

VANCO & POWERSCHOOL YOUR CONTACTLESS PAYMENT SOLUTION



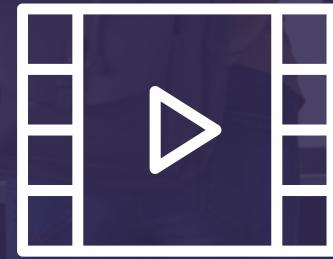
Before We Begin



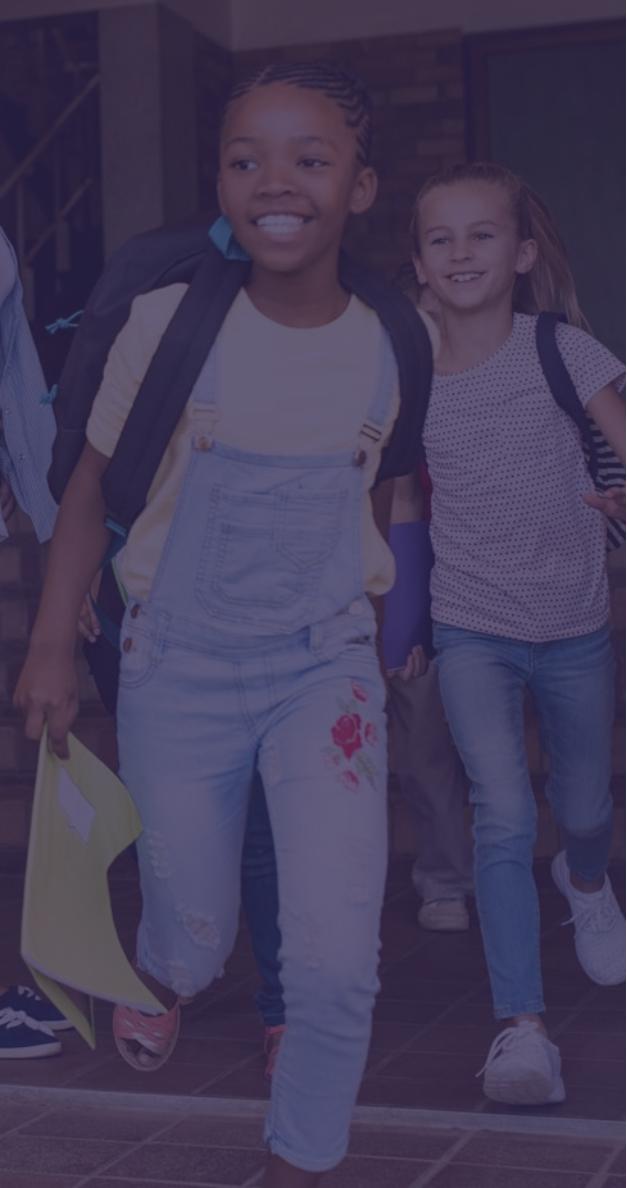
Attendees are in
“listen only” mode



Ask questions
throughout using the
Questions panel in
GoToWebinar



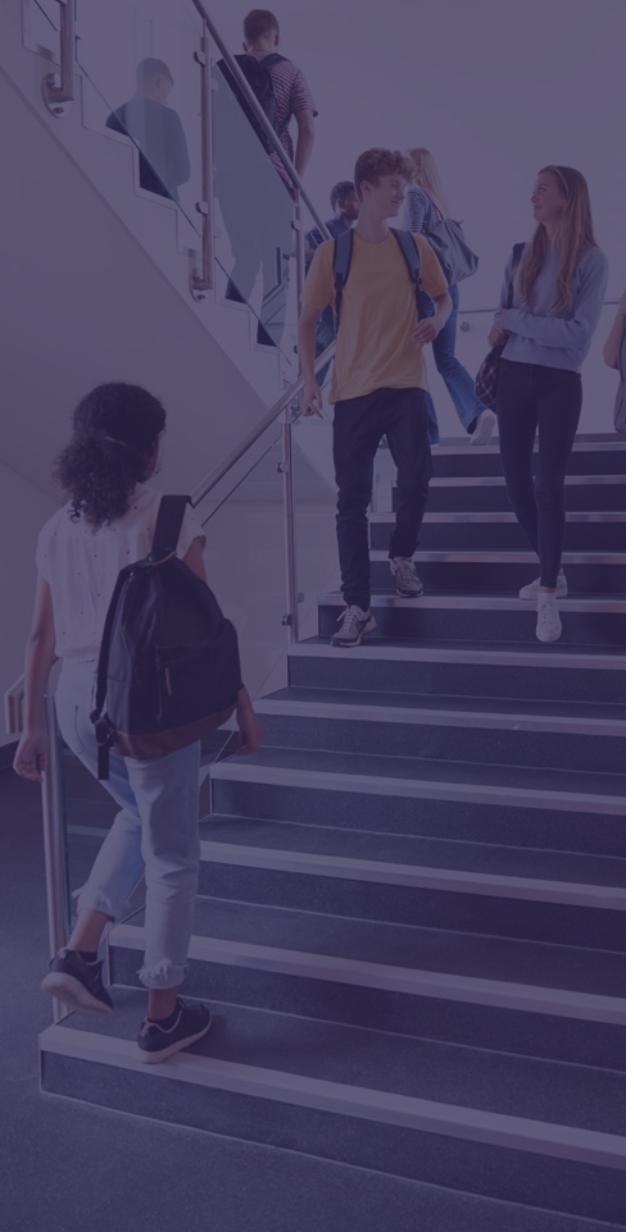
We will send you a
copy of the slides and
the recording



