



VANCO & POWERSCHOOL YOUR CONTACTLESS PAYMENT SOLUTION



PowerSchool
PARTNER PREMIUM

Before We Begin



Attendees are in
“listen only” mode



Ask questions
throughout using the
Questions panel in
GoToWebinar



We will send you a
copy of the slides and
the recording

Today We'll Cover...

- Poll Question & Introductions
- The Contactless Campus Concept
- Web Store Demonstration
- PowerSchool & eSchoolPlus Seamless Integration
- Next Steps & Q&A

POLL QUESTION

Today's Presenter



Nick Sellwood

Vanco

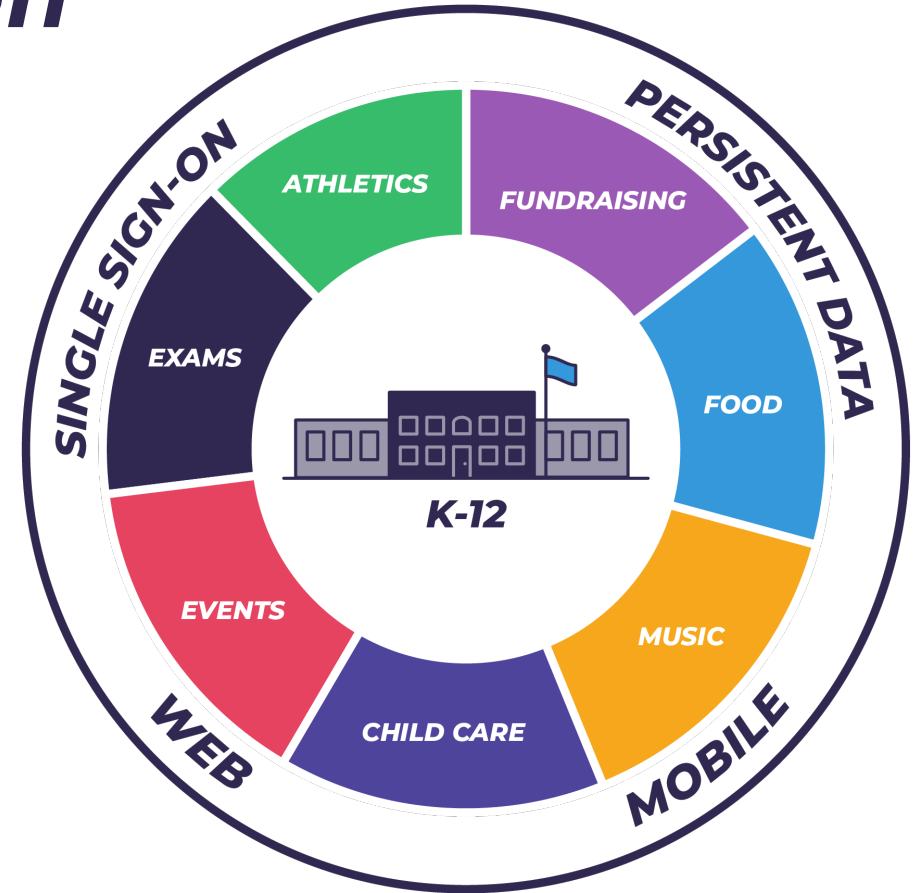
Partner Manager

Nick coordinates with the top companies serving K-12 schools to ensure seamless integration with Vanco products and online payment processing.



