

VANCO & SKYWARD YOUR CONTACTLESS PAYMENT SOLUTION



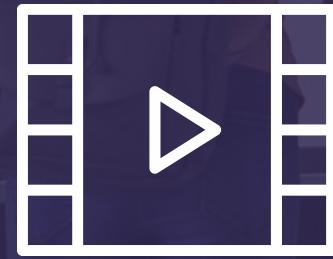
Before We Begin



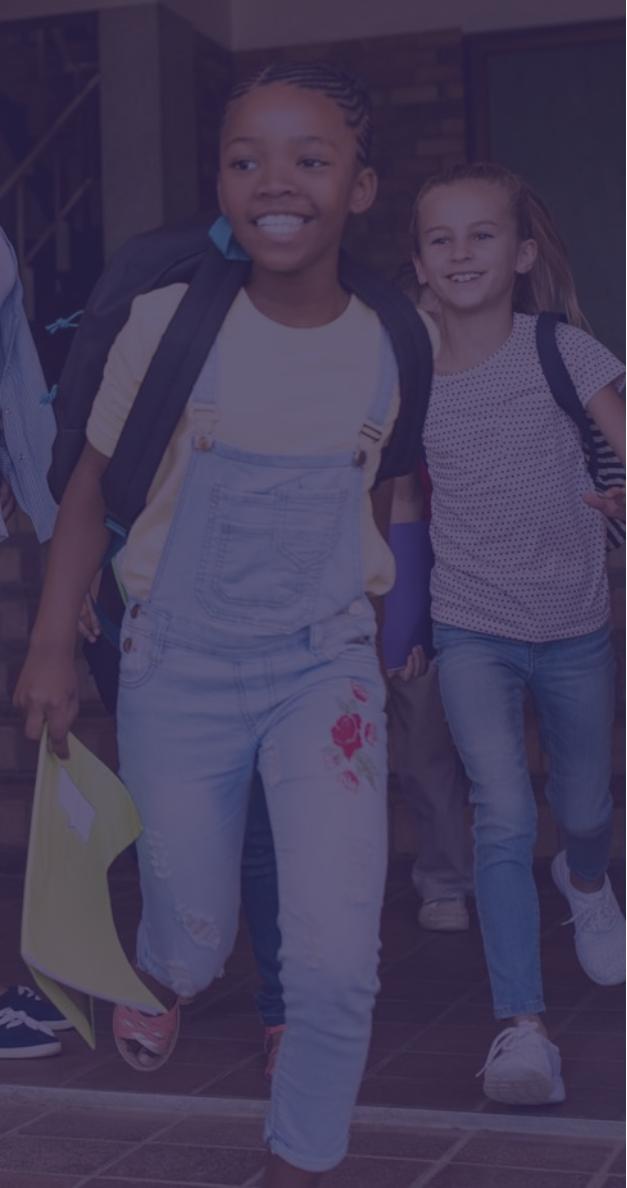
Attendees are in
“listen only” mode



Ask questions
throughout using the
Questions panel in
GoToWebinar



We will send you a
copy of the slides and
the recording



Today We'll Cover...

- Introductions & Experience
- Vanco & Skyward Partnership
- The Cashless Campus Concept
- RevTrak Demonstration
- Skyward & RevTrak Seamless Integration
- Next Steps & Q&A

POLL QUESTION



Today's Presenters



Nick Sellwood

Vanco
Partner Manager

Nick coordinates with the top companies serving K-12 schools to ensure seamless integration with Vanco products and online payment processing.



John Shook

Skyward
Product Engagement Manager

John is responsible for managing the overall direction and strategy of Skyward's product specialist teams, including assisting and participating in product demonstrations.