Today We'll Cover...

- Poll Question & Introductions
- The Contactless Campus Concept
- Web Store Demonstration
- PowerSchool & eSchoolPlus Seamless Integration
- Next Steps & Q&A

POLL QUESTION



Today's Presenter



Nick Sellwood

*Vanco
Partner Manager*

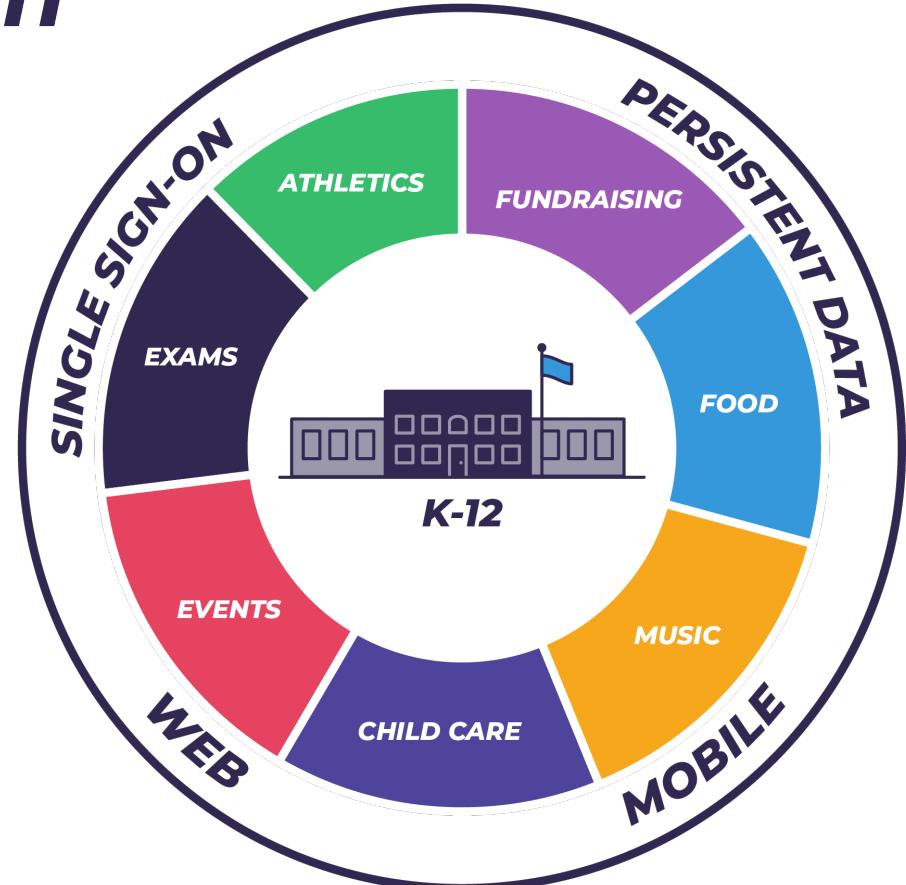
Nick coordinates with the top companies serving K-12 schools to ensure seamless integration with Vanco products and online payment processing.