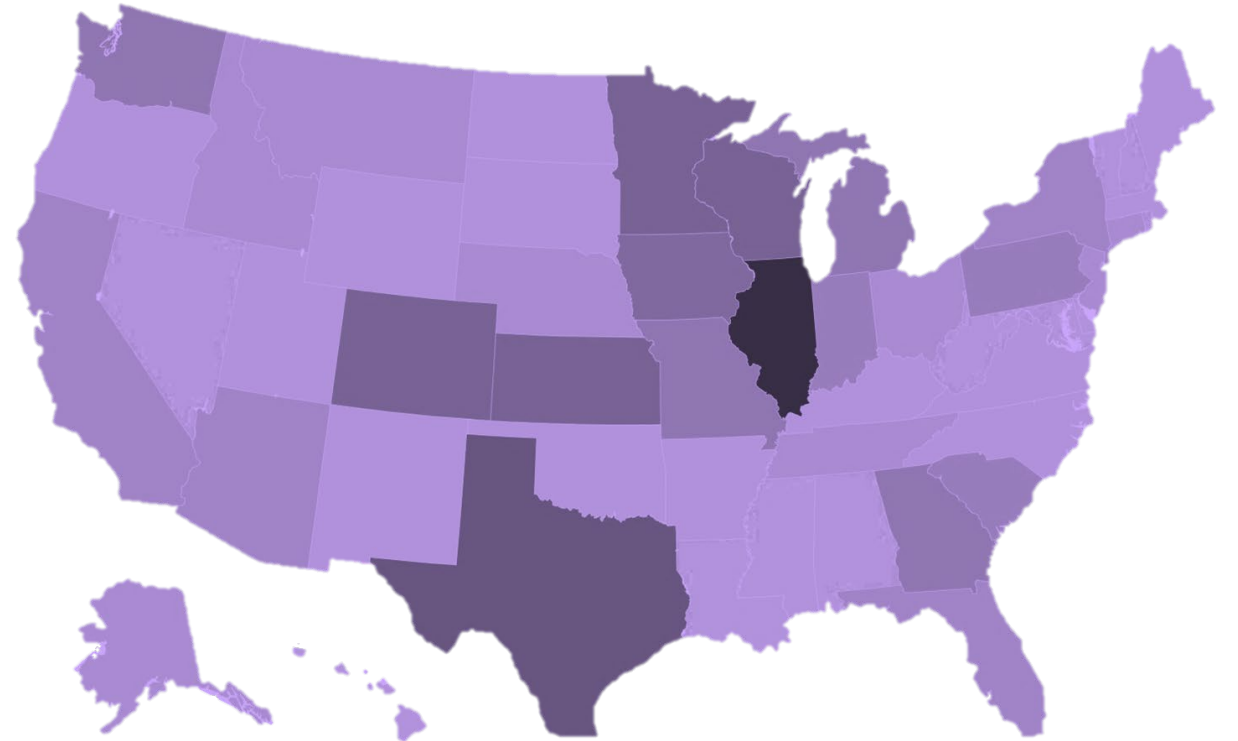
Vanco's Education Vision

We provide K-12 educational institutions and families a **convenient** online payment experience for **all** school-related activities.




A Trusted Solution for Districts Nationwide

- More than 1,200 districts.
- 39 states.
- More than \$15 billion in transactions processed per year.
- 30 years serving educators.
- PCI Level 1 Compliant (the highest standard of security in the industry).





Vanco Education offers time-saving software for K-12 and community educators.



**VANCO
WEB STORE**

RevTrak

Schools that use Vanco's RevTrak online payment solution together with PowerSchool streamline work, have fewer vendors and make payments easy for staff and families. Take a major step toward becoming a cashless campus by using RevTrak and PowerSchool together.

See how RevTrak saves you time at
www.revtrak.com




**VANCO
FOOD**

Food Service Solutions

Vanco's food service tools form a convenient cafeteria management system for schools and districts. We've been helping education organizations manage meals and payments for more than 30 years. We help schools reduce meal debt, speed up lunch lines and increase federal funding.

See how Vanco makes things simple from tray to pay at
www.foodserve.com




**VANCO
EVENTS**

Vanco Events

Plan school events including student plays, sports and dances with our simple-to-use powerful event solution. Add a seating chart, design and print tickets, and accept ticket payments right from our software and on-the-go with our mobile app (it scans tickets, too!).

See how Vanco Events works for schools at
www.vancoevents.com



**VANCO
MUSIC**

Charms

Our music program management tool puts music educators in control from the orchestra pit to the halftime performance and on the road. Our cloud-based solution offers event calendars, inventory management and communications functionalities.

See all the tools Charms offers at
www.charmsoffice.com

Today we'll be focusing on our payment solution.



