

**EMBRACE THE
NEW SCHOOL
YEAR WITH
VANCO**



VANCO
EDUCATION

IP PowerSchool
PARTNER PREMIUM

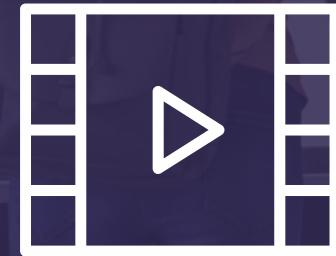
Before We Begin



**Attendees are in
“listen only” mode**



**We will respond to all
questions via email
after the webinar**



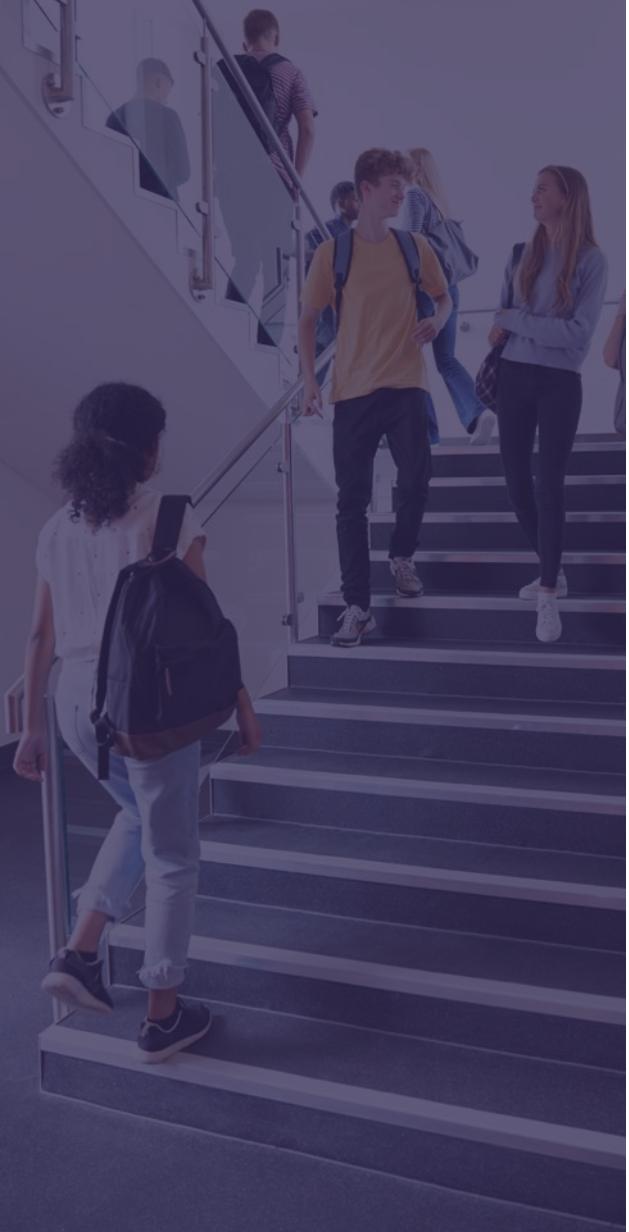
**We will send you a
copy of the slides and
the recording**



Two young children, a boy and a girl, are smiling and standing together. The boy is on the left, wearing a light-colored t-shirt, overalls, and a backpack. The girl is on the right, wearing a polka-dot t-shirt and jeans. They appear to be in a school hallway.

Today We'll Cover...

- Introductions
- Best practices this school year
- Web Store Demonstration
- PowerSchool & eSchoolPlus Seamless Integration
- Special offer for PowerSchool and eSchoolPlus Users



