



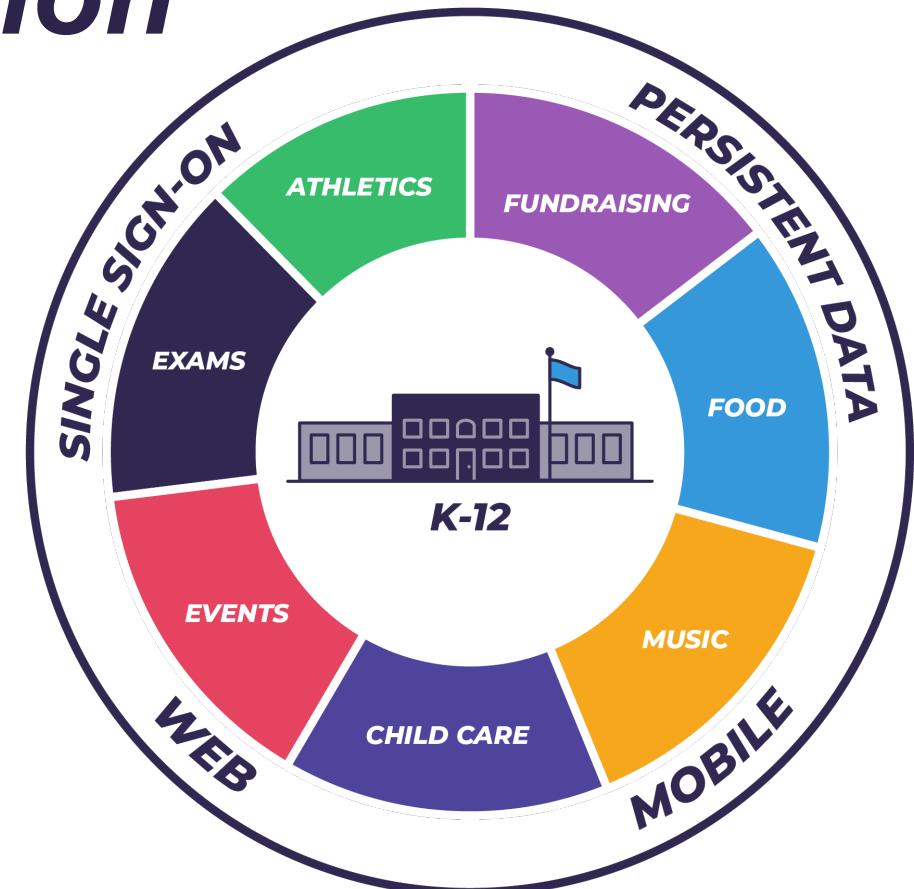
VANCO

THE CASHLESS

CAMPUS IN ACTION

Vanco's Education Vision

We provide K-12 educational institutions and families a **convenient** online payment experience for **all** school-related activities.



Software for K-12 and Community Educators

Vanco Web Store

RevTrak

We move schools and districts toward becoming a cashless campus by accepting online payments from parents for food service, childcare, sports and more. Plus, we integrate with the most popular student information systems.

See how RevTrak saves you time at:
www.revtrak.com

Vanco Food

Food Service Solutions

From online lunch account payments to point-of-sale tools, we make cafeteria management and meal payments easy. We provide K-12 schools and universities with simple and secure software and hardware to increase food sales while streamlining operations.

See how Food Service Solutions makes mealtime easy at:
www.foodserve.com

Vanco Events

Vanco Events

Plan school events including student plays, sports and dances with our simple-to-use, powerful event solution. Add a seating chart, design and print tickets, and accept ticket payments right from our software and on-the-go with our mobile app (it scans tickets too!)

See how Vanco Events works for schools at:
www.vancoevents.com

Vanco Music

Charms

Our music program management tool puts music educators in control from the orchestra pit to the halftime performance and on the road. Our cloud-based solution offers event calendars, inventory management and communications functionalities.

See all the tools Charms offers at:
www.charmsoffice.com

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How RevTrak Works

For almost 20 years, we have helped K-12 districts simplify student payments for food, athletics, events, spirit wear and more online.