500+ Mutual
Clients

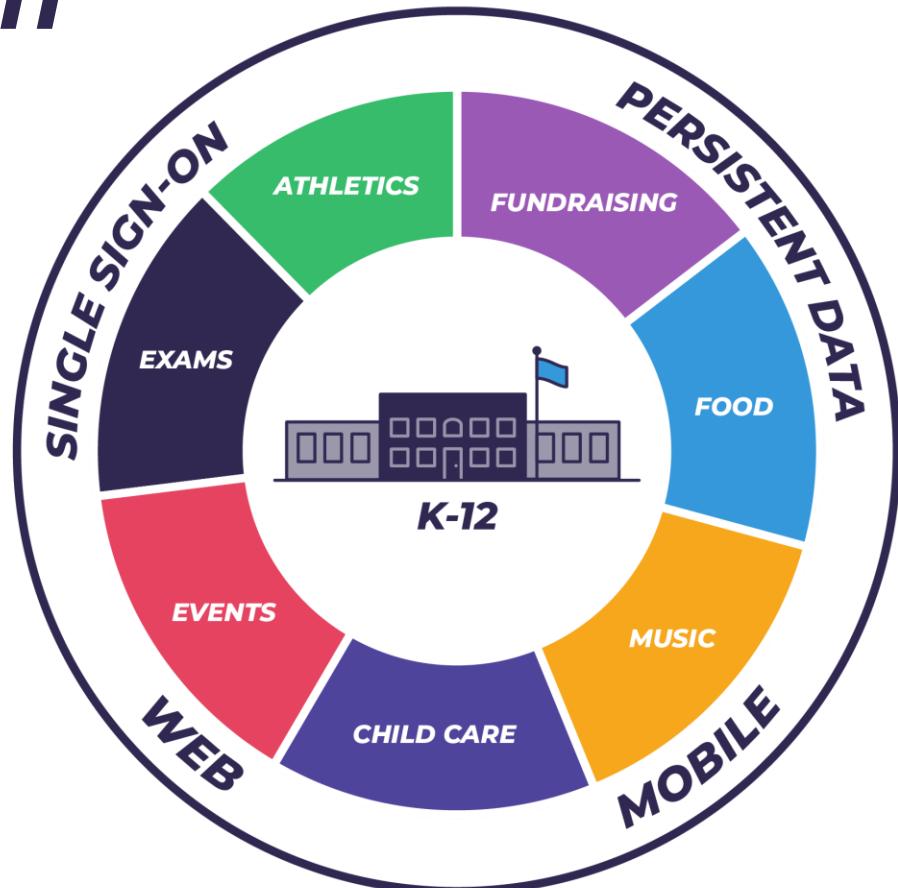


VANCO
EDUCATION

14 Years of
Partnership

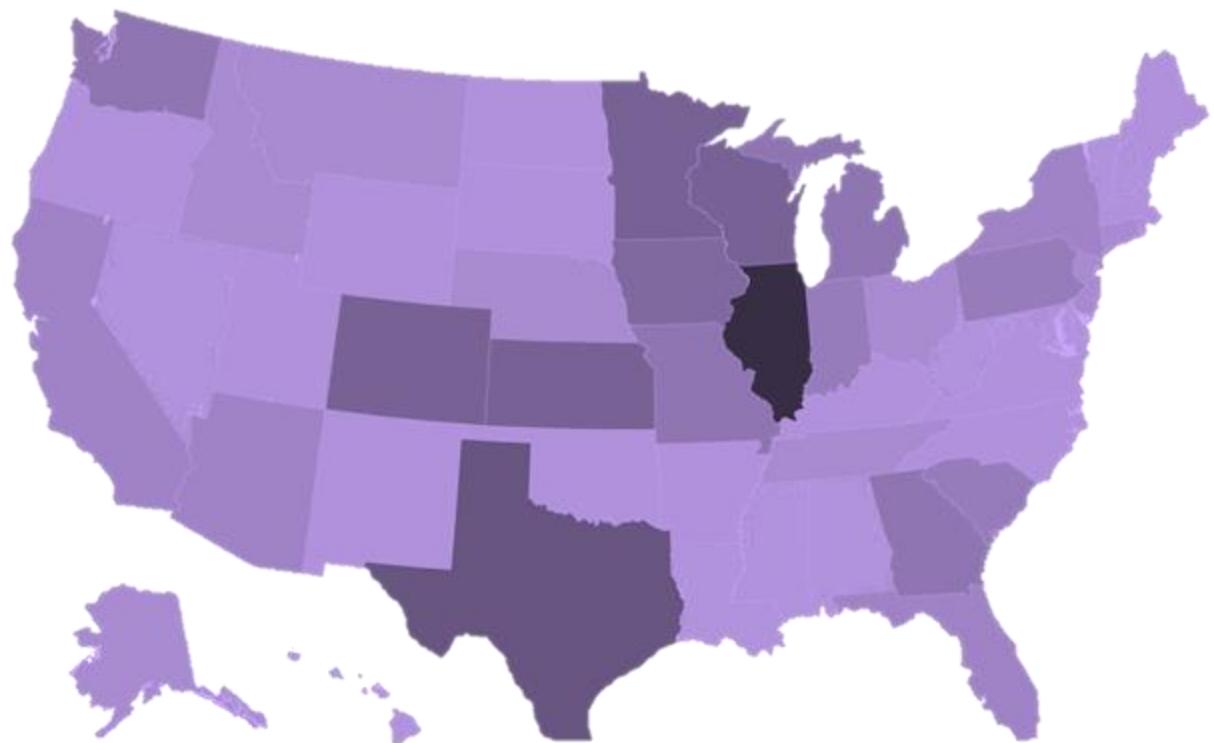
Vanco's Education Vision

We provide K-12 educational institutions and families a **convenient** online payment experience for **all** school-related activities.



