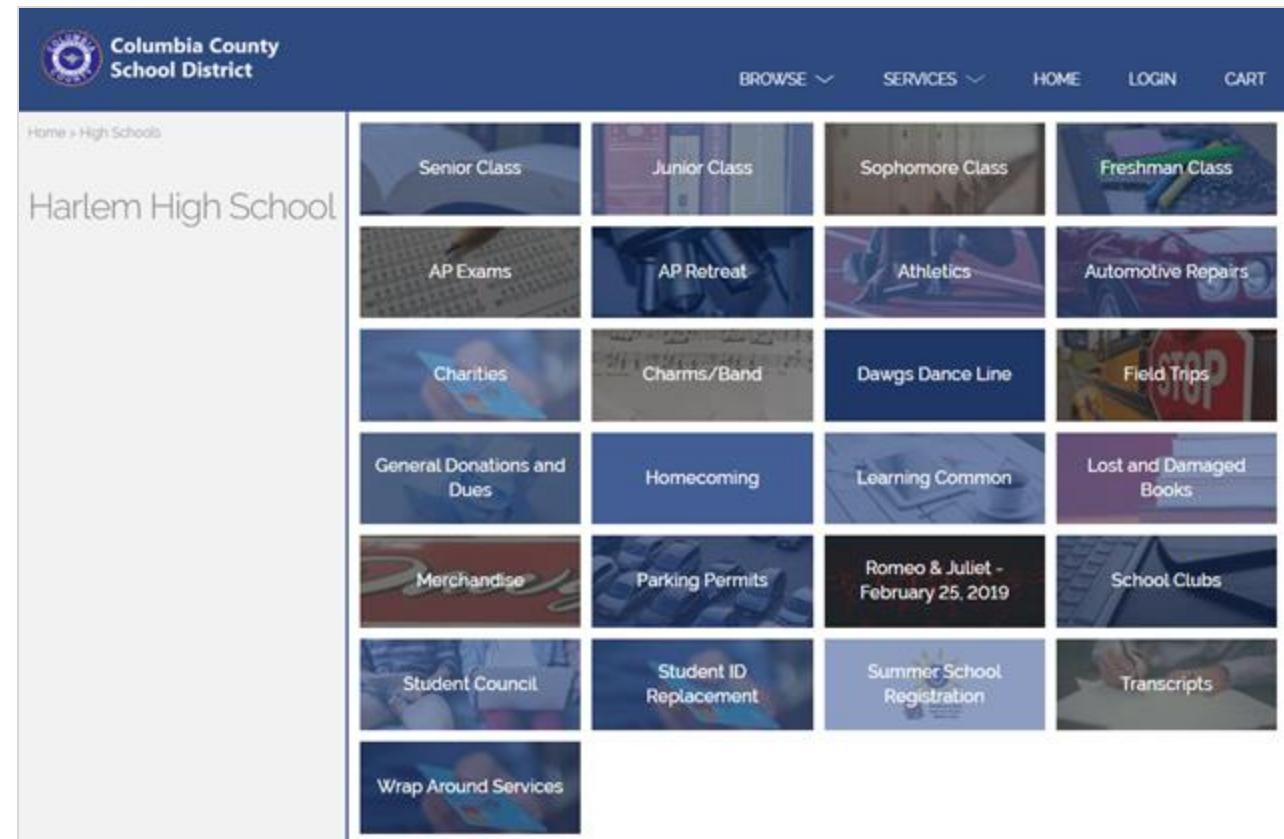


Facilitating online payments.



One-stop-shop to pay any school fee through the Web Store, including:

- Food balances, activity fees, technology fees, spirit wear, field trips, prom tickets, iPad replacement fees and donations.
- The Web Store is user-friendly (for both parents & staff), and it's easy to promote and share.