Today's Presenter



Nick Sellwood

*Vanco
Partner Manager*

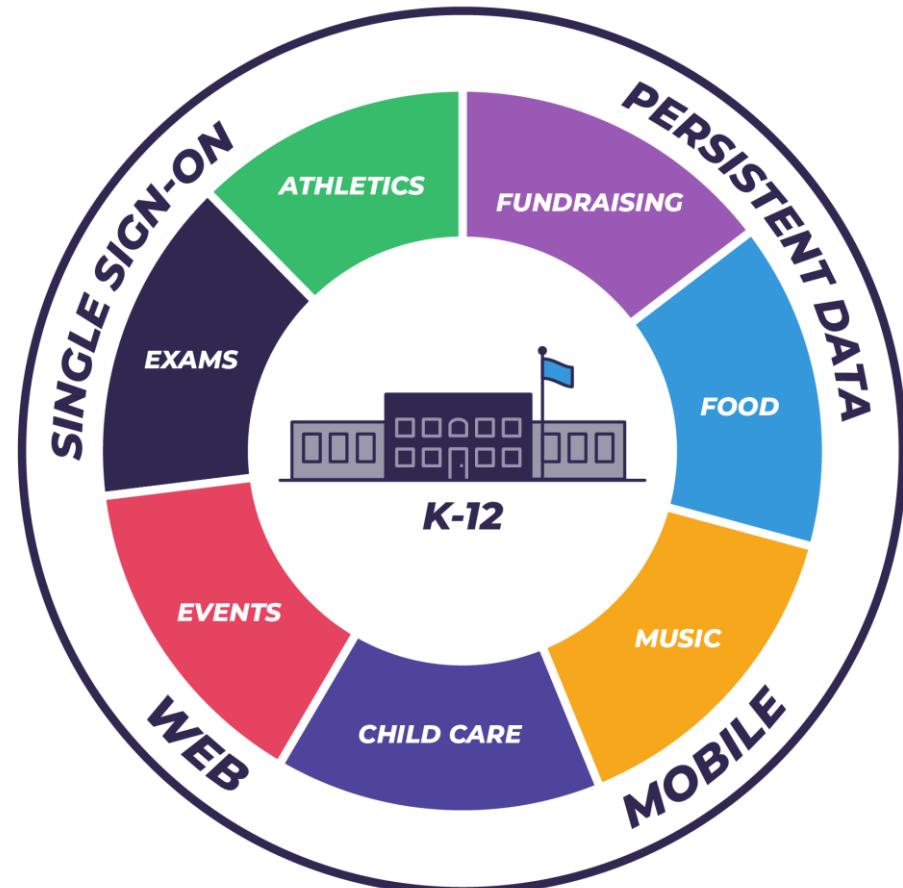
Nick coordinates with the top companies serving K-12 schools to ensure seamless integration with Vanco products and online payment processing.