A Trusted Solution for Districts Nationwide

- More than 1,200 districts.
- 39 states.
- More than \$15 billion in transactions processed per year.
- 30 years serving educators.
- PCI Level 1 Compliant (the highest standard of security in the industry).



Vanco Education offers time-saving software for K-12 and community educators.

PAYMENT PROCESSING

RevTrak

See how RevTrak saves you time at
www.revtrak.com

EVENT ORGANIZING & TICKETING

Vanco Events

See how Vanco Events works for schools at
www.vancoevents.com

CLASS MANAGEMENT

ASAP

Learn more about how ASAP simplifies online
registrations and student management at
www.asapconnected.com

MUSIC PROGRAM MANAGEMENT

Charms

See all the tools Charms offers at
www.charmsoffice.com

Today we'll be focusing on our online payment solution.

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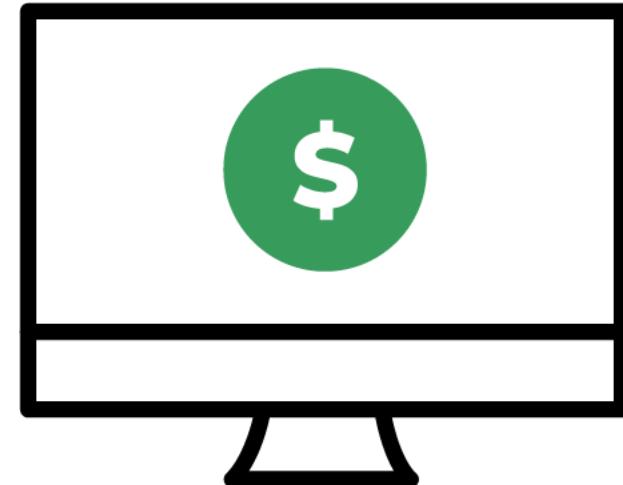
What is the Cashless Campus Concept?



- Taking all (or most) of your payments electronically.
- Streamlining accounting work.
- Reducing paper forms.

Why Go Cashless?

- Reduce work and eliminate errors.
- Boost sales of discretionary items.
- Offer payment options families expect.
- Reduce NSF checks.
- Increase security.