Harlem High School | O X +

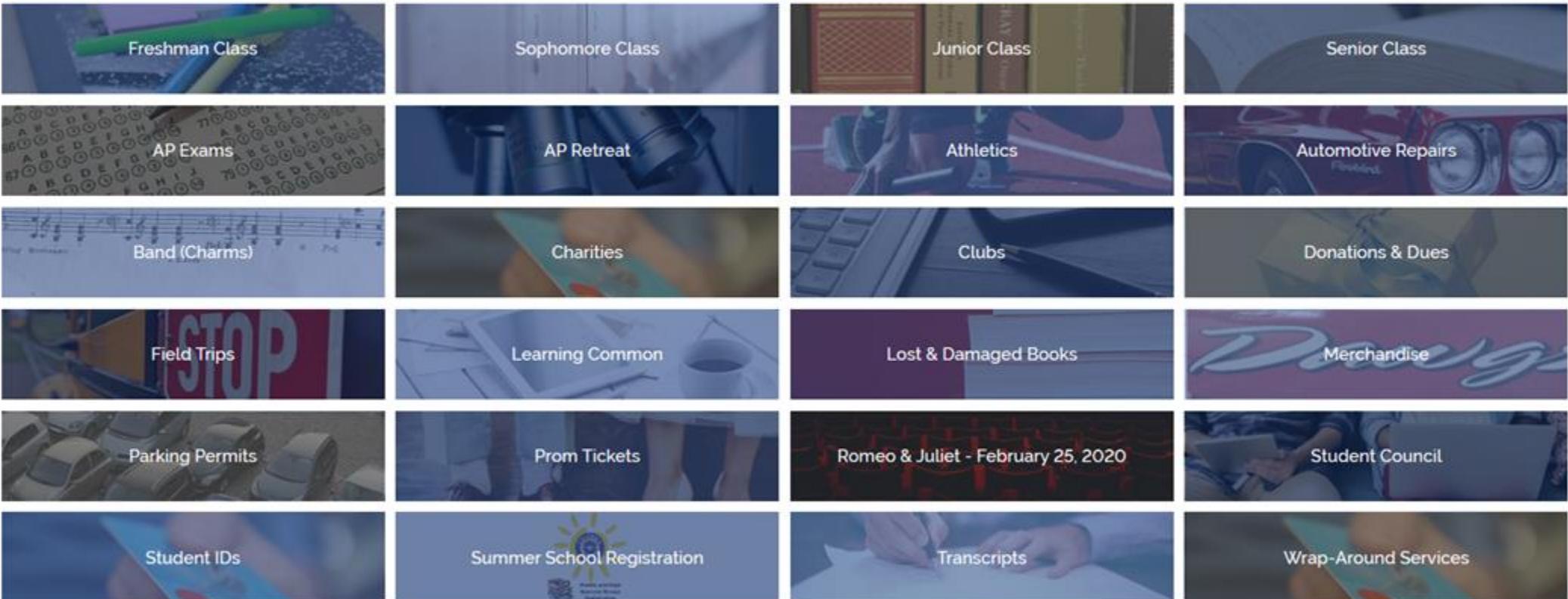
https://ccboe.revtrak.net/high-schools/hhs/#/list

 Columbia County
SCHOOL DISTRICT

BROWSE ▾ SERVICES ▾ HOME LOGIN CART

Home > High Schools

Harlem High School



The grid displays 16 service categories arranged in a 4x4 grid:

- Freshman Class
- Sophomore Class
- Junior Class
- Senior Class
- AP Exams
- AP Retreat
- Athletics
- Automotive Repairs
- Band (Charms)
- Charities
- Clubs
- Donations & Dues
- Field Trips
- Learning Common
- Lost & Damaged Books
- Merchandise
- Parking Permits
- Prom Tickets
- Romeo & Juliet - February 25, 2020
- Student Council
- Student IDs
- Summer School Registration
- Transcripts
- Wrap-Around Services



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools

Harlem High School

Freshman Class	Sophomore Class	Junior Class	Senior Class
AP Exams	AP Retreat	Athletics	Automotive Repairs
Band (Charms)	Charities	Clubs	Donations & Dues
Field Trips	Learning Common	Lost & Damaged Books	Merchandise
Parking Permits	Prom Tickets	Romeo & Juliet - February 25, 2020	Student Council
Student IDs	Summer School Registration	Transcripts	Wrap-Around Services



HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Football

Golf

Soccer

Softball

Tennis

Track

Varsity Football Tickets

Volleyball

Wrestling



Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL FEES AND DUES

Fees and Dues

[sku:HHS_Boys_BBall_Fees]

Amount:

Last Name, First Name, and Grade:

ADD TO CART

[BROWSE ▾](#)[SERVICES ▾](#)[HOME](#)[LOGIN](#)[CART](#)

Home > High Schools > Harlem High School

HHS Athletics

[Athletic Donations](#)[Baseball](#)[Basketball](#)[Cheerleading](#)[BROWSE ▾](#)[SERVICES ▾](#)[HOME](#)[LOGIN](#)[CART](#)