VANCO
EDUCATION

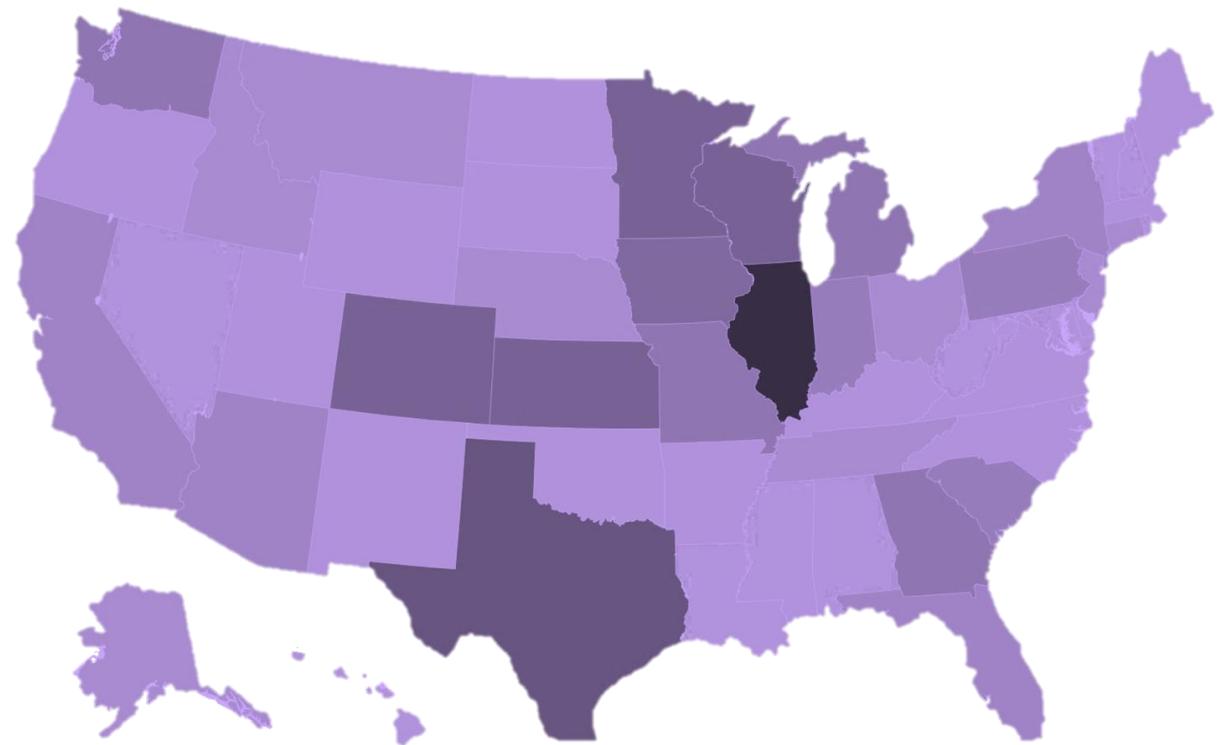
Vanco's Education Vision

We provide K-12 educational institutions and families a **convenient** online payment experience for **all** school-related activities.



A Trusted Solution for Districts Nationwide

- More than 1,200 districts.
- 39 states.
- More than \$15 billion in transactions processed per year.
- 30 years serving educators.
- PCI Level 1 Compliant (the highest standard of security in the industry).



Returning to School During COVID-19

Health and Safety Considerations

- Hand washing and hygiene
- Install hand-sanitizing stations and keep supplies stocked
- Intensify daily cleaning and disinfecting
- Reduce contact with shared surfaces
- Use signage to reinforce safe habits
- Provide guidance on symptom self-assessments
- Encourage or require cloth face coverings
- Offer continuous teacher, staff and volunteer training



Social Distancing During the School Day

- Stagger school schedules
- Group students and staff in cohorts
- Space out classroom furniture and common spaces
- Ditch communal supplies and resources



Changes to School Operations

- Personnel needs
- Handling payments from a distance
- Enrollment and activity registration
- Student Athletics
- Before and after school care
- Food service
- Transportation
- Staff and parent communication