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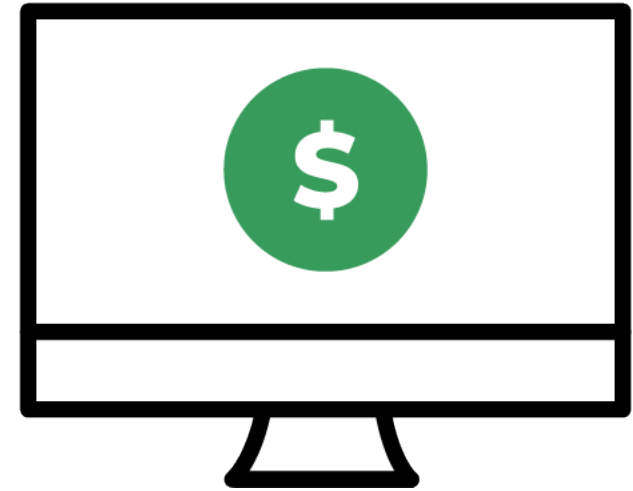
What is the Cashless Campus Concept?



- Taking all (or most) of your payments electronically.
- Streamlining accounting work.
- Reducing paper forms.

Why Go Cashless?

- Reduce work and eliminate errors.
- Boost sales of discretionary items.
- Offer payment options families expect.
- Reduce NSF checks.
- Increase security.