Home > High Schools > Harlem High School > HHS Athletics

HHS Basketball

[BOYS BASKETBALL
DONATION](#)[BOYS BASKETBALL FEES
AND DUES](#)[BOYS BASKETBALL
MERCANDISE](#)[GIRLS BASKETBALL
DONATION](#)[GIRLS BASKETBALL FEES
AND DUES](#)[GIRLS BASKETBALL
MERCANDISE](#)

BOYS BASKETBALL DONATION

[sku:HHS_Boys_BBall_Donat]

Amount:

Donation

Last Name, First Name:

[ADD TO CART](#)



HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCANDISE

Boys Basketball Merchandise

* Amount

\$20.00

* Student Name

Michael

Jordan

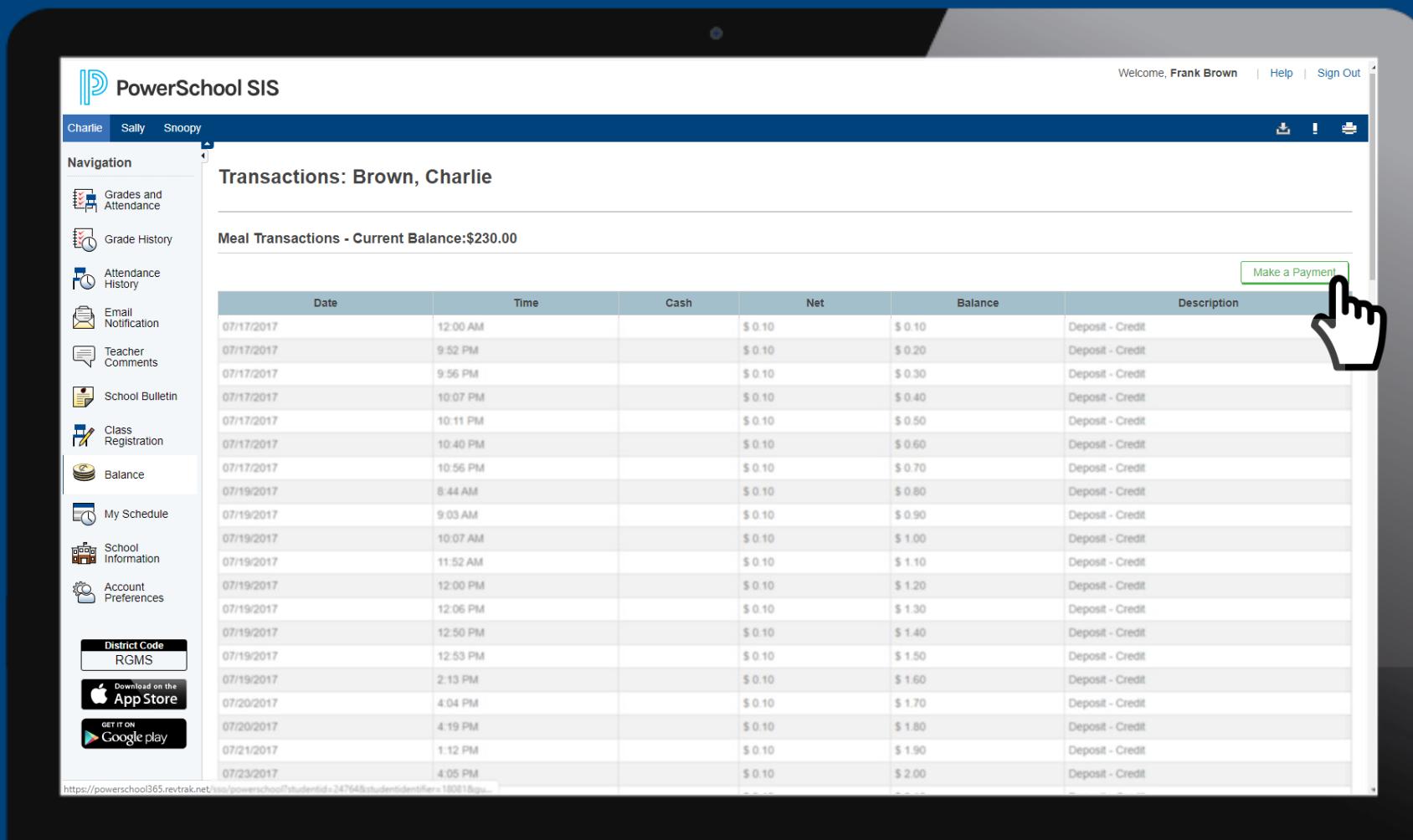
* Email Address

* Item(s) Purchasing:

Team Jersey

Add To Cart

Fee Management in PowerSchool



PowerSchool SIS

Welcome, Frank Brown | Help | Sign Out

Charlie Sally Snoopy

Navigation

- Grades and Attendance
- Grade History
- Attendance History
- Email Notification
- Teacher Comments
- School Bulletin
- Class Registration
- Balance
- My Schedule
- School Information
- Account Preferences

District Code
RGMS

Download on the App Store

GET IT ON Google play

Transactions: Brown, Charlie

Meal Transactions - Current Balance:\$230.00

Date	Time	Cash	Net	Balance	Description
07/17/2017	12:00 AM		\$ 0.10	\$ 0.10	Deposit - Credit
07/17/2017	9:52 PM		\$ 0.10	\$ 0.20	Deposit - Credit
07/17/2017	9:56 PM		\$ 0.10	\$ 0.30	Deposit - Credit
07/17/2017	10:07 PM		\$ 0.10	\$ 0.40	Deposit - Credit
07/17/2017	10:11 PM		\$ 0.10	\$ 0.50	Deposit - Credit
07/17/2017	10:40 PM		\$ 0.10	\$ 0.60	Deposit - Credit
07/17/2017	10:56 PM		\$ 0.10	\$ 0.70	Deposit - Credit
07/19/2017	8:44 AM		\$ 0.10	\$ 0.80	Deposit - Credit
07/19/2017	9:03 AM		\$ 0.10	\$ 0.90	Deposit - Credit
07/19/2017	10:07 AM		\$ 0.10	\$ 1.00	Deposit - Credit
07/19/2017	11:52 AM		\$ 0.10	\$ 1.10	Deposit - Credit
07/19/2017	12:00 PM		\$ 0.10	\$ 1.20	Deposit - Credit
07/19/2017	12:06 PM		\$ 0.10	\$ 1.30	Deposit - Credit
07/19/2017	12:50 PM		\$ 0.10	\$ 1.40	Deposit - Credit
07/19/2017	12:53 PM		\$ 0.10	\$ 1.50	Deposit - Credit
07/19/2017	2:13 PM		\$ 0.10	\$ 1.60	Deposit - Credit
07/20/2017	4:04 PM		\$ 0.10	\$ 1.70	Deposit - Credit
07/20/2017	4:19 PM		\$ 0.10	\$ 1.80	Deposit - Credit
07/21/2017	1:12 PM		\$ 0.10	\$ 1.90	Deposit - Credit
07/23/2017	4:05 PM		\$ 0.10	\$ 2.00	Deposit - Credit

Make a Payment

https://powerschool365.revtrak.net/iso/powerschool?studentid=24764&studentidentifier=18081&quarantine=0&

PowerSchool
A ALL

 FOOD

 REQUIRED FEES

FOOD ACCOUNTS
Nathan Hardy


Balance: \$1,005.00

Samantha Hardy


Balance: \$494.02

REQUIRED FEES
Nathan Hardy

#PS01
Field Trip
Field Trip

\$150.00 
Samantha Hardy

#PS01
Art Supplies
Art Supplies

\$100.00 

#PS01
Football Uniform
Football Uniform

\$150.00 

#PS01
Lab Fee
Lab Fee

\$10.00 

#PS01
Technology

\$49.00 

SHOP 
RESOURCES 

CART


FOOD SERVICE

For: Nathan Hardy (24756-20122026)

\$50.00

FOOD SERVICE

For: Samantha Hardy (24755-20122025)

\$25.00

LAB FEE

For: Samantha Hardy (24755-20122025)

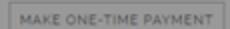
\$10.00

FIELD TRIP

For: Nathan Hardy (24756-20122026)

\$150.00

FOOD ACCOUNT
Nathan Hardy 

Samantha Hardy 

REQUIRED FEES
Nathan Hardy

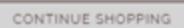
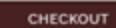
#PS01
Field Trip
Field Trip