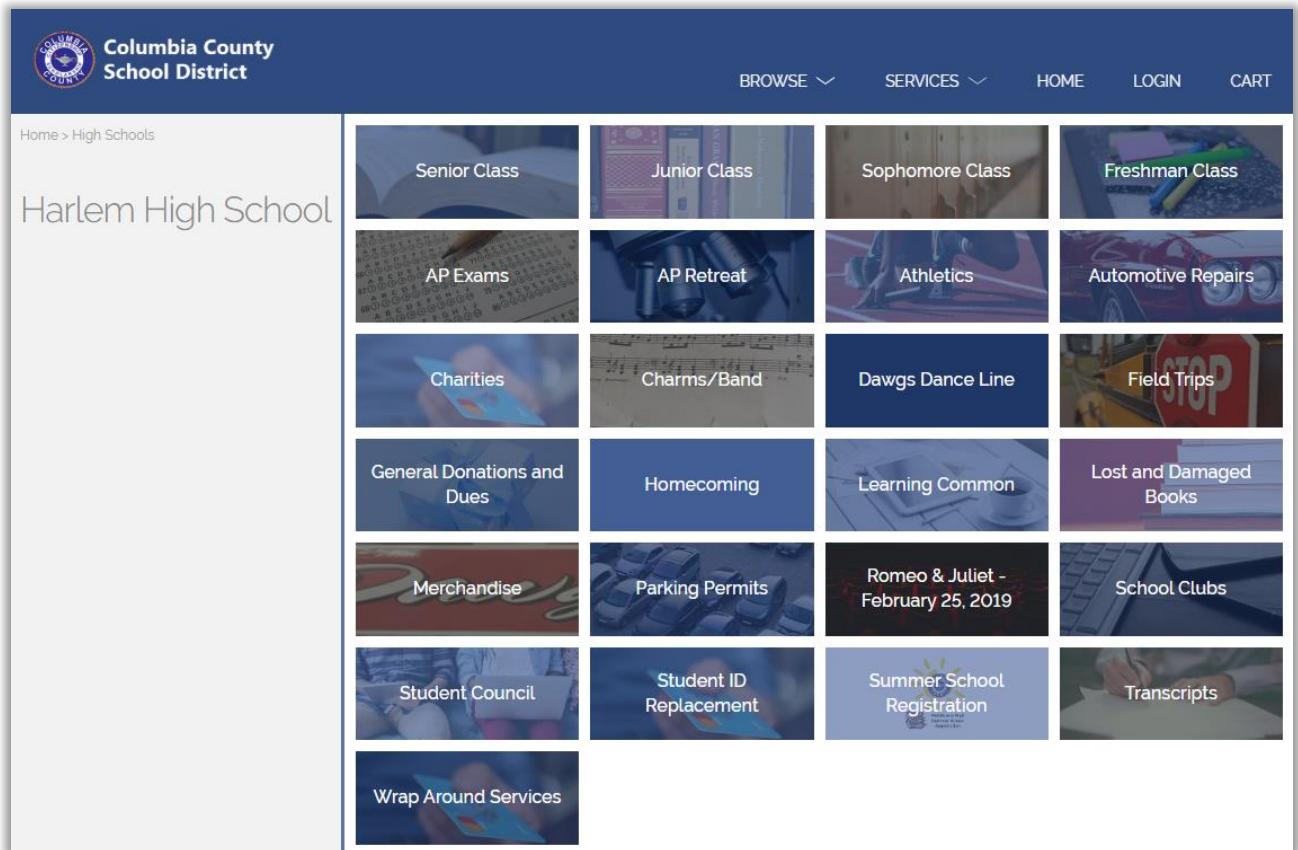
Adapting to New Operations

Your school can rely on Vanco to implement **contactless payment options** for meals, registration, student fees and more.



Web Store: Your Online Payments Hub

Thousands of school districts across the U.S. use Vanco Web Stores to collect online payments for every type of school fee, from homecoming dances to AP exams and cafeteria balances.





