



**YOUR  
BACK-TO-SCHOOL  
*REGISTRATION*  
PARTNER**

**VANCO**  
EDUCATION

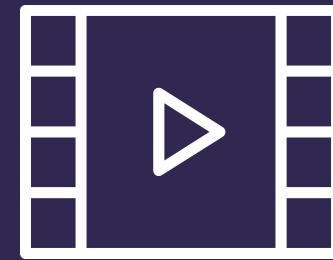
# Before We Begin



**Attendees are in  
“listen only” mode**



**Ask questions  
throughout using the  
*Questions* panel in  
GoToWebinar**



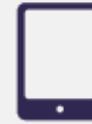
**We will send you a  
copy of the slides and  
the recording**



Athletics  
Fees



AP & PSAT  
Exam Fees



Technology  
Fees



Bus Fees

# How many different payments do you need to collect at registration?



Before/After  
Child Care



Parking  
Passes



Youth Enrichment  
Registration



Fundraisers  
& Donations

Mailed-in  
Checks



Athletics  
Fees

Checks  
Brought  
to Office

Cash  
Given to  
Coaches

AP & PSAT  
Exam Fees



Cash Paid at  
Registration



Online  
Payment

Mailed-in  
Checks



Bus Fees

Cash  
Brought  
to Office

Technology  
Fees

Cash Brought  
to Office

Checks Brought  
to Office

# How many payments does that mean you need to manage?

Mailed-in  
Checks



Before/After  
Child Care

Cash Brought  
to Office



Parking  
Passes

Checks  
Brought  
to Office



Youth Enrichment  
Registration

Online  
Through  
School Store

Cash Paid at  
Registration

Mailed-in  
Checks



Fundraisers  
& Donations

Cash Given to  
Booster Club

Online  
Fundraising  
Website

Mailed-  
Checks



Checks  
Brought  
to Office

Cash  
Given to  
Coaches



Cash Paid at  
Registration

Mailed-in  
Checks



Online  
Payment  
AP & SAT  
Exam Fees

Cash Brought  
to Office

Cash (Night #1)

Cash (Night #2)



Mailed-in  
Checks



Cash  
Brought  
to Office

Cash  
Given to  
Teachers

Checks  
Brought  
to Office



Cash Given to  
Cafeteria

Checks Given  
to Cafeteria

Online

Through Meal  
Software



Cash Brought  
to Office

Checks Brought  
to Office



Cash at School  
Store



Mailed-in  
Checks

Cash Paid at  
Registration

Cash (Night #1)



Cash (Night #2)

Cash (Night #3)



Cash Given to  
Booster Club

Checks  
Given to  
Teachers

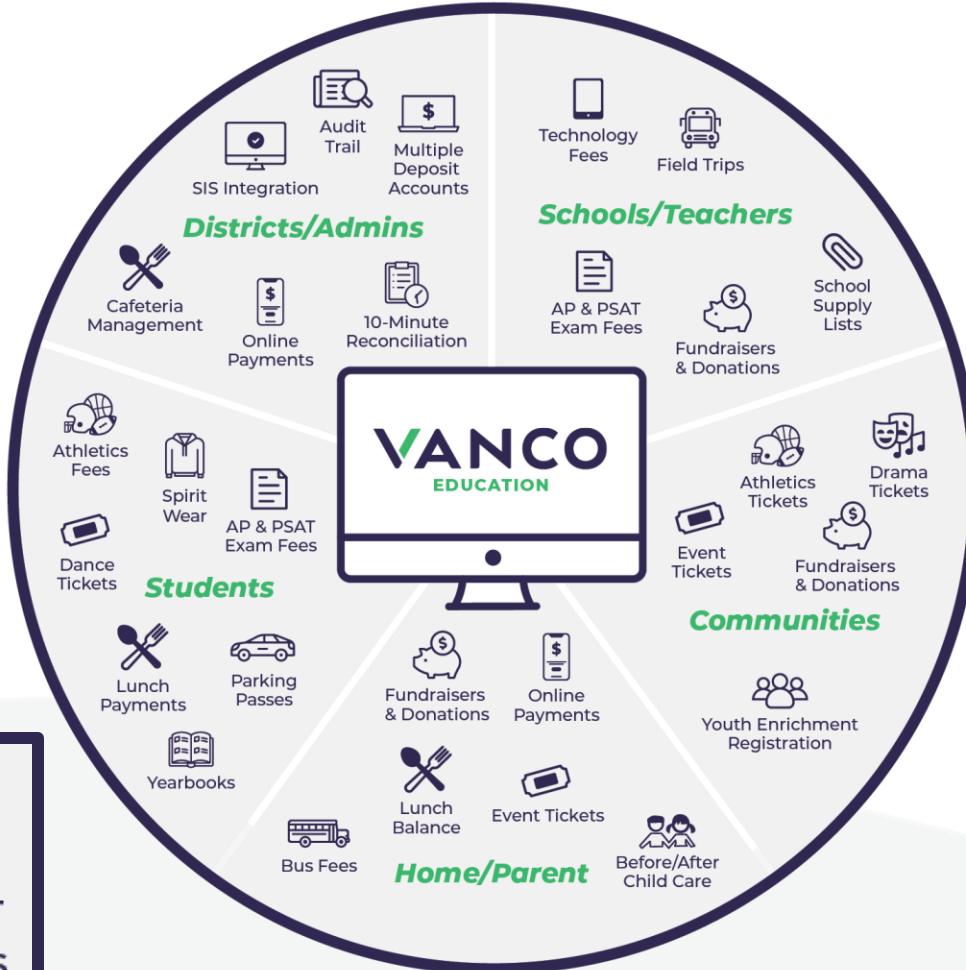
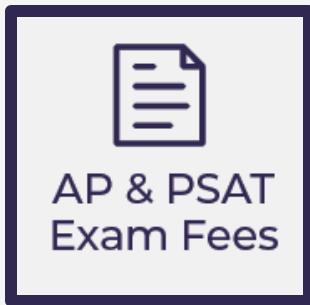
Mailed-in  
Checks