Samantha Hardy

#PS01
Art Supplies
Art Supplies

SUB TOTAL \$235.00

TOTAL \$235.00

[BROWSE ▾](#)[SERVICES ▾](#)[HOME](#)[LOGIN](#)[CART](#)[School Payments](#)[Athletics](#)[Community Education](#)[Nutrition Service](#)[Classroom Treats](#)[Transportation](#)[Waukee Schools Foundation](#)[Athletic Booster Club](#)[Community Preschool](#)[Beyond the Bell](#)[Elementary PTOs](#)[Vocal Music Boosters](#)[Instrumental Music Boosters](#)[Sweetheart Dance](#)





Centralize Student Fees and Payments

- Food service
- Fees
- Athletics
- Child care
- Fundraisers
- Event ticketing
- AP exam fees

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Simplify Cafeteria Management



Online Payments in PowerSchool

Make student meal management easy and reduce lunch debt with online payments and centralized data for all district schools.



Free/Reduced Application

Speed up and simplify the free and reduced lunch application process by bringing it online and ensuring anonymity for students.



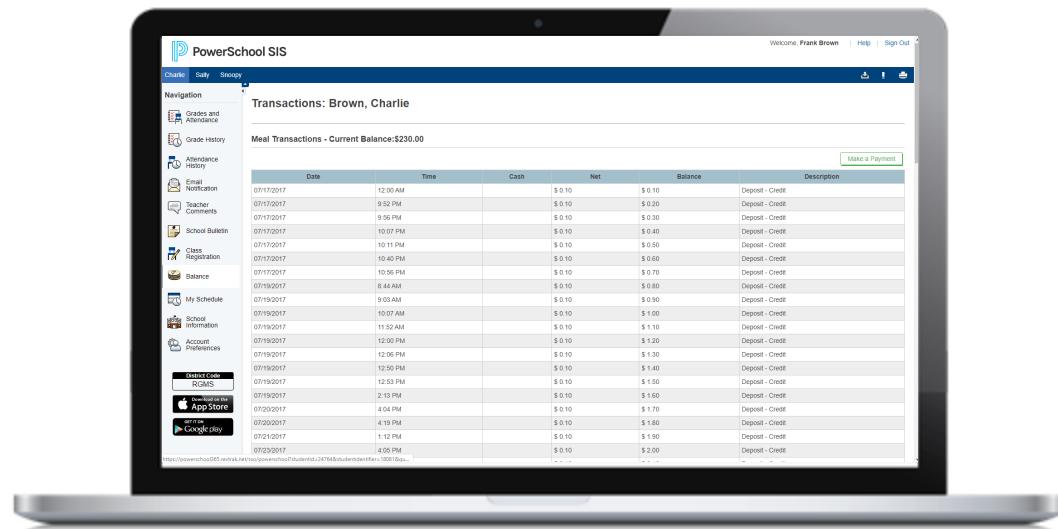
POS Software & Hardware

Our solutions are designed for food service directors and cafeteria staff. Our software makes sales data easy to track, and FSS hardware makes checkout fast.



Single, End-to-End Administration Solution

that brings together all your school or district operations—fees, meal payment, events, and more—to **maximize your resources** and staff productivity.



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Event Ticketing with RevTrak & Vanco Events

Schools hold a wide range of events, including athletics, musicals, fundraisers, camps, competitions, dances, reunions and more. Easily manage your events and engage with your community with Vanco Events.



Promote your event online



Sell tickets or offer reserved seating in advance



Scan tickets at the door

The screenshot displays the Vanco Events software interface. It includes sections for 'Sessions' (listing 'Fall Band Concert (DEMO)' and '30 Year Reunion Dinner (DEMO)' with status 'OPEN' and 'SELECTED'), 'Seating' (a grid of seats for 'Fall Band Concert (DEMO)' with rows A through Z and columns 1 through 10), 'Tickets' (a table of ticket types with prices \$0.00 and \$1.00), 'Donations' (a section for optional donations), and a '30 Year Reunion Dinner (DEMO)' section with a table of attendees and a 'DONATE' button. At the bottom, there are 'SEARCH' and 'REFRESH' buttons.



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Music Program Management with Charms

Charms helps music directors teach more and stress less.