Columbia County
SCHOOL DISTRICT

BROWSE ▾

SERVICES ▾

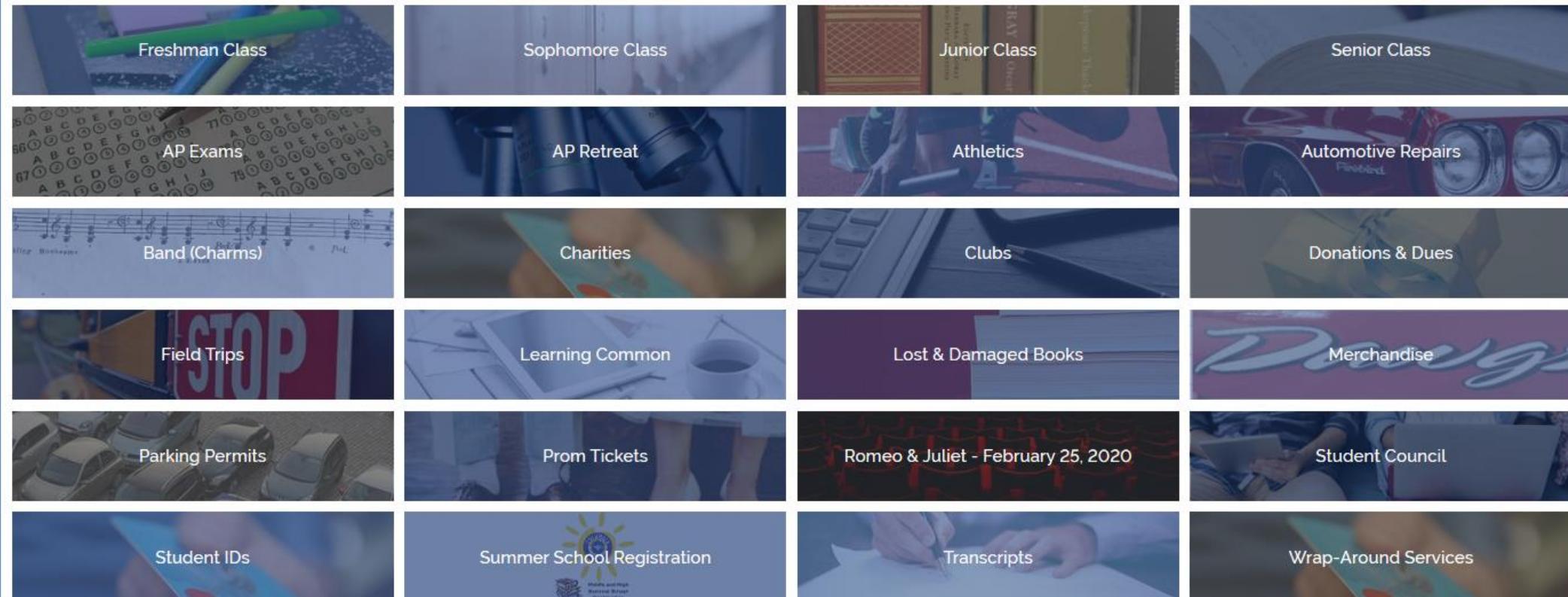
HOME

LOGIN

CART

Home > High Schools

Harlem High School



Harlem High School | C X +

https://ccboe.revtrak.net/high-schools/hhs/#/list

 Columbia County
SCHOOL DISTRICT

BROWSE ▾ SERVICES ▾ HOME LOGIN CART

Home > High Schools

Harlem High School

Freshman Class	Sophomore Class	Junior Class	Senior Class
AP Exams	AP Retreat	Athletics	Automotive Repairs
Band (Charms)	Charities	Clubs	Donations & Dues
Field Trips	Learning Common	Lost & Damaged Books	Merchandise
Parking Permits	Prom Tickets	Romeo & Juliet - February 25, 2020	Student Council
Student IDs	Summer School Registration	Transcripts	Wrap-Around Services

A green dashed box highlights the 'Athletics' service category in the grid.



HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Football

Golf

Soccer

Softball

Tennis

Track

Varsity Football Tickets

Volleyball

Wrestling



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCANDISE

BOYS BASKETBALL FEES AND DUES

[sku:HHS_Boys_BBall_Fees]

Amount: \$ 80.00

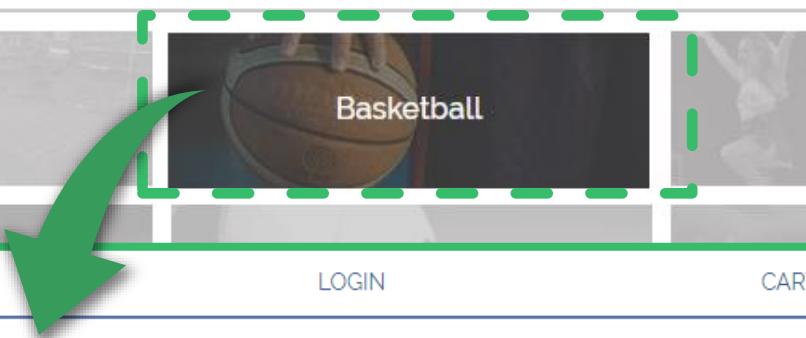
Last Name, First Name, and Grade:

ADD TO CART

Fees and Dues

Volleyball

Softball





BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

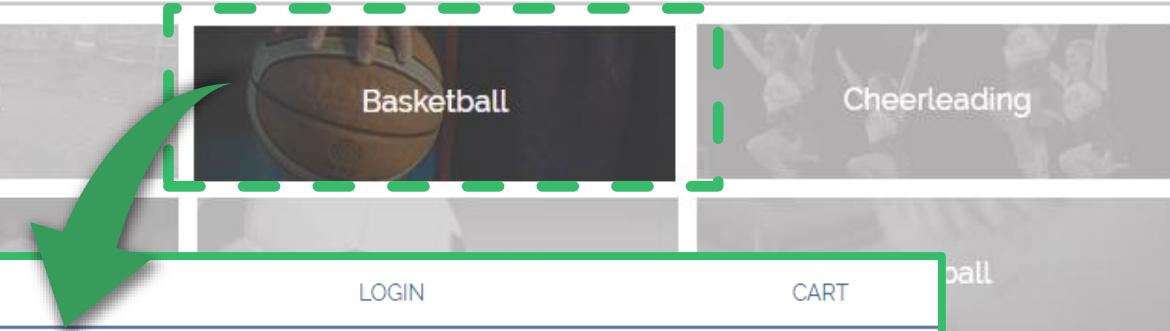
HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School > HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL
FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL
FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL DONATION

[sku:HHS_Boys_BBall_Donat]

Amount: \$ 20.00

Donation

Last Name, First Name:

ADD TO CART



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

Boys Basketball Merchandise

* Amount

\$20.00

* Student Name

Michael

Jordan

* Email Address

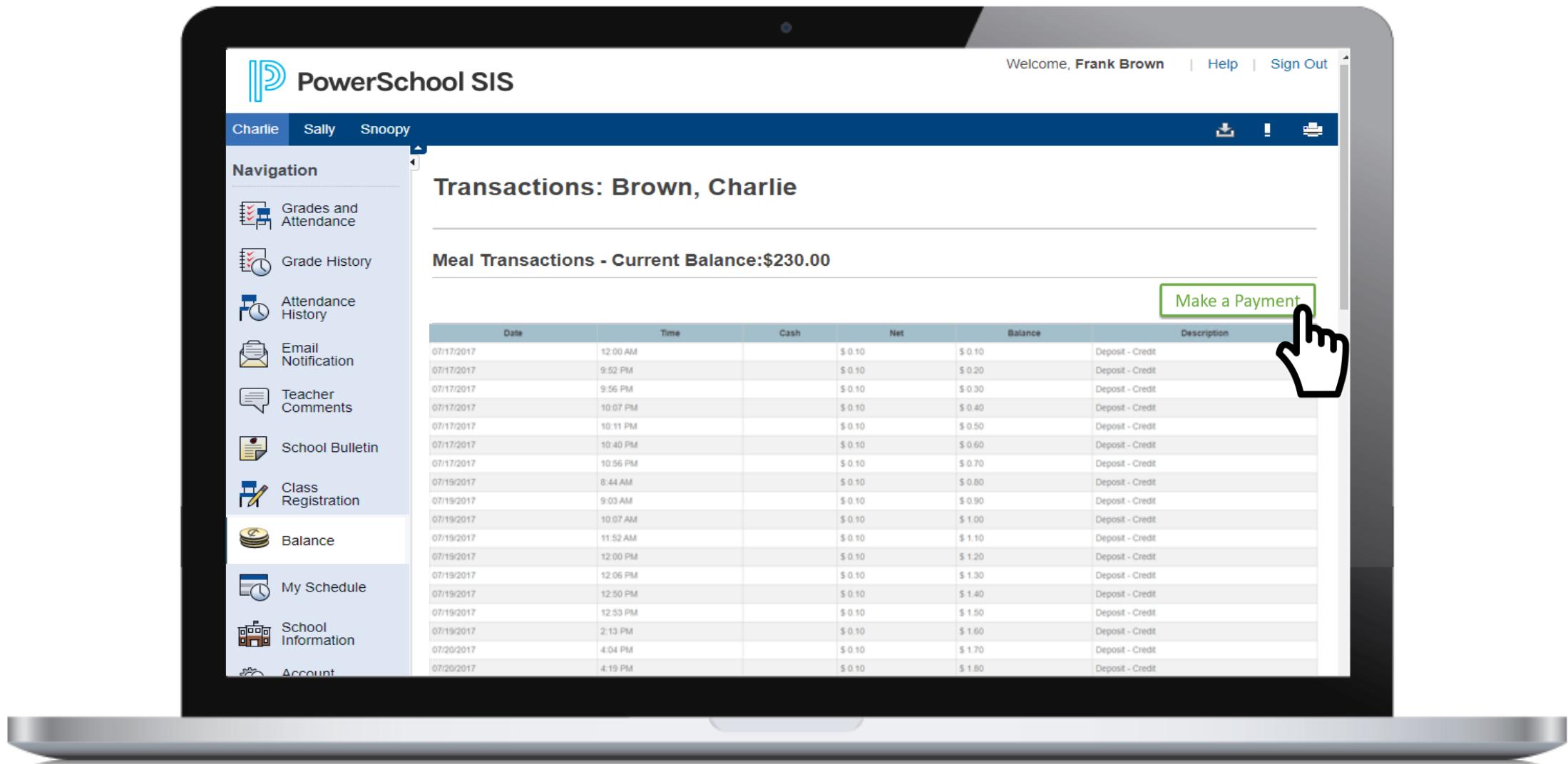
* Item(s) Purchasing:

Team jersey

Add To Cart

PowerSchool SIS and eSchoolPlus Integration

- **Convenient integration** for PowerSchool and eSchoolPlus.
- Parents can add funds to food service accounts and pay fees all from within the Web Store.
 - **Easily View All Student Fees** – List fees and food charges to help families check out in a snap.
 - **No-Worries Reconciliation** – Catch missed payments to ensure everything posts correctly to student accounts.
 - **Responsive Design** – Allow families to pay any fee in just a few clicks from any mobile device.
 - **Seamless Integration** – Streamline your process for families and staff.