Online  
Fundraising  
Website

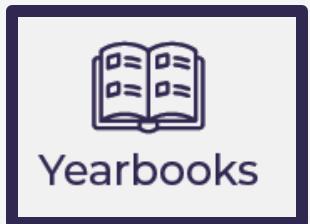


***You Can Do It All From Your Web Store!***

We provide K-12 educational institutions and families with a **convenient one-stop shop** online payment experience for **all** school-related activities.



That includes **required, assignable fees**, such as...



And optional payments for **everything else**, including...



And we can manage student registrations through our free RegWerks add-on or an integration with your **Student Information Systems**.

# 3 Ways We Can Support Your Back-to-School Registration

- SIS Fee Management
- Web Store Items
- RegWerks

*Let's see how some of these  
would look in a **live demo**.*

# Web Store Demo

# *Why Switch to Vanco?*

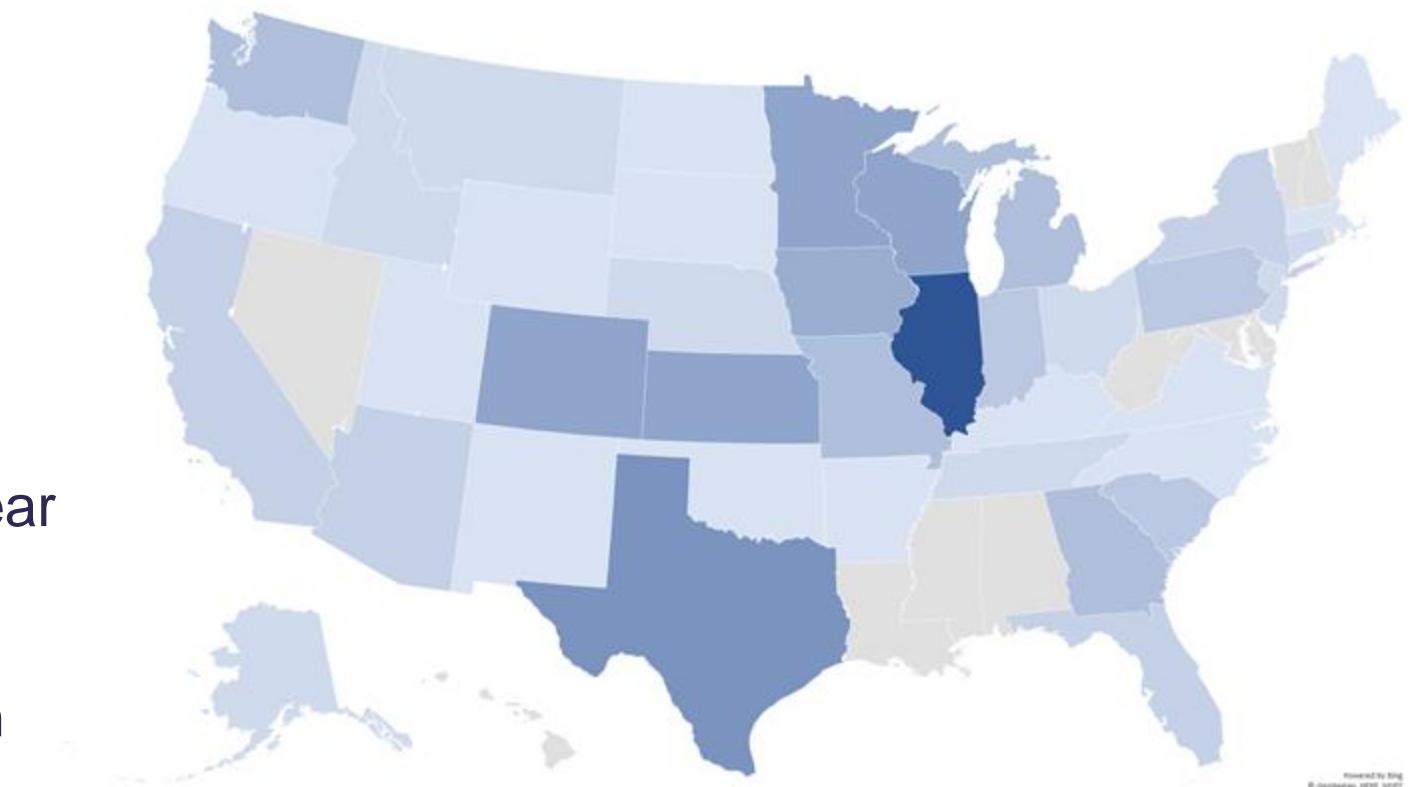


## Online Payments for All School Fees in *One Location*

- **Easier for parents:** One central hub to make *any* payment.
- **Easier for the business office:** Simpler, automated finances and reporting.
- **Cashless campus:** Take all (or most) of your payments electronically.

# *A Trusted Solution for Districts Nationwide*

- 1,400+ districts
- 39 states
- Used by more than 8 million parents
- More than \$15 billion in transactions processed per year
- 30 years serving educators.
- PCI Level 1 Compliant (the highest standard of security in the industry)



# We integrate with many popular Student Information Systems



... and more!

# Why Vanco?

- **One-Stop Shop:**  
The Web Store simplifies payments for staff *and* parents, and parents love that they can make any payment online on the mobile-friendly Web Store.
- **Integration Support:**  
We integrate with the most popular student information systems (SISs), including PowerSchool, Skyward, Tyler SIS and more.
- **Easy Set-Up and Maintenance:**  
We build your Web Store for you and are happy to make updates over time. And with no implementation costs and no annual contracts, it's easy to get started.
- **Supports Multiple Bank Accounts (and Account Codes):**  