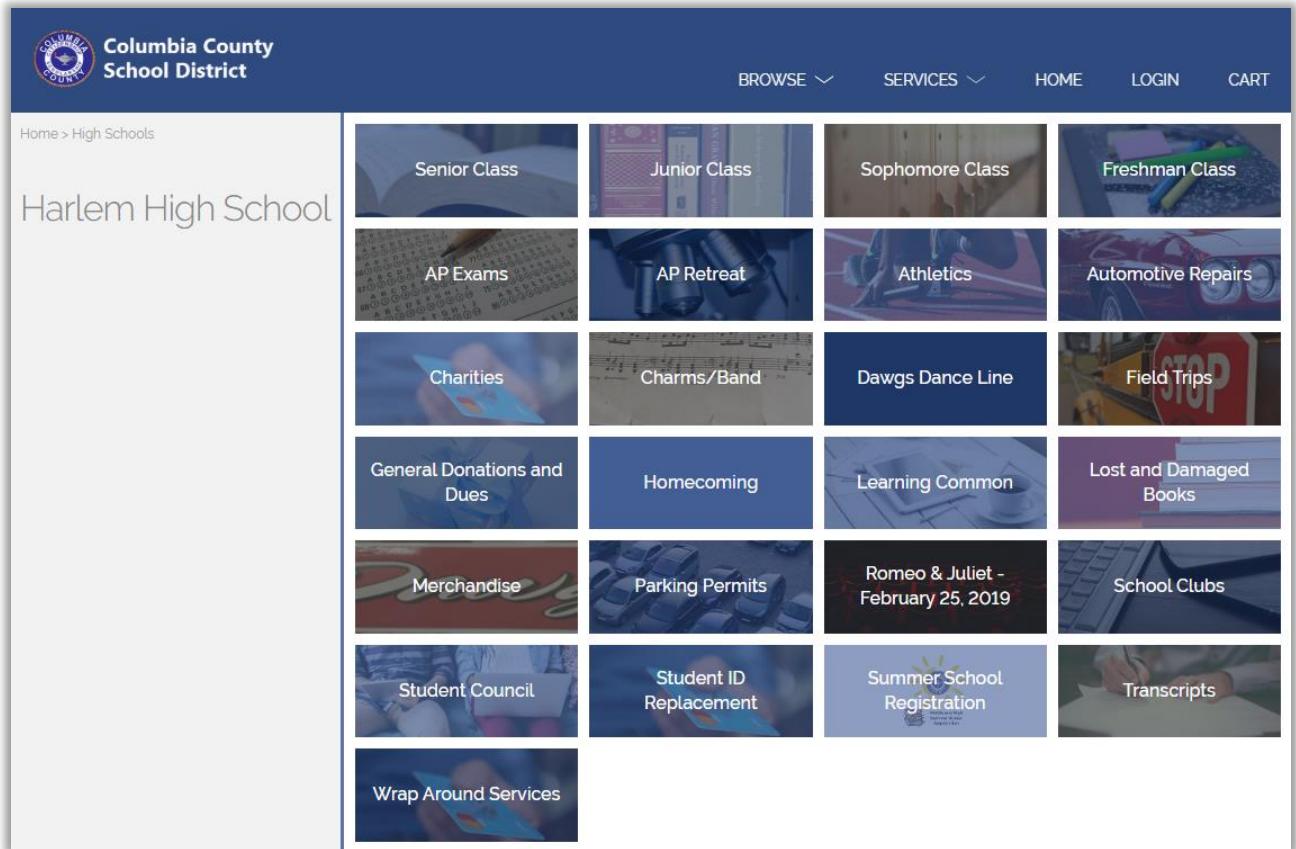
Create a Cashless Campus

We provide a **convenient**
online payment experience for
all school-related activities.



Web Store: Your Online Payments Hub

Thousands of school districts across the U.S. use RevTrak Web Stores to collect online payments for every type of school fee, from homecoming dances to AP exams and cafeteria balances.





Columbia County
SCHOOL DISTRICT

BROWSE ▾

SERVICES ▾

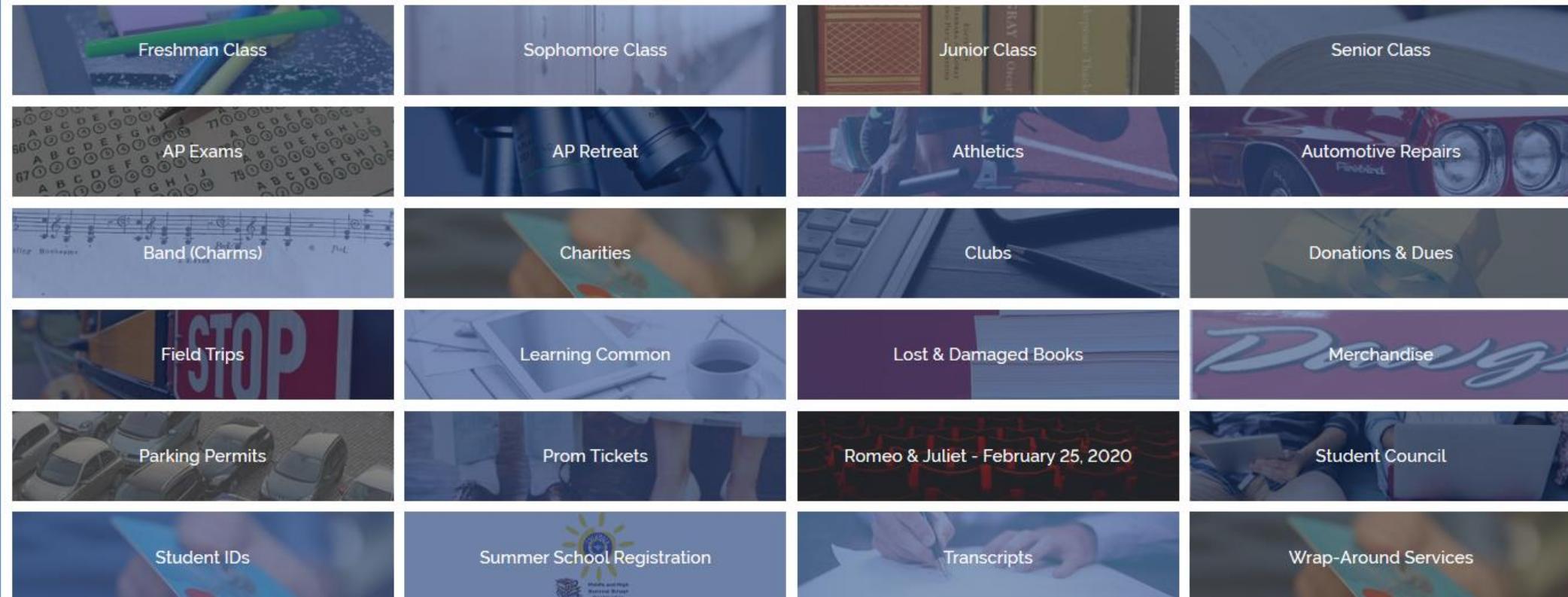
HOME

LOGIN

CART

Home > High Schools

Harlem High School





Home > High Schools

Harlem High School

Freshman Class

AP Exams

Band (Charms)