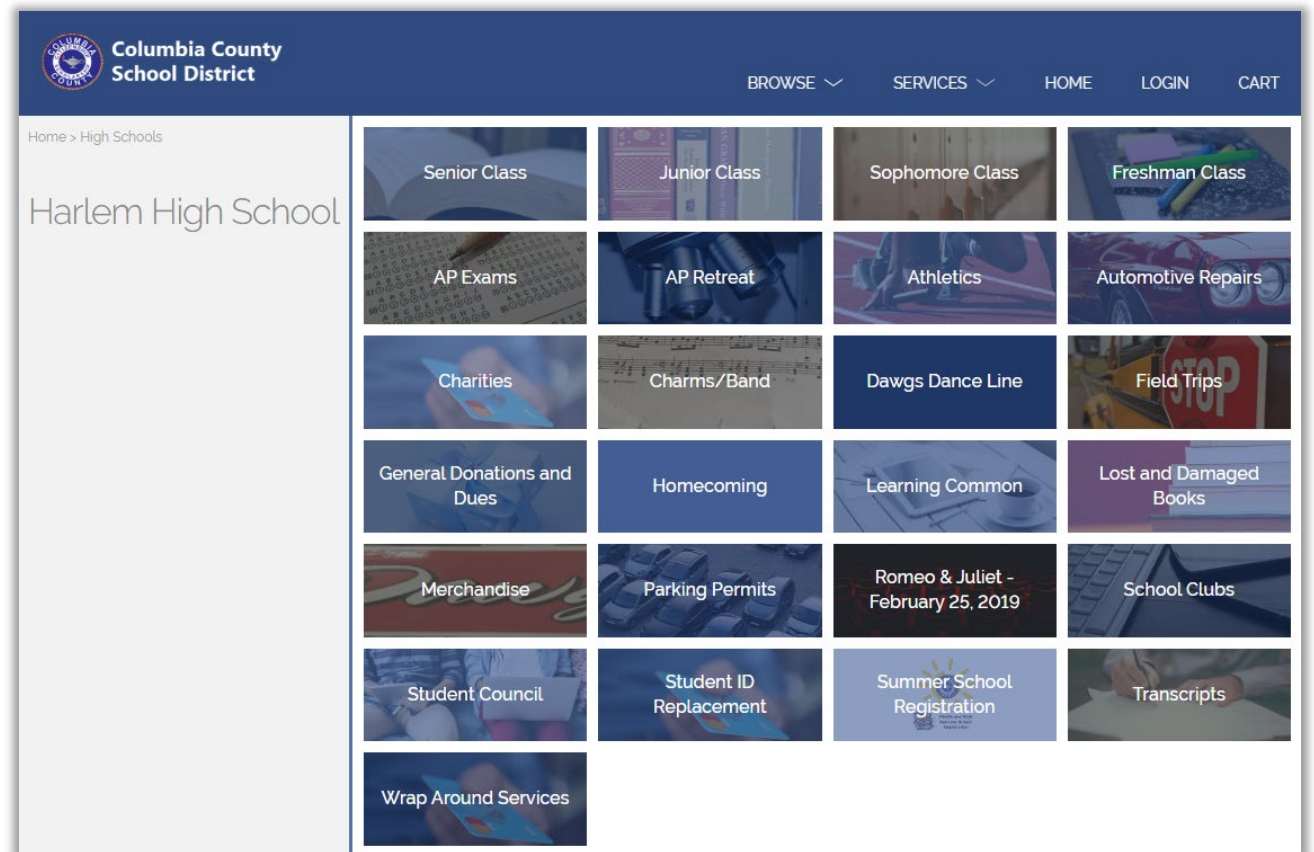
Create a Cashless Campus

We provide a **convenient**
online payment experience for
all school-related activities.



Web Store: Your Online Payments Hub

Thousands of school districts across the U.S. use Vanco Web Stores to collect online payments for every type of school fee, from homecoming dances to AP exams and cafeteria balances.





BROWSE

SERVICES

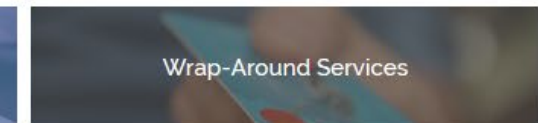
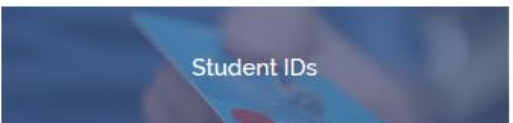
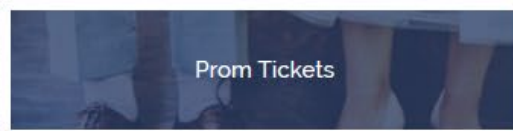
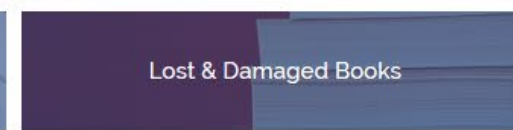
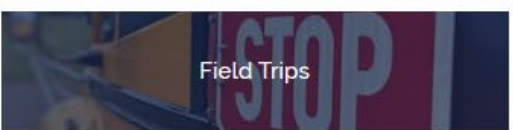
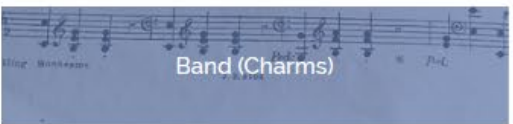
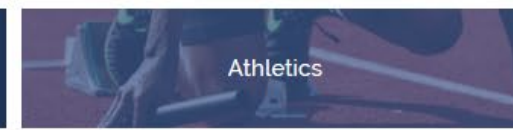
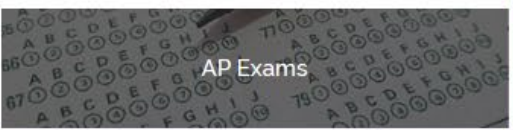
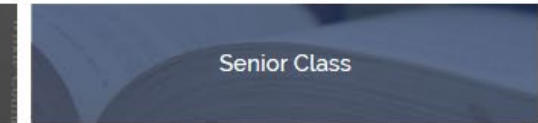
HOME