The screenshot shows a tablet displaying the PowerSchool SIS interface. The top navigation bar includes the PowerSchool logo, the user's name "Welcome, Frank Brown", and links for "Help" and "Sign Out". The left sidebar, titled "Navigation", lists various options: Grades and Attendance, Grade History, Attendance History, Email Notification, Teacher Comments, School Bulletin, Class Registration, Balance, My Schedule (which is currently selected and highlighted in blue), School Information, and Account. The main content area is titled "Transactions: Brown, Charlie" and displays "Meal Transactions - Current Balance:\$230.00". A table lists transaction details with columns for Date, Time, Cash, Net, Balance, and Description. A green button labeled "Make a Payment" is located in the top right corner of the transaction table, and a hand cursor is pointing at it. The table data is as follows:

Date	Time	Cash	Net	Balance	Description
07/17/2017	12:00 AM		\$ 0.10	\$ 0.10	Deposit - Credit
07/17/2017	9:52 PM		\$ 0.10	\$ 0.20	Deposit - Credit
07/17/2017	9:56 PM		\$ 0.10	\$ 0.30	Deposit - Credit
07/17/2017	10:07 PM		\$ 0.10	\$ 0.40	Deposit - Credit
07/17/2017	10:11 PM		\$ 0.10	\$ 0.50	Deposit - Credit
07/17/2017	10:40 PM		\$ 0.10	\$ 0.60	Deposit - Credit
07/17/2017	10:56 PM		\$ 0.10	\$ 0.70	Deposit - Credit
07/19/2017	8:44 AM		\$ 0.10	\$ 0.80	Deposit - Credit
07/19/2017	9:03 AM		\$ 0.10	\$ 0.90	Deposit - Credit
07/19/2017	10:07 AM		\$ 0.10	\$ 1.00	Deposit - Credit
07/19/2017	11:52 AM		\$ 0.10	\$ 1.10	Deposit - Credit
07/19/2017	12:00 PM		\$ 0.10	\$ 1.20	Deposit - Credit
07/19/2017	12:06 PM		\$ 0.10	\$ 1.30	Deposit - Credit
07/19/2017	12:50 PM		\$ 0.10	\$ 1.40	Deposit - Credit
07/19/2017	12:53 PM		\$ 0.10	\$ 1.50	Deposit - Credit
07/19/2017	2:13 PM		\$ 0.10	\$ 1.60	Deposit - Credit
07/20/2017	4:04 PM		\$ 0.10	\$ 1.70	Deposit - Credit
07/20/2017	4:19 PM		\$ 0.10	\$ 1.80	Deposit - Credit

ONLINE PAYMENTS
Demo Web Store

PowerSchool

Not you? [Switch Accounts](#)

FOOD ACCOUNTS

Nathan Hardy Balance: \$1,005.00
[MAKE ONE-TIME PAYMENT](#)

Samantha Hardy Balance: \$494.02
[MAKE ONE-TIME PAYMENT](#)

REQUIRED FEES

Nathan Hardy

- #PS01 Field Trip \$150.00 [ADD TO CART](#)
- Field Trip

Samantha Hardy

- #PS01 Art Supplies \$100.00 [ADD TO CART](#)
- Art Supplies
- #PS01 Football Uniform \$150.00 [ADD TO CART](#)
- Football Uniform
- #PS01 Lab Fee \$10.00 [ADD TO CART](#)
- Lab Fee
- #PS01 Technology \$49.00 [ADD TO CART](#)

ONLINE PAYMENTS
Demo Web Store

SHOP ▾ RESOURCES ▾

CART

[Clear Cart](#)

FOOD SERVICE
For: Nathan Hardy (24756-20122026) \$50.00

FOOD ACCOUNT

Nathan Hardy Balance: \$1,005.00
[MAKE ONE-TIME PAYMENT](#)

Samantha Hardy Balance: \$494.02
[MAKE ONE-TIME PAYMENT](#)

LAB FEE
For: Samantha Hardy (24755-20122025) \$25.00

FIELD TRIP
For: Nathan Hardy (24756-20122026) \$150.00

REQUIRED FEES

Nathan Hardy

- #PS01 Field Trip
- Field Trip

Samantha Hardy

- #PS01 Art Supplies
- Art Supplies
- #PS01 Football Uniform
- Football Uniform
- #PS01 Lab Fee
- Lab Fee
- #PS01 Technology

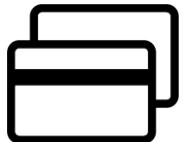
SUB TOTAL \$235.00

TOTAL \$235.00

[CONTINUE SHOPPING](#) [CHECKOUT](#)

**Manage cafeteria fees and
allow students to order
meals in advance.**

Simplify Cafeteria Management



Online Payments in PowerSchool

Make student meal management easy and reduce lunch debt with online payments and centralized data for all district schools.