VANCO
EDUCATION

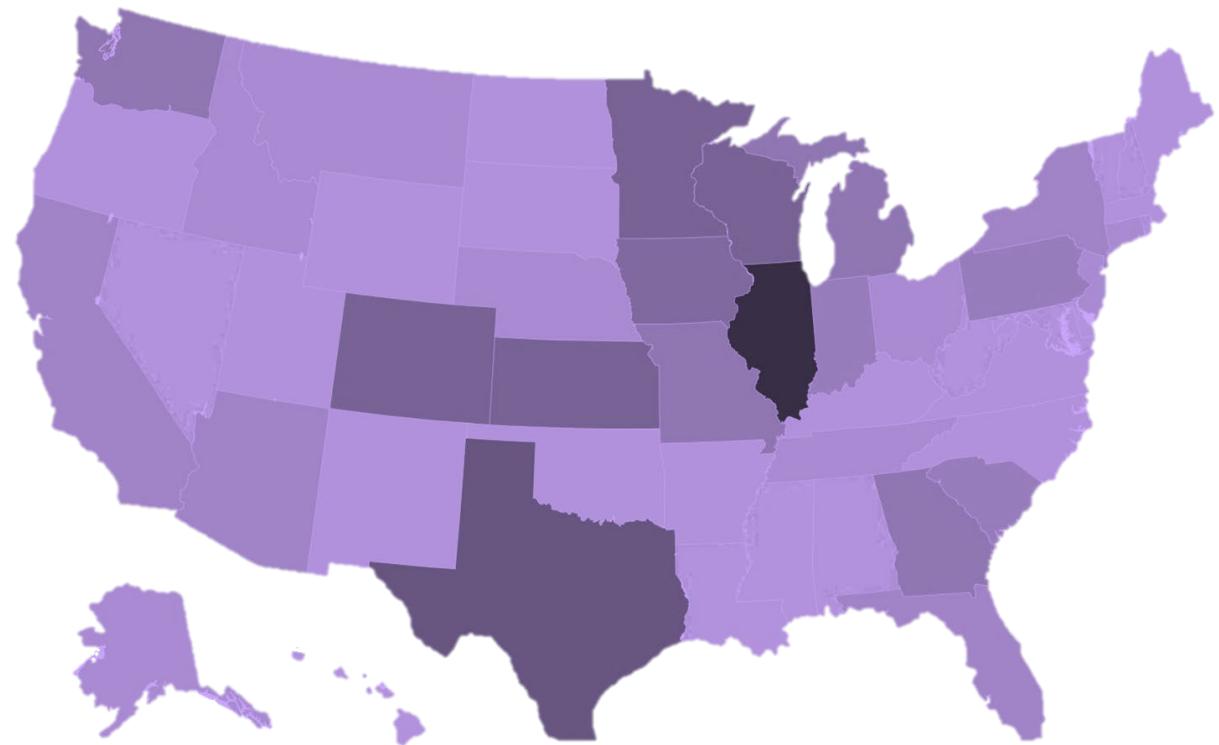
Vanco's Education Vision

We provide K-12 educational institutions and families a **convenient** online payment experience for **all** school-related activities.



A Trusted Solution for Districts Nationwide

- More than 1,200 districts.
- 39 states.
- More than \$15 billion in transactions processed per year.
- 30 years serving educators.
- PCI Level 1 Compliant (the highest standard of security in the industry).





Vanco Education offers time-saving software for K-12 and community educators.



VANCO WEB STORE

RevTrak

Schools that use Vanco's RevTrak online payment solution together with PowerSchool streamline work, have fewer vendors and make payments easy for staff and families. Take a major step toward becoming a cashless campus by using RevTrak and PowerSchool together.

See how RevTrak saves you time at
www.revtrak.com



VANCO FOOD

Food Service Solutions

Vanco's food service tools form a convenient cafeteria management system for schools and districts. We've been helping education organizations manage meals and payments for more than 30 years. We help schools reduce meal debt, speed up lunch lines and increase federal funding.

See how Vanco makes things simple from tray to pay at
www.foodserve.com



VANCO EVENTS

Vanco Events

Plan school events including student plays, sports and dances with our simple-to-use powerful event solution. Add a seating chart, design and print tickets, and accept ticket payments right from our software and on-the-go with our mobile app (it scans tickets, too!).

See how Vanco Events works for schools at
www.vancoevents.com



VANCO MUSIC

Charms

Our music program management tool puts music educators in control from the orchestra pit to the halftime performance and on the road. Our cloud-based solution offers event calendars, inventory management and communications functionalities.

See all the tools Charms offers at
www.charmsoffice.com

Today we'll be focusing on our payment solution.