LOGIN

CART



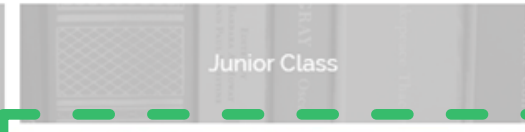
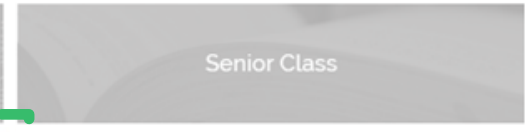
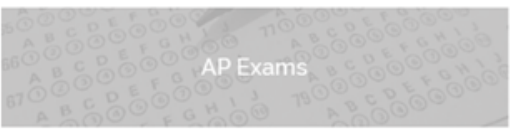
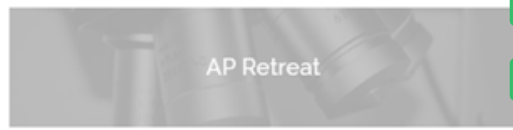
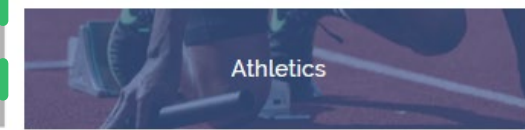
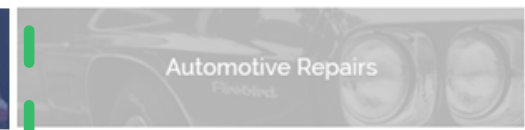
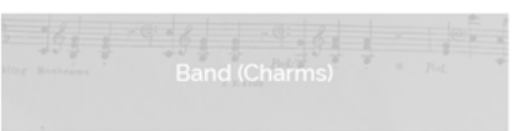
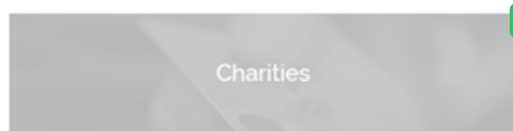
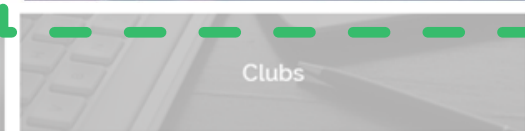
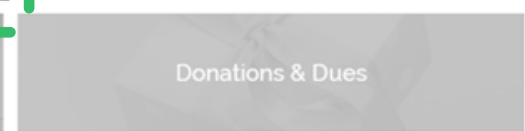
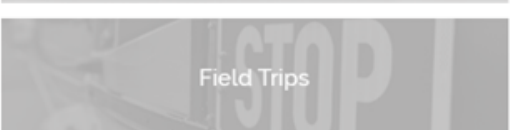
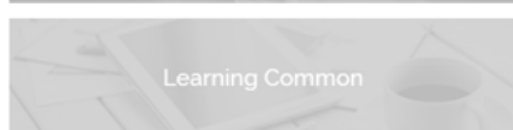
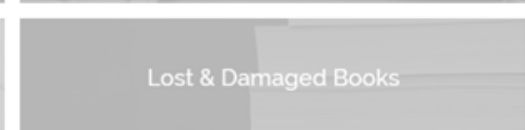
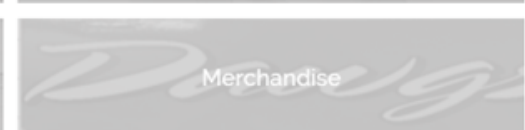
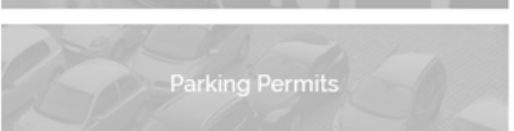
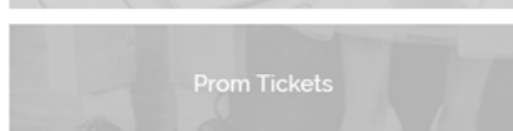
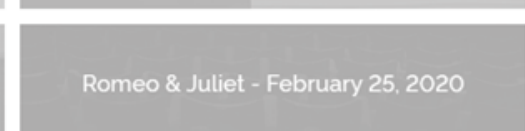
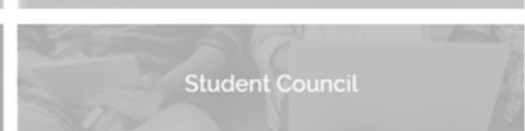
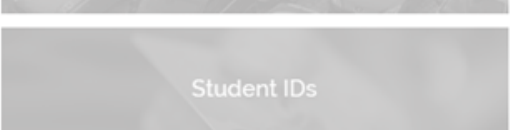