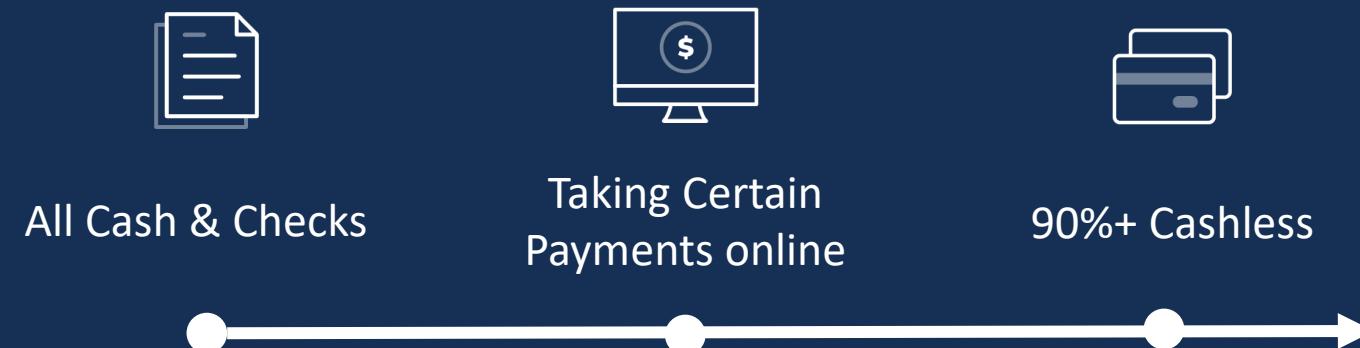
BECOME A **CASHLESS CAMPUS**

-  Eliminate Cash
-  Track Payments
-  Save Time

STUDENT **PAYMENT TRACKING**

-  School Fees
-  Food Service
-  Athletics

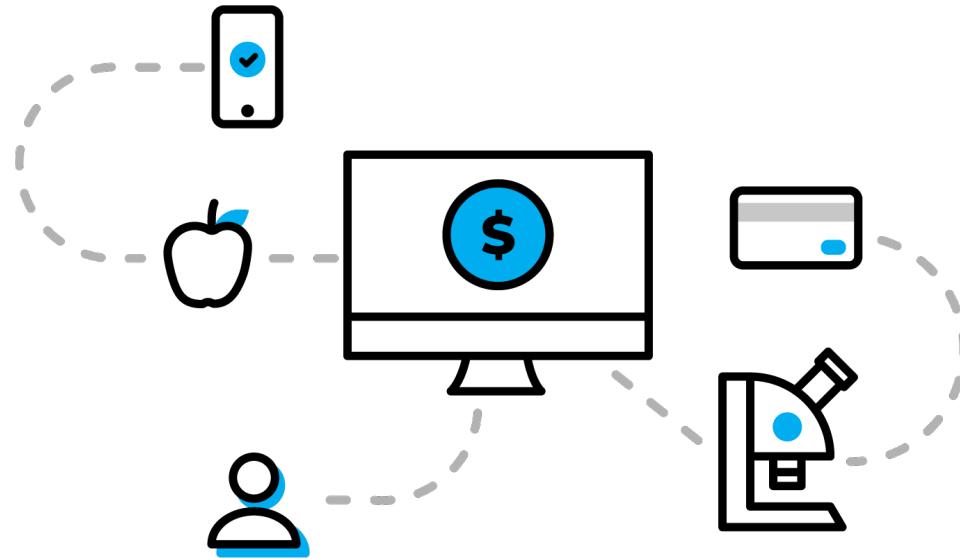
The Cashless Campus Journey



All Cash & Checks



What is the Cashless Campus Concept?



- Taking all (or most) of your payments electronically.
- Streamline accounting work.
- Reducing paper forms.

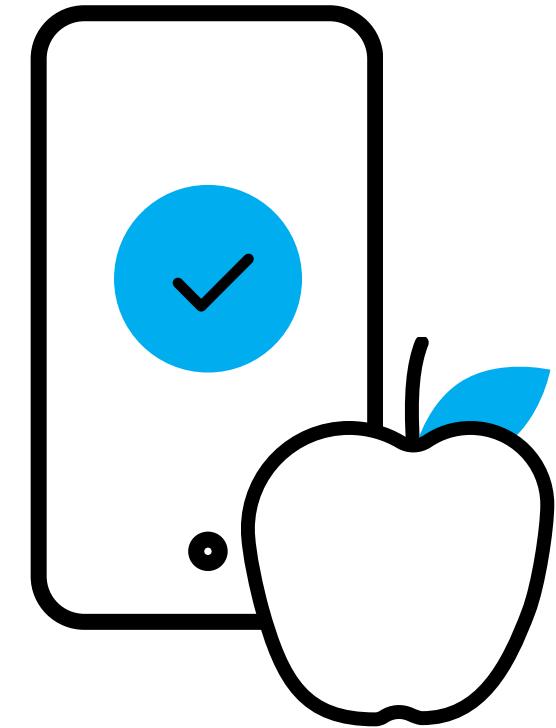
Why Go Cashless?