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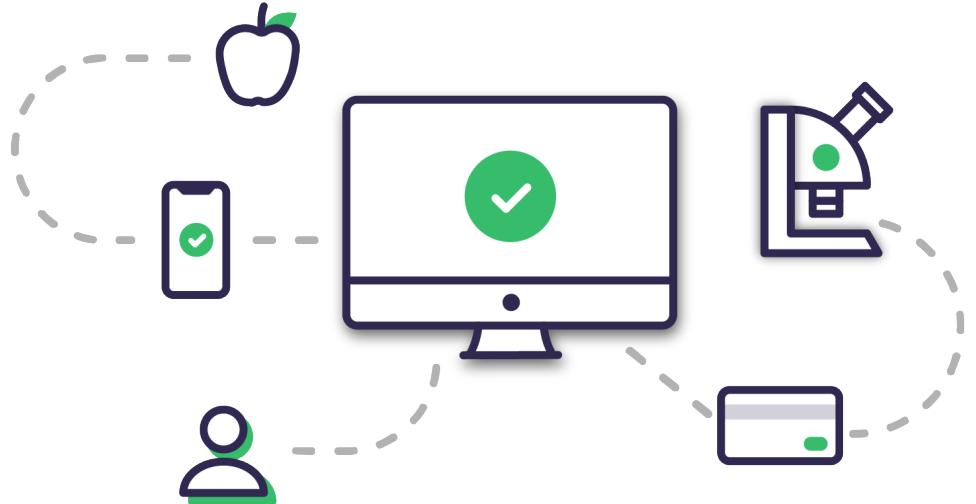
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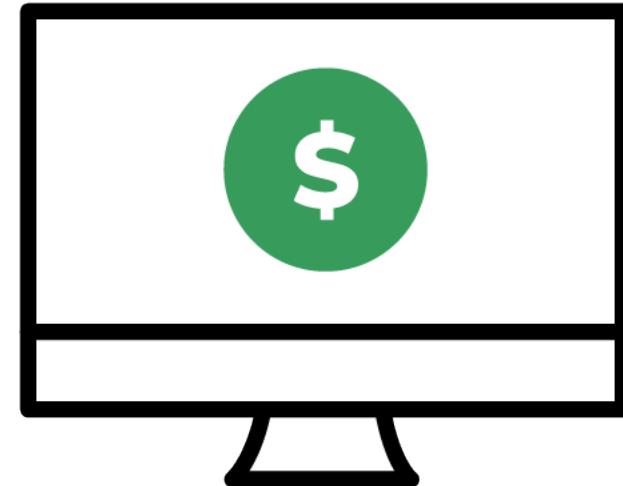
What is the Cashless Campus Concept?



- Taking all (or most) of your payments electronically.
- Streamlining accounting work.
- Reducing paper forms.

Why Go Cashless?

- Reduce work and eliminate errors.
- Boost sales of discretionary items.
- Offer payment options families expect.
- Reduce NSF checks.
- Increase security.