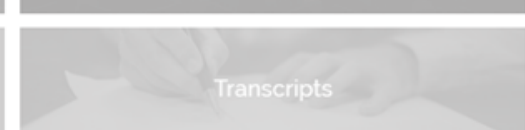
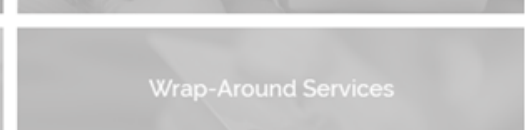
Home > High Schools

Harlem High School



Home > High Schools

Harlem High School

 Freshman Class	 Sophomore Class	 Junior Class	 Senior Class
 AP Exams	 AP Retreat	 Athletics	 Automotive Repairs
 Band (Charms)	 Charities	 Clubs	 Donations & Dues
 Field Trips	 Learning Common	 Lost & Damaged Books	 Merchandise
 Parking Permits	 Prom Tickets	 Romeo & Juliet - February 25, 2020	 Student Council
 Student IDs	 Summer School Registration	 Transcripts	 Wrap-Around Services

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Football

Golf

Soccer

Softball

Tennis

Track

Varsity Football Tickets

Volleyball

Wrestling

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Softball

Volleyball

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL FEES AND DUES

[sku:HHS_Boys_BBall_Fees]

Amount: \$ 80.00

Last Name, First Name, and Grade: ▾

ADD TO CART

Fees and Dues

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL DONATION

[sku:HHS_Boys_BBall_Donat]

Amount: \$ 20.00

Last Name, First Name: ▾

ADD TO CART

Donation



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

Boys Basketball Merchandise

Boys Basketball Merchandise

* Amount

\$20.00

* Student Name

Michael

Jordan

* Email Address

* Item(s) Purchasing:

Team jersey

Add To Cart

PowerSchool SIS and eSchoolPlus Integration

- **Convenient integration** for PowerSchool and eSchoolPlus.
- Parents can add funds to food service accounts and pay fees all from within the Web Store.
 - **Easily View All Student Fees** – List fees and food charges to help families check out in a snap.
 - **No-Worries Reconciliation** – Catch missed payments to ensure everything posts correctly to student accounts.
 - **Responsive Design** – Allow families to pay any fee in just a few clicks from any mobile device.
 - **Seamless Integration** – Streamline your process for families and staff.

VANCO *Fee Management in PowerSchool*

EDUCATION

PowerSchool SIS

Welcome, Frank Brown | Help | Sign Out

Charlie Sally Snoopy

Navigation

- Grades and Attendance
- Grade History
- Attendance History
- Email Notification
- Teacher Comments
- School Bulletin
- Class Registration
- Balance
- My Schedule
- School Information
- Account

Transactions: Brown, Charlie

Meal Transactions - Current Balance:\$230.00

[Make a Payment](#)

Date	Time	Cash	Net	Balance	Description
07/17/2017	12:00 AM		\$ 0.10	\$ 0.10	Deposit - Credit
07/17/2017	9:52 PM		\$ 0.10	\$ 0.20	Deposit - Credit
07/17/2017	9:56 PM		\$ 0.10	\$ 0.30	Deposit - Credit
07/17/2017	10:07 PM		\$ 0.10	\$ 0.40	Deposit - Credit
07/17/2017	10:11 PM		\$ 0.10	\$ 0.50	Deposit - Credit
07/17/2017	10:40 PM		\$ 0.10	\$ 0.60	Deposit - Credit
07/17/2017	10:56 PM		\$ 0.10	\$ 0.70	Deposit - Credit
07/19/2017	8:44 AM		\$ 0.10	\$ 0.80	Deposit - Credit
07/19/2017	9:03 AM		\$ 0.10	\$ 0.90	Deposit - Credit
07/19/2017	10:07 AM		\$ 0.10	\$ 1.00	Deposit - Credit
07/19/2017	11:52 AM		\$ 0.10	\$ 1.10	Deposit - Credit
07/19/2017	12:00 PM		\$ 0.10	\$ 1.20	Deposit - Credit
07/19/2017	12:06 PM		\$ 0.10	\$ 1.30	Deposit - Credit
07/19/2017	12:50 PM		\$ 0.10	\$ 1.40	Deposit - Credit
07/19/2017	12:53 PM		\$ 0.10	\$ 1.50	Deposit - Credit
07/19/2017	2:13 PM		\$ 0.10	\$ 1.60	Deposit - Credit
07/20/2017	4:04 PM		\$ 0.10	\$ 1.70	Deposit - Credit
07/20/2017	4:19 PM		\$ 0.10	\$ 1.80	Deposit - Credit