- Eliminate work and errors.
- Boost sales of discretionary items.
- Offer payment options families expect.
- Reduce NSF checks.
- Increase security.



Create a Cashless Campus

- Food Fees and Lunch Balances
- Child Care Fees
- Athletics Fees
- Event Tickets (Concerts, Sporting Events, Performances, etc.)
- Exam Fees
- Fundraisers & Sponsorships
- PTO, PTA & Booster Clubs
- Alumni Association
- Spirit Wear
- In-Person Payments (Order Entry)

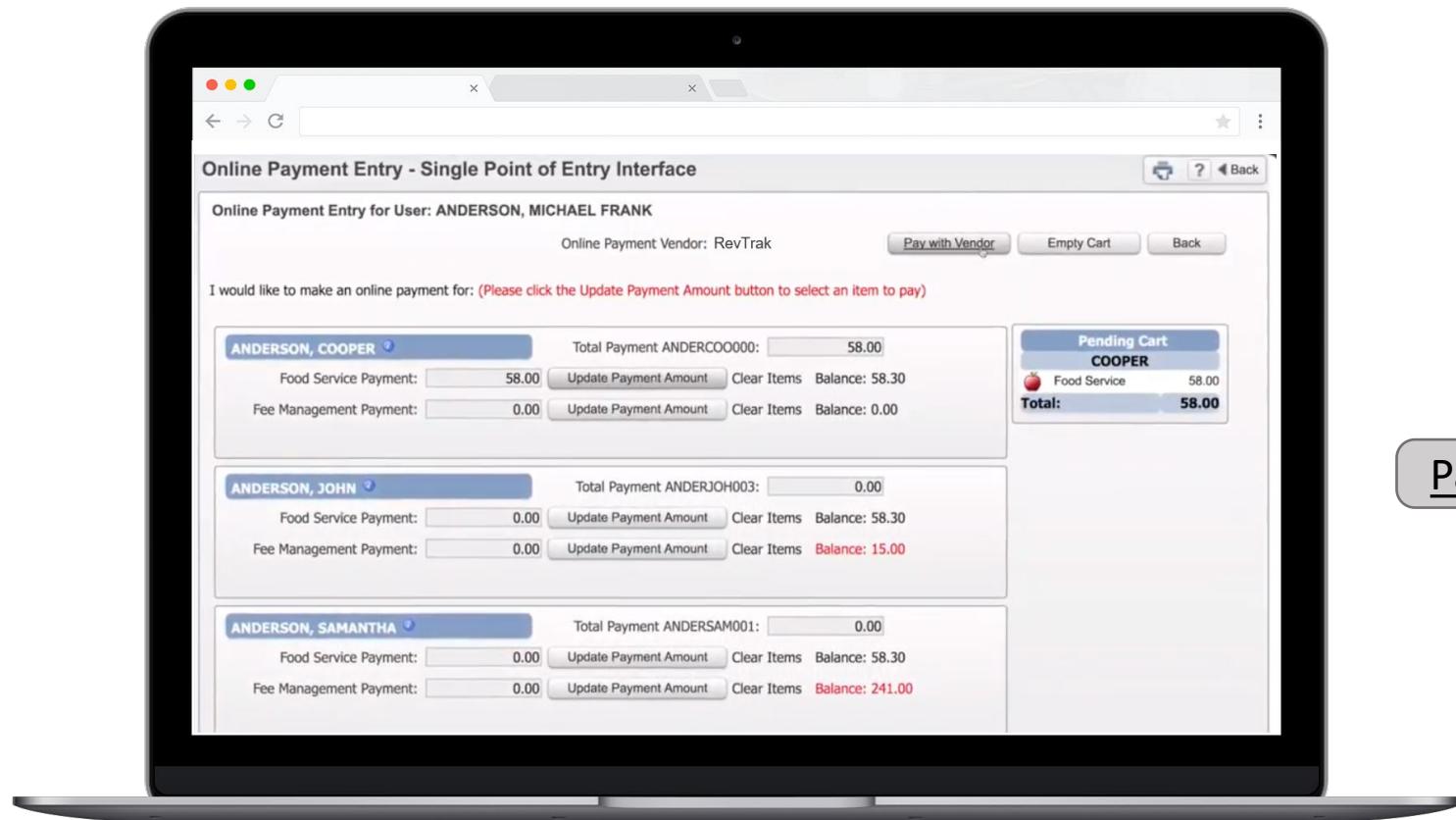


Skyward Quick Connect Integration

- **Real-time integration** for both **Skyward Qualitative** and **Skyward Family Access**.
- Parents can add funds to Skyward food service accounts and pay fees all from within the Web Store.
 - **Easily View All Student Fees** – Fees can be separated into required, optional and food account categories to help parents check out in a snap.
 - **No-Worries Reconciliation** – Catch missed payments to ensure everything posts correctly to student accounts.
 - **Responsive Design** – Allows parents to pay any fee in just a few clicks from any mobile device.
 - **Seamless Integration** – Streamline your process for parents and staff.