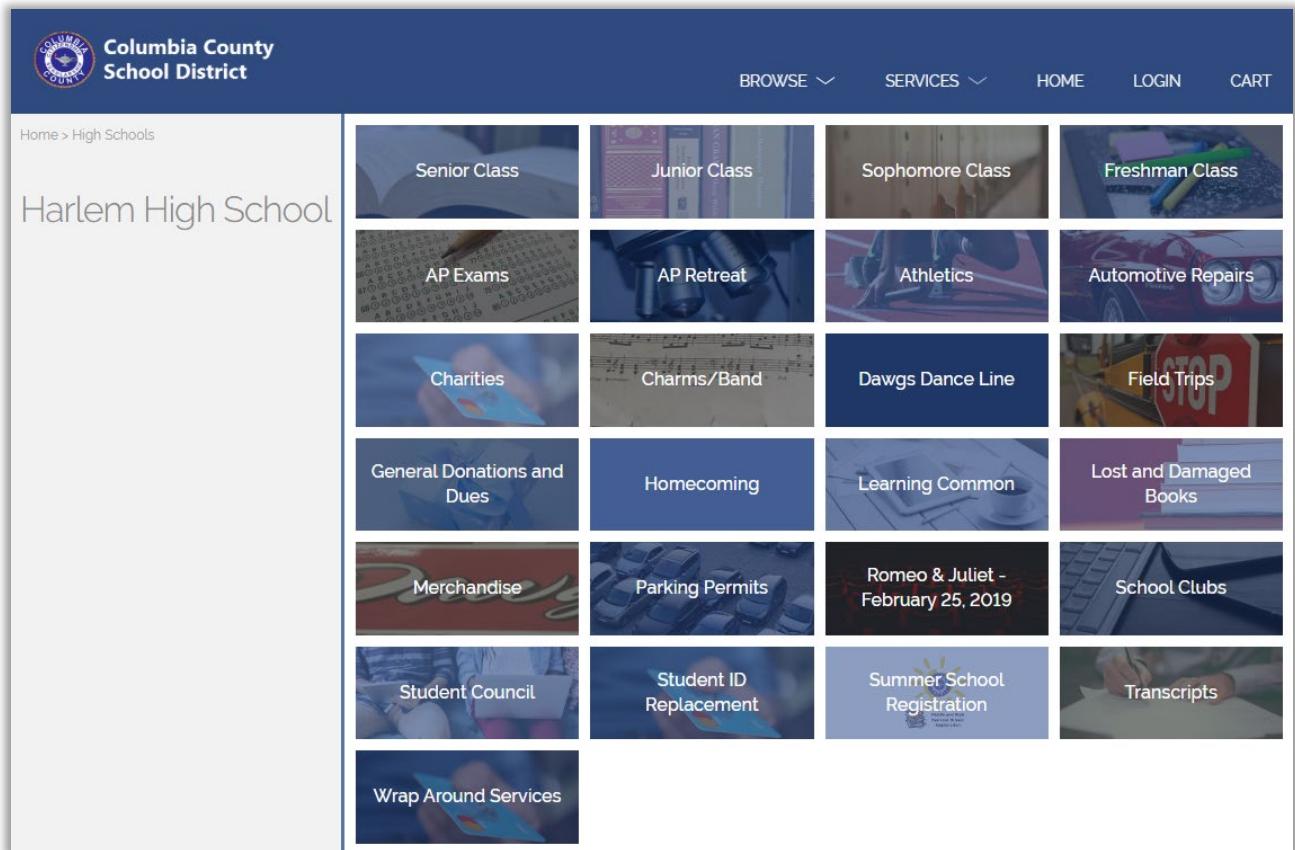
Create a Cashless Campus

We provide a **convenient**
online payment experience for
all school-related activities.



Web Store: Your Online Payments Hub

Thousands of school districts across the U.S. use Vanco Web Stores to collect online payments for every type of school fee, from homecoming dances to AP exams and cafeteria balances.



Harlem High School | C X +

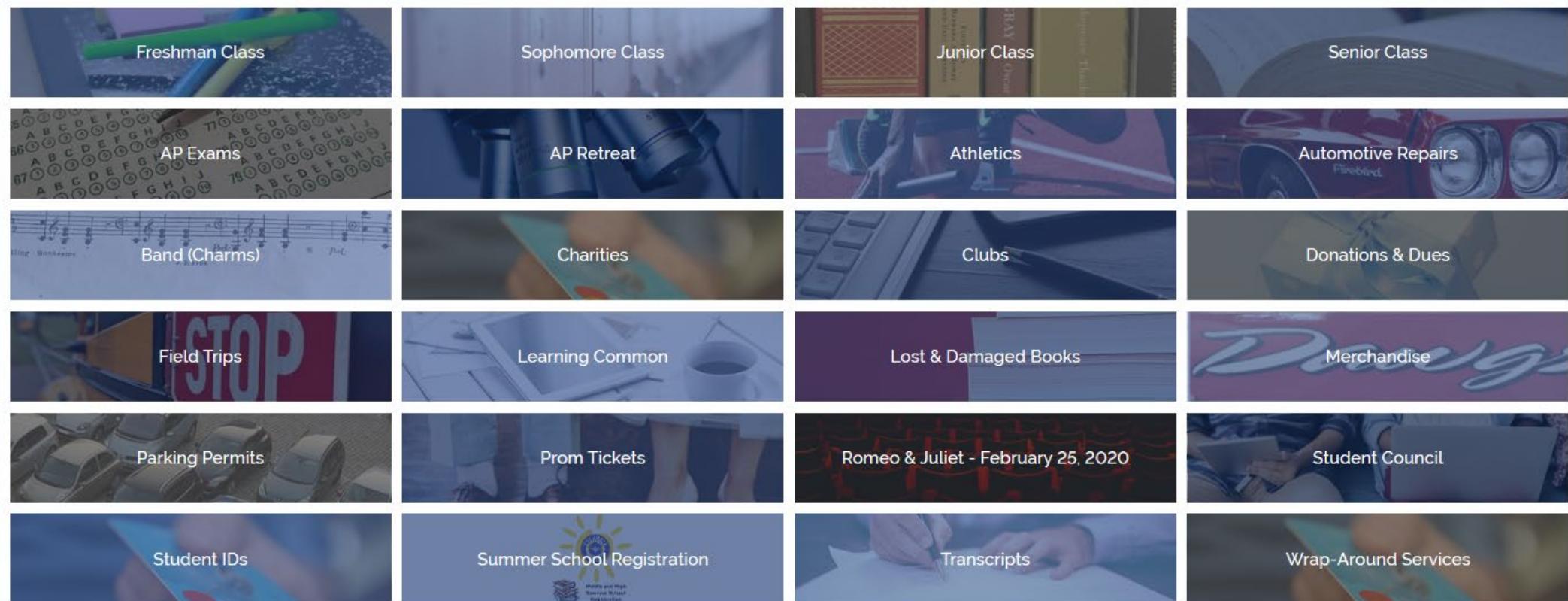
https://ccboe.revtrak.net/high-schools/hhs/#/list