Automatically send your money to the right place, with the right account code.
- **Reconcile in 10 Minutes or Less:**  
Simplify payment management, reconciliation, reporting and refunds – all with transparency.

# Next Steps

1

*Request your  
personalized demo  
& cashless campus  
consultation.*

2

*We build your  
custom Web Store.*

3

*Start enjoying the  
time savings!*

# Questions?

## Additional questions?

Reach out to us at:  
[sales@vancopayments.com](mailto:sales@vancopayments.com)

800.323.5953



*Thank you!*

# *Additional Slides for Reference*

# Vanco Education Offers Time-Saving Software for K-12 and Community Educators.

## Vanco Web Store

*RevTrak*

We move schools and districts toward becoming a cashless campus by accepting online payments from parents for food service, childcare, sports and more. Plus, we integrate with the most popular student information systems.

## Vanco Food

*Food Service Solutions*

From online lunch account payments to point-of-sale tools, we make cafeteria management and meal payments easy. We provide K-12 schools and universities with simple and secure software and hardware to increase food sales while streamlining operations.

## Vanco Events

*Vanco Events*

Plan school events including student plays, sports and dances with our simple-to-use powerful event solution. Add a seating chart, design and print tickets, and accept ticket payments right from our software and on-the-go with our mobile app (it scans tickets, too!)

## Vanco Music

*Charms*

Our music program management tool puts music educators in control from the orchestra pit to the halftime performance and on the road. Our cloud-based solution offers event calendars, inventory management and communications functionalities.

## Vanco Child Care

*Smartcare*

Streamline the process of managing your district before-and-after school, preschool and other child care programs with easy-to-use mobile-friendly software. We offer a variety of no-touch payment and check-in solutions.