Skyward Quick Connect Integration



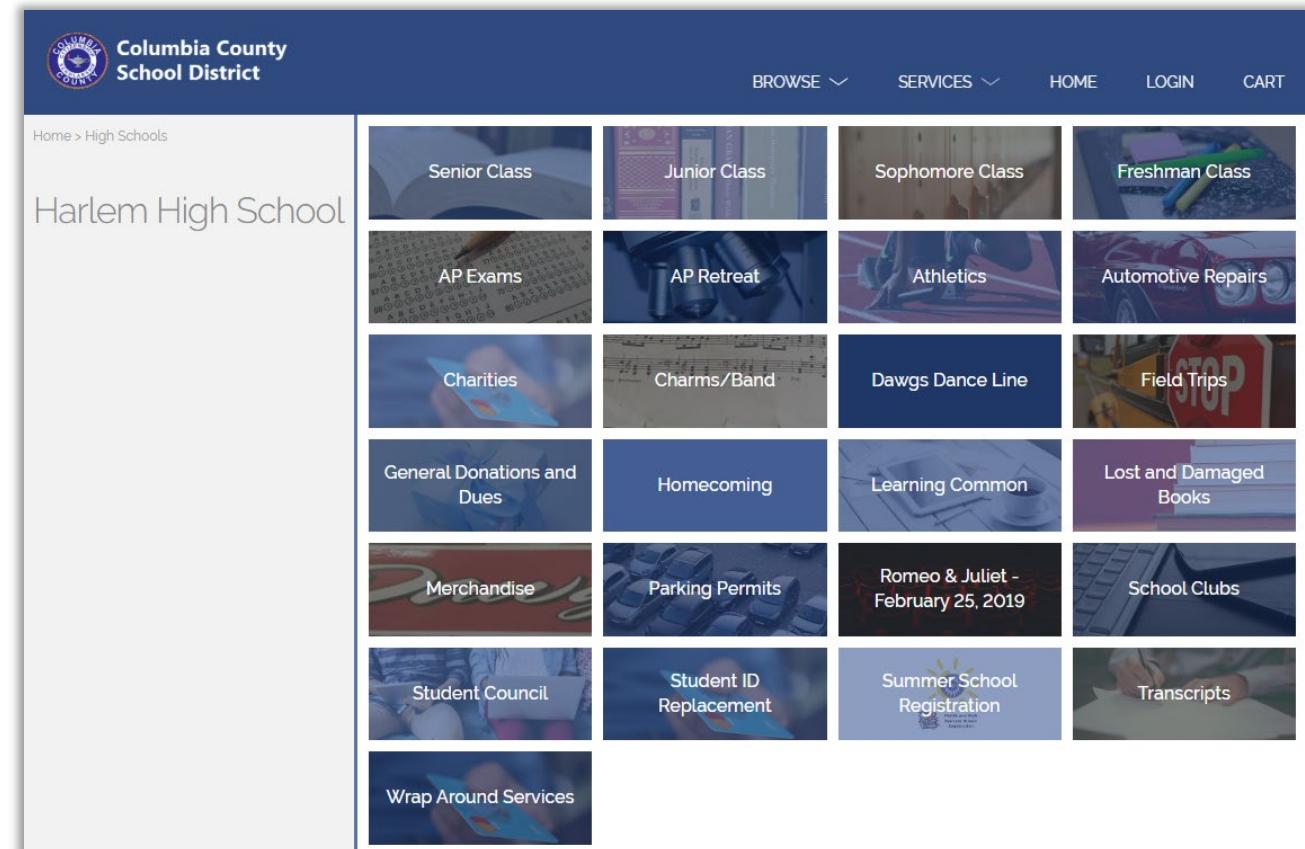
Pay with Vendor 

Taking Certain Payments Online



Web Store: Your Online Payments Hub

Thousands of school districts across the U.S. use RevTrak Web Stores to collect online payments for every type of school fee, from homecoming dances to AP exams and cafeteria balances.