 Columbia County
SCHOOL DISTRICT

BROWSE ▾ SERVICES ▾ HOME LOGIN CART

Home > High Schools

Harlem High School



The grid displays 18 service categories, each with a representative image and text label:

- Freshman Class
- Sophomore Class
- Junior Class
- Senior Class
- AP Exams
- AP Retreat
- Athletics
- Automotive Repairs
- Band (Charms)
- Charities
- Clubs
- Donations & Dues
- Field Trips
- Learning Common
- Lost & Damaged Books
- Merchandise
- Parking Permits
- Prom Tickets
- Romeo & Juliet - February 25, 2020
- Student Council
- Student IDs
- Summer School Registration
- Transcripts
- Wrap-Around Services

Harlem High School | C X +

https://ccboe.revtrak.net/high-schools/hhs/#/list

 Columbia County
SCHOOL DISTRICT

BROWSE ▾ SERVICES ▾ HOME LOGIN CART

Home > High Schools

Harlem High School

| | | | |
|-----------------|----------------------------|------------------------------------|----------------------|
| Freshman Class | Sophomore Class | Junior Class | Senior Class |
| AP Exams | AP Retreat | Athletics | Automotive Repairs |
| Band (Charms) | Charities | Clubs | Donations & Dues |
| Field Trips | Learning Common | Lost & Damaged Books | Merchandise |
| Parking Permits | Prom Tickets | Romeo & Juliet - February 25, 2020 | Student Council |
| Student IDs | Summer School Registration | Transcripts | Wrap-Around Services |

A green dashed rectangle highlights the "Athletics" link in the "Junior Class" row.



Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Football

Golf

Soccer

Softball

Tennis

Track

Varsity Football Tickets

Volleyball

Wrestling



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL FEES AND DUES

[sku:HHS_Boys_BBall_Fees]

Amount: \$ 80.00

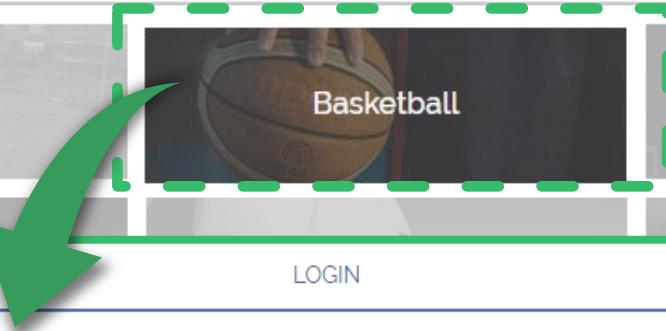
Last Name, First Name, and Grade:

ADD TO CART

Fees and Dues

Softball

Volleyball





BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

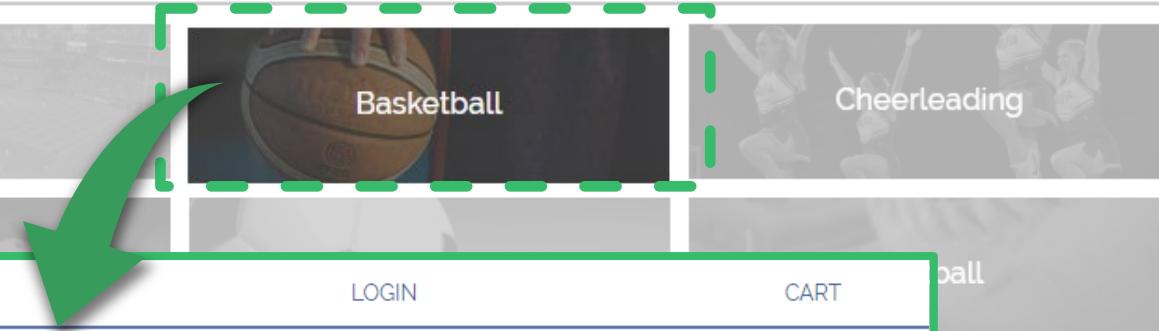
HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL
FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL DONATION

[sku:HHS_Boys_BBAll_Donat]

Amount: \$ 20.00

Donation

Last Name, First Name:

ADD TO CART



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

Athletic Donations

Baseball

Basketball

Cheerleading

HHS Athletics

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

Boys Basketball Merchandise

* Amount

\$20.00

* Student Name

Michael

Jordan

* Email Address

* Item(s) Purchasing:

Team jersey

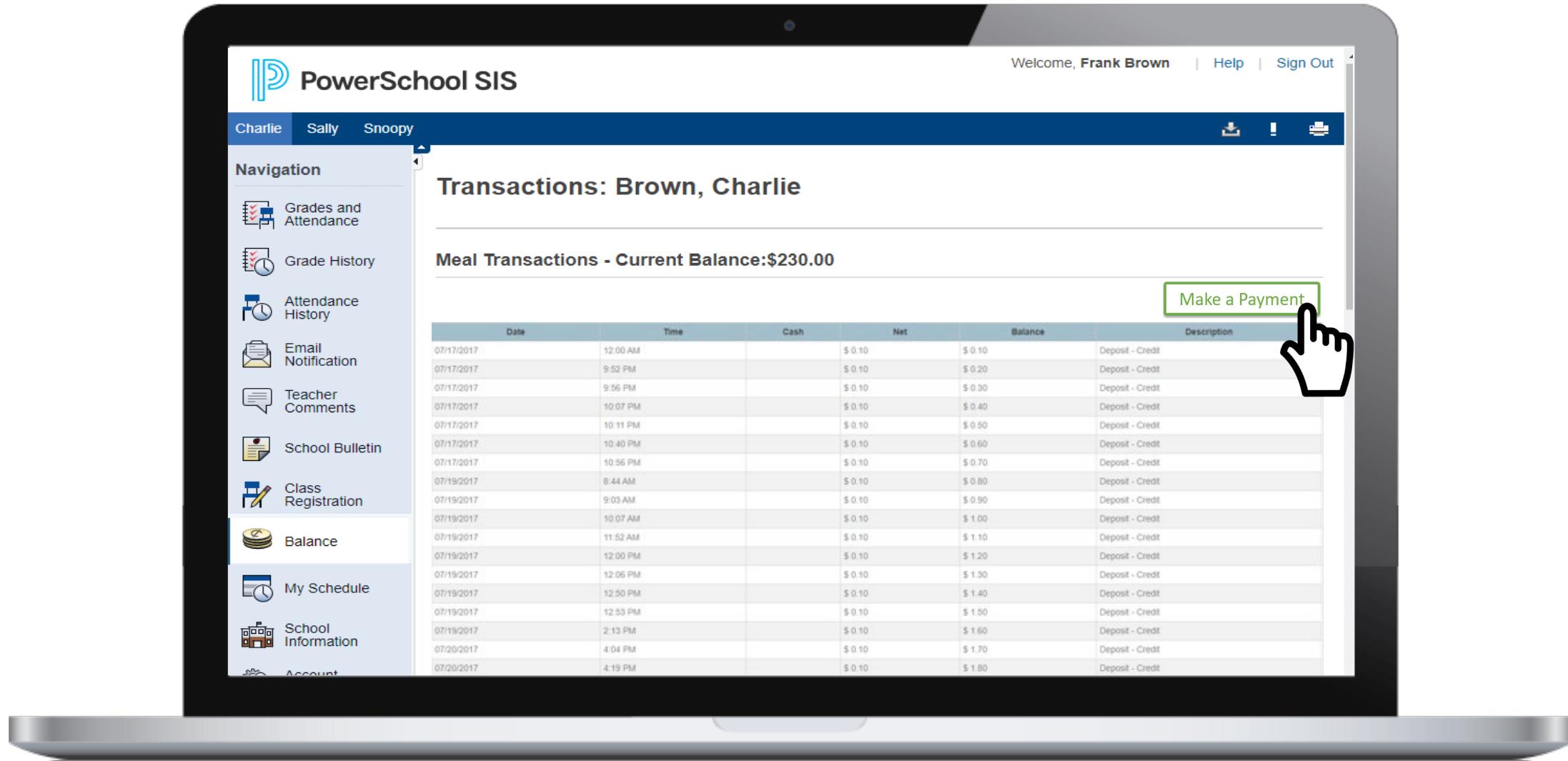
Add To Cart

PowerSchool SIS and eSchoolPlus Integration

- **Convenient integration** for PowerSchool and eSchoolPlus.
- Parents can add funds to food service accounts and pay fees all from within the Web Store.
 - **Easily View All Student Fees** – List fees and food charges to help families check out in a snap.
 - **No-Worries Reconciliation** – Catch missed payments to ensure everything posts correctly to student accounts.
 - **Responsive Design** – Allow families to pay any fee in just a few clicks from any mobile device.
 - **Seamless Integration** – Streamline your process for families and staff.

VANCO Fee Management in PowerSchool

EDUCATION



ONLINE PAYMENTS
Demo Web Store

PowerSchool

Not you? [Switch Accounts](#)

FOOD ACCOUNTS

Nathan Hardy Balance: \$1,005.00
[MAKE ONE-TIME PAYMENT](#)

Samantha Hardy Balance: \$494.02
[MAKE ONE-TIME PAYMENT](#)

REQUIRED FEES

Nathan Hardy
 #PS01 Field Trip \$150.00 [ADD TO CART](#)
 Field Trip

Samantha Hardy
 #PS01 Art Supplies \$100.00 [ADD TO CART](#)
 Art Supplies
 #PS01 Football Uniform \$150.00 [ADD TO CART](#)
 Football Uniform
 #PS01 Lab Fee \$10.00 [ADD TO CART](#)
 Lab Fee
 #PS01 Technology \$49.00 [ADD TO CART](#)

ONLINE PAYMENTS
Demo Web Store

SHOP ▾ RESOURCES ▾

CART

[G Translate](#)

PowerSchool

Attention: we can add a custom

FOOD SERVICE
For: Nathan Hardy (24756-20122026) \$50.00

FOOD ACCOUNT

Nathan Hardy [MAKE ONE-TIME PAYMENT](#)

Samantha Hardy [MAKE ONE-TIME PAYMENT](#)

LAB FEE
For: Samantha Hardy (24755-20122025) \$25.00

FIELD TRIP
For: Nathan Hardy (24756-20122026) \$10.00

REQUIRED FEES

Nathan Hardy
 #PS01 Field Trip
 Field Trip

Samantha Hardy
 #PS01 Art Supplies
 Art Supplies
 #PS01 Football Uniform
 Football Uniform
 #PS01 Lab Fee
 Lab Fee
 #PS01 Technology

SUB TOTAL \$235.00
TOTAL \$235.00

[CONTINUE SHOPPING](#) [CHECKOUT](#)

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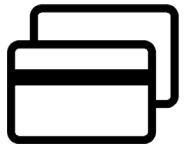
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Simplify Cafeteria Management



Online Payments in PowerSchool

Make student meal management easy and reduce lunch debt with online payments and centralized data for all district schools.



Free/Reduced Meal Application

Speed up and simplify the free and reduced lunch application process by bringing it online and ensuring anonymity for students.



POS Software & Pre-Order

Our solutions are designed for food service directors and cafeteria staff. Our software makes sales data easy to track, and pre-order makes delivering meals a breeze.





STILL GOING STRONG

GLASTONBURY HIGH SCHOOL

More than a decade into using RevTrak and Food Service Solutions, Glastonbury Public Schools are still finding new benefits.

**We've partnered with PowerSchool
to offer relief resources
for PowerSchool clients.**

PowerSchool Relief Resources

- Use the Vanco Web Store with no upfront costs, long-term contracts or monthly fees through the end of June 2021 for new users.
- We are also waiving Vanco Food software fees for the first 12 months and offering all hardware at-cost for PowerSchool users.

POLL QUESTION

Thank You!

sales@revtrak.com

www.VancoPayments.com/PowerSchool

800.323.5953