ONLINE PAYMENTS
Demo Web Store

PowerSchool

Not you? [Switch Accounts](#)

A ALL

FOOD

REQUIRED FEES

FOOD ACCOUNTS

Nathan Hardy

Balance: \$1,005.00

MAKE ONE-TIME PAYMENT

Samantha Hardy

Balance: \$494.02

MAKE ONE-TIME PAYMENT

REQUIRED FEES

Nathan Hardy

#PS01 Field Trip \$150.00

Field Trip

ADD TO CART

Samantha Hardy

#PS01 Art Supplies \$100.00

Art Supplies

ADD TO CART

#PS01 Football Uniform \$150.00

Football Uniform

ADD TO CART

#PS01 Lab Fee \$10.00

Lab Fee

ADD TO CART

#PS01 Technology \$49.00

Technology

ADD TO CART

ONLINE PAYMENTS
Demo Web Store

SHOP ▾ RESOURCES ▾

← CART

PowerSchool

Not you? [Switch Accounts](#)

A ALL

FOOD

REQUIRED FEES

FOOD ACCOUNTS

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Balance: \$1,005.00

MAKE ONE-TIME PAYMENT

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Balance: \$494.02

MAKE ONE-TIME PAYMENT

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Nathan Hardy

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Field Trip

ADD TO CART

Samantha Hardy

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Art Supplies

ADD TO CART

#PS01 Football Uniform \$150.00

Football Uniform

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#PS01 Lab Fee \$10.00

Lab Fee

ADD TO CART

#PS01 Technology \$49.00

Technology

ADD TO CART

[Clear Cart](#)

FOOD SERVICE

For: Nathan Hardy (24756-20122026)

\$50.00

FOOD SERVICE

For: Samantha Hardy (24755-20122025)

\$25.00

LAB FEE

For: Samantha Hardy (24755-20122025)

\$10.00

FIELD TRIP

For: Nathan Hardy (24756-20122026)

\$150.00

SUB TOTAL

\$235.00

TOTAL

\$235.00

CONTINUE SHOPPING

CHECKOUT



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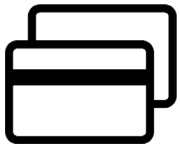
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Simplify Cafeteria Management



Online Payments in PowerSchool

Make student meal management easy and reduce lunch debt with online payments and centralized data for all district schools.



Free/Reduced Meal Application

Speed up and simplify the free and reduced lunch application process by bringing it online and ensuring anonymity for students.



POS Software & Pre-Order

Our solutions are designed for food service directors and cafeteria staff. Our software makes sales data easy to track, and pre-order makes delivering meals a breeze.



foodservice solutions
A VANCO COMPANY

***STILL GOING
STRONG***

GLASTONBURY HIGH SCHOOL

More than a decade into using RevTrak and Food Service Solutions, Glastonbury Public Schools are still finding new benefits.

A background image of students walking on a staircase, overlaid with a dark blue semi-transparent filter. The students are diverse in age and appearance, some carrying backpacks.

**We've partnered with PowerSchool
to offer relief resources
for PowerSchool clients.**

PowerSchool Relief Resources

- **Use the Vanco Web Store with no upfront costs, long-term contracts or monthly fees through the end of June 2021 for new users.**
- **We are also waiving Vanco Food software fees for the first 12 months and offering all hardware at-cost for PowerSchool users.**

POLL QUESTION

Thank You!

sales@revtrak.com

www.VancoPayments.com/PowerSchool

800.323.5953