Field Trips

Parking Permits

Student IDs

Sophomore Class

AP Retreat

Charities

Learning Common

Prom Tickets

Summer School Registration

Junior Class

Athletics

Clubs

Lost & Damaged Books

Romeo & Juliet - February 25, 2020

Transcripts

Senior Class

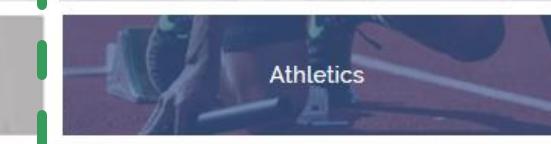
Automotive Repairs

Donations & Dues

Merchandise

Student Council

Wrap-Around Services





Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Football

Golf

Soccer

Softball

Tennis

Track

Varsity Football Tickets

Volleyball

Wrestling



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCANDISE

BOYS BASKETBALL FEES AND DUES

[sku:HHS_Boys_BBall_Fees]

Amount: \$ 80.00

Last Name, First Name, and Grade:

ADD TO CART

Fees and Dues

Softball

Volleyball



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

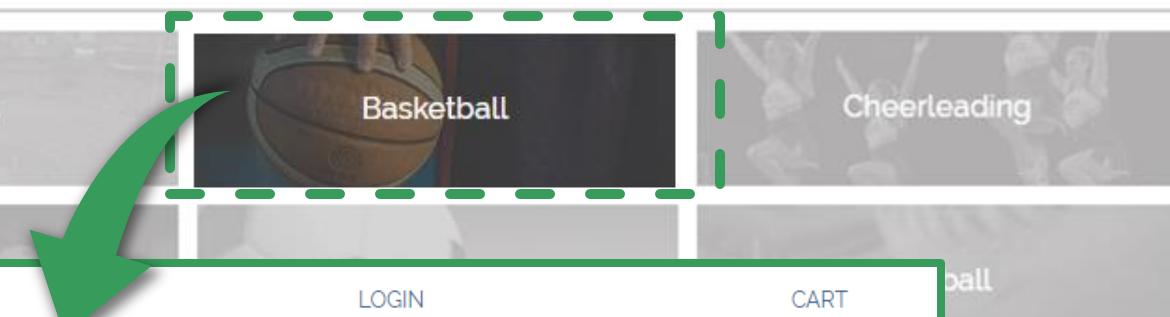
HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL
FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL
FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL DONATION

(sku:HHS_Boys_BBAll_Donat)

Amount: \$ 20.00

Donation

Last Name, First Name:

ADD TO CART



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

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HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

Boys Basketball Merchandise

* Amount

\$20.00

* Student Name

Michael

Jordan

* Email Address

* Item(s) Purchasing:

Team jersey

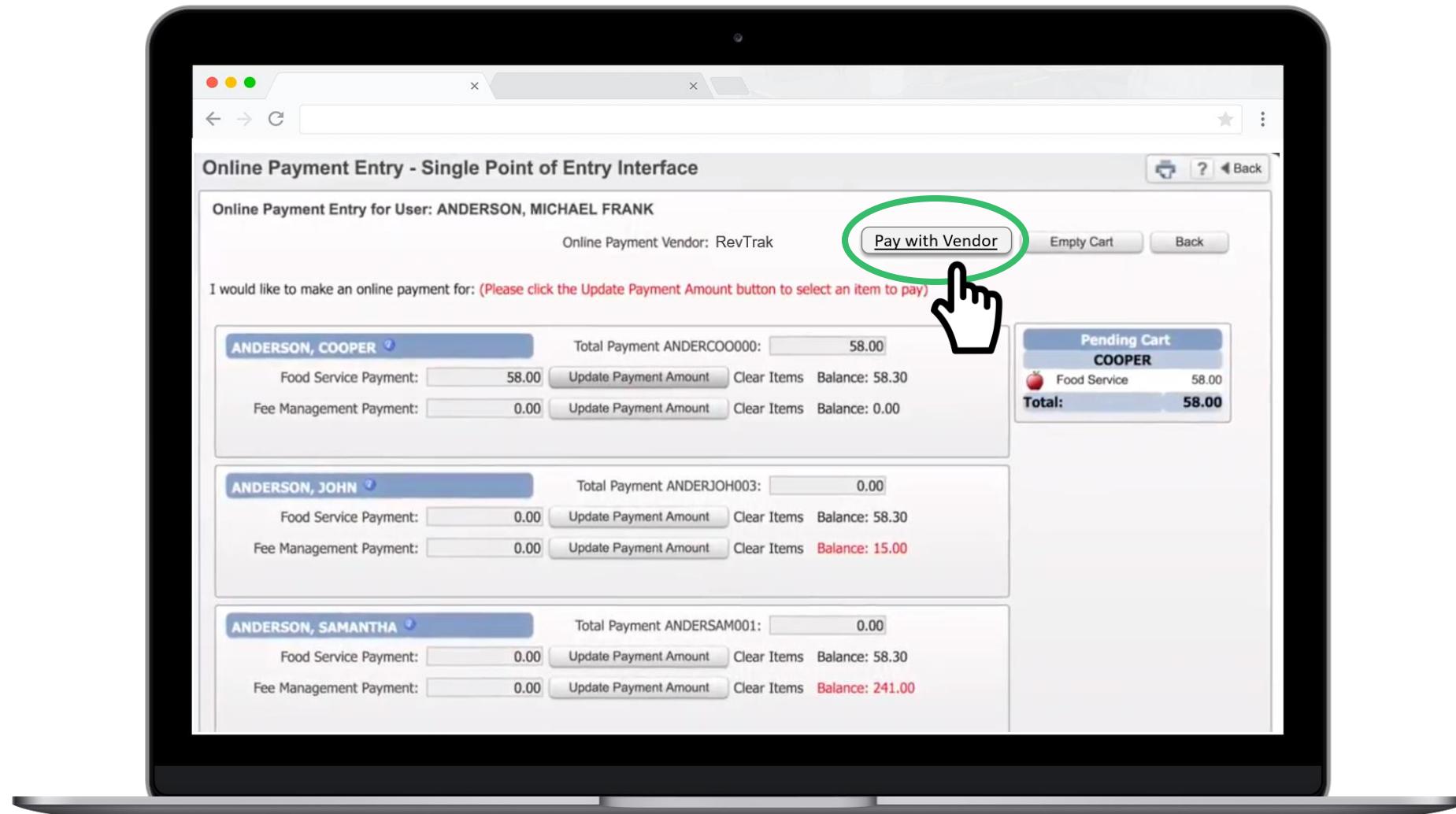
Add To Cart

Skyward Quick Connect Integration

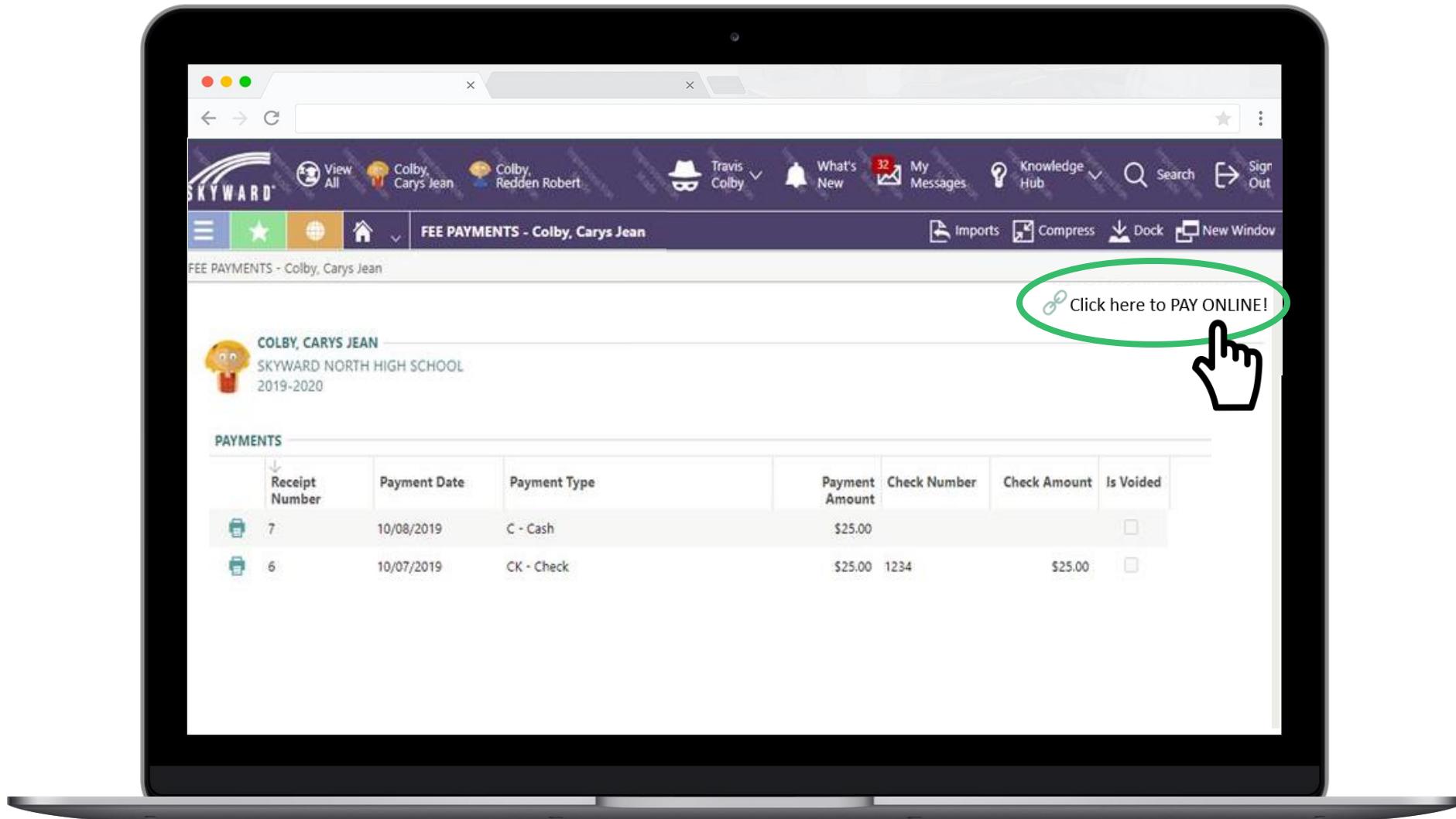
- Real-time integration for both **Skyward Qmlativ** and **Skyward Family Access**.
- Parents can add funds to Skyward food service accounts and pay fees all from within the Web Store.
 - **Easily View All Student Fees** – Fees can be separated into required, optional and food account categories to help families check out in a snap.
 - **No-Worries Reconciliation** – Catch missed payments to ensure everything posts correctly to student accounts.
 - **Responsive Design** – Allows families to pay any fee in just a few clicks from any mobile device.
 - **Seamless Integration** – Streamline your process for families and staff.