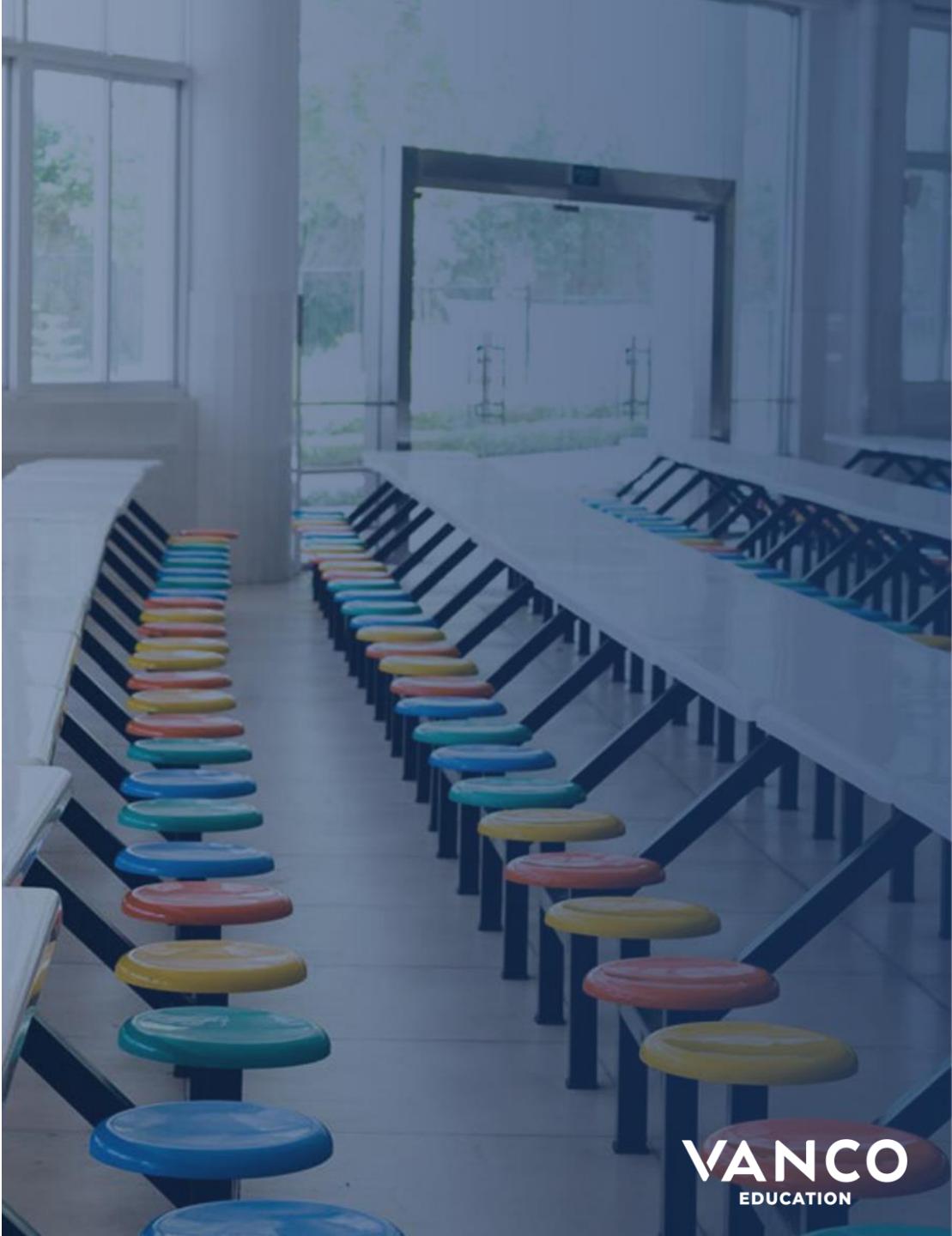
Free/Reduced Meal Application

Speed up and simplify the free and reduced lunch application process by bringing it online and ensuring anonymity for students.



POS Software & Pre-Order

Our solutions are designed for food service directors and cafeteria staff. Our software makes sales data easy to track, and pre-order makes delivering meals a breeze.





STILL GOING STRONG

**More than a decade into using RevTrak and Food Service Solutions,
Glastonbury Public Schools are still finding new benefits.**

**We've partnered with PowerSchool
to offer relief resources
for PowerSchool clients.**

PowerSchool Relief Resources

- Use the Vanco Web Store with no upfront costs, long-term contracts or monthly fees through the end of June 2021 for new users.
- We are also waiving Vanco Food software fees for the first 12 months and offering all hardware at-cost for PowerSchool users.

Thank You!

sales@vancopayments.com

www.VancoPayments.com/PowerSchool

800.323.5953