- Student Information
- Communication Tools
- Financials & Fundraising
- Inventory Management
- Events & Volunteers
- Recording Studio



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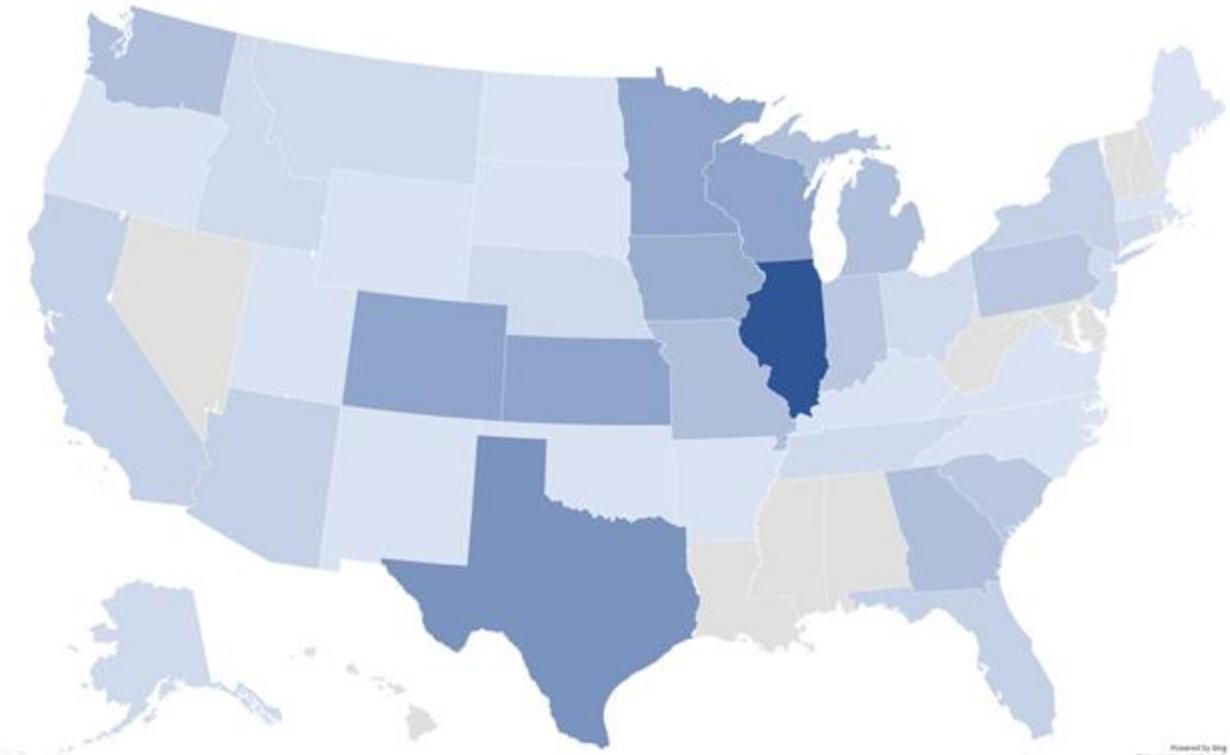
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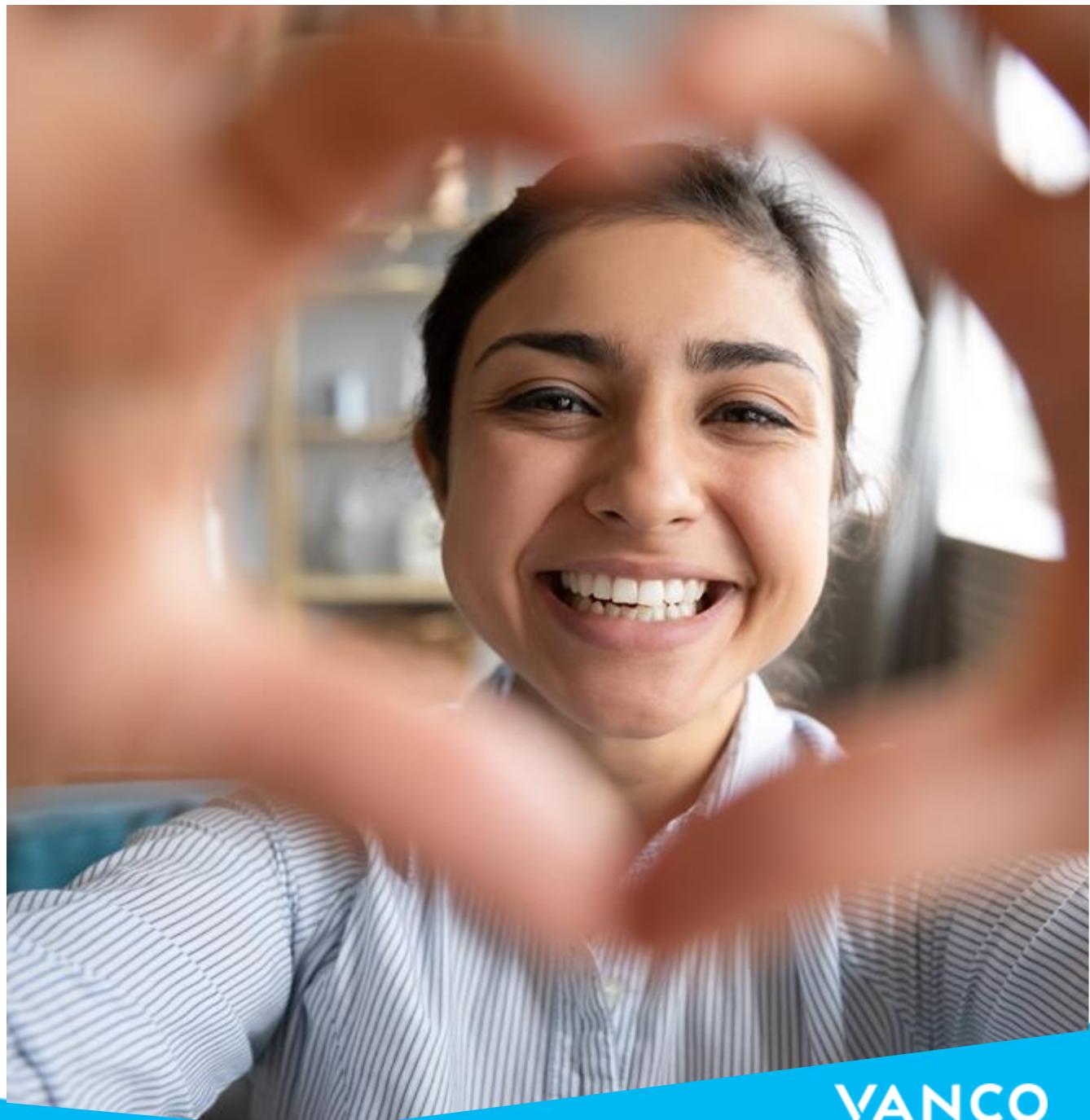
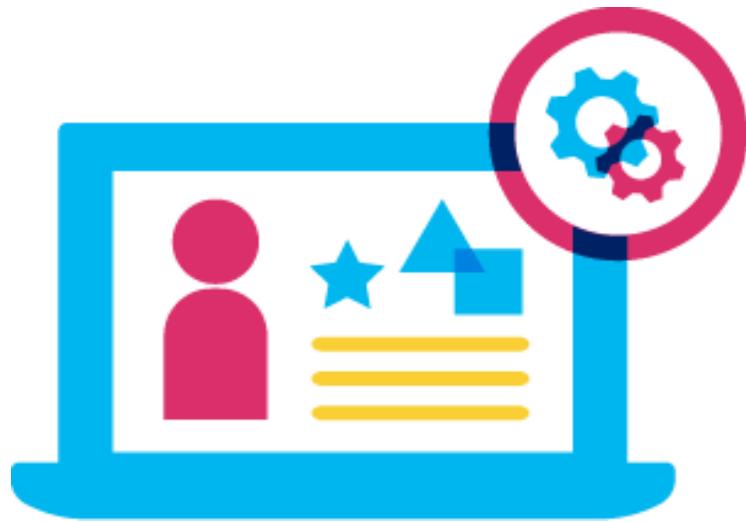
A Trusted Solution for Districts Nationwide

- 1,200+ Districts
- 39 States
- More than \$15 billion in transactions processed per year
- 30 years serving educators
- PCI Level 1 Compliant (the highest standard of security in the industry)



Powered By Wing
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End-to-End Solution for Payment Tools Without Leaving PowerSchool SIS



End-to-End Solution for Payment Tools Without Leaving PowerSchool SIS

- Reconcile in 10 minutes or less
- Guaranteed eChecks
- Single Sign On with PowerSchool
- Real-Time Payment Updates in PowerSchool
- Break Technology Silos
- Drive staff, community, and family engagement



Next Steps

Interested in learning more? Contact us!



VancoPayments.com/PowerSchool



800.323.5953



sales@revtrak.com

Thank you!