Harlem High School | C X +

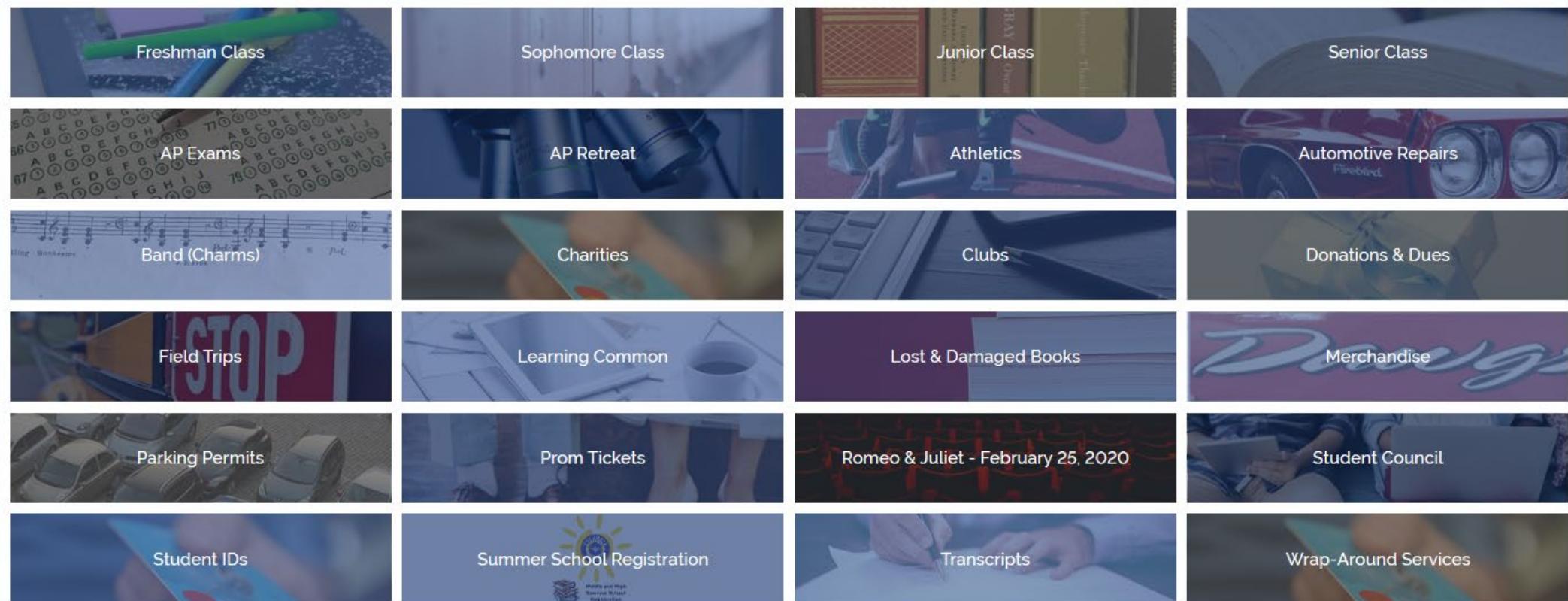
https://ccboe.revtrak.net/high-schools/hhs/#/list

 Columbia County
SCHOOL DISTRICT

BROWSE ▾ SERVICES ▾ HOME LOGIN CART

Home > High Schools

Harlem High School



The grid displays 18 service categories, each with a representative image and text label:

- Freshman Class
- Sophomore Class
- Junior Class
- Senior Class
- AP Exams
- AP Retreat
- Athletics
- Automotive Repairs
- Band (Charms)
- Charities
- Clubs
- Donations & Dues
- Field Trips
- Learning Common
- Lost & Damaged Books
- Merchandise
- Parking Permits
- Prom Tickets
- Romeo & Juliet - February 25, 2020
- Student Council
- Student IDs
- Summer School Registration
- Transcripts
- Wrap-Around Services



BROWSE ▾

SERVICES ▾

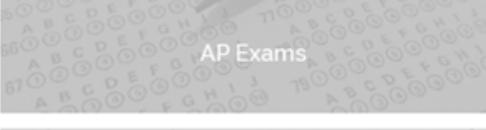
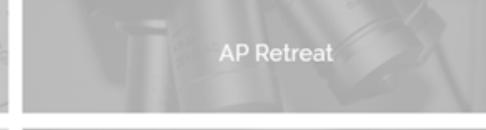
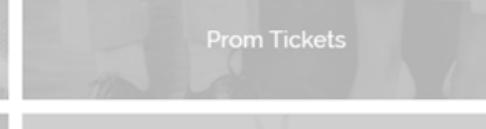
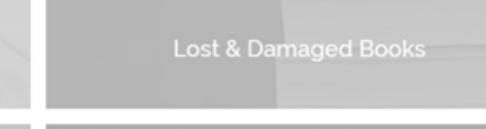