Skyward Quick Connect Integration

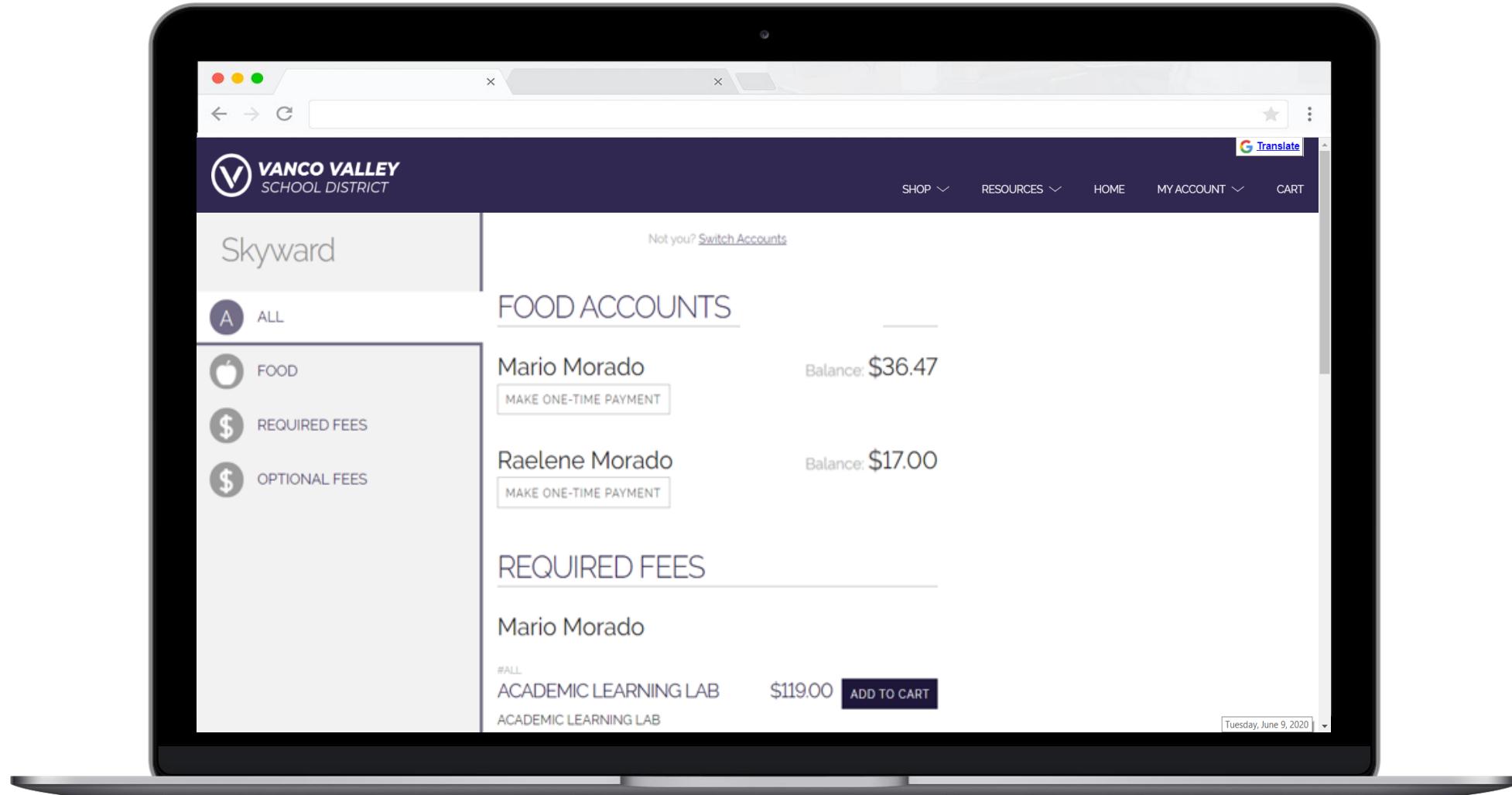


Skyward Qmlativ Integration



VANCO RevTrak Integration

EDUCATION

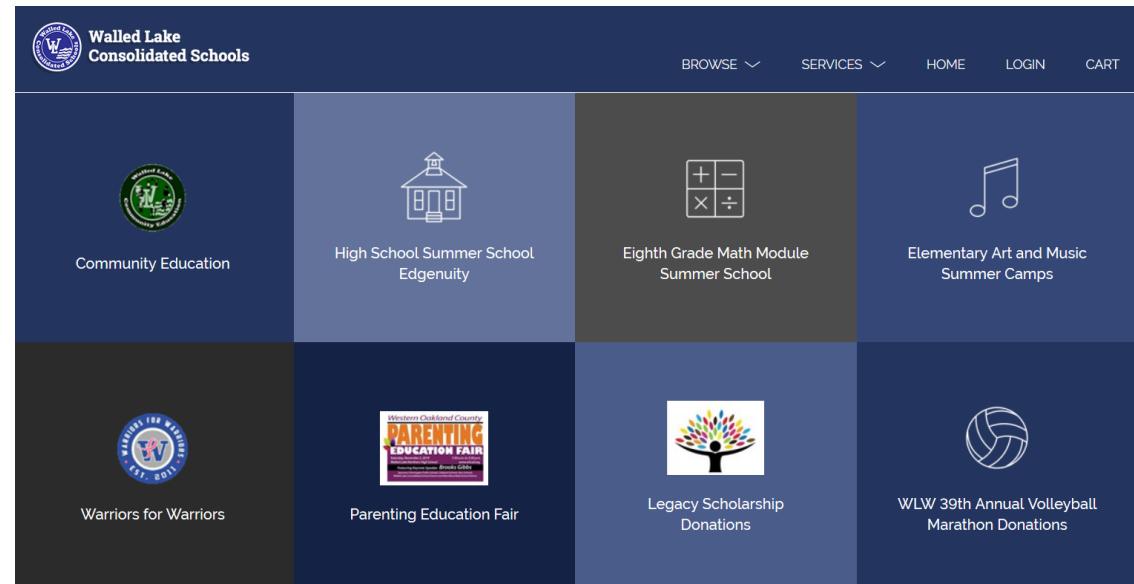


**We've partnered with Skyward to offer
special pricing for Skyward clients.**

**Use the Vanco Web Store with no
upfront costs, long-term contracts
or monthly fees through the end of
June 2021 for new users.**

To Recap, Vanco Helps Schools:

- Integrate online payments with Skyward fee management.
- Offer families a **convenient** online payment option for **all** school-related activities.
- Create an easy-to-use, mobile-responsive online Web Store.
- Collect forms and digital paperwork online for student registrations and more.
- Automatically direct payments to the appropriate bank account.
- Reconcile in 10 minutes or less!



POLL QUESTION

Questions?

Contact Vanco:

sales@revtrak.com

800.323.5953

Contact Skyward:

www.skyward.com/get-started

800.236.7274

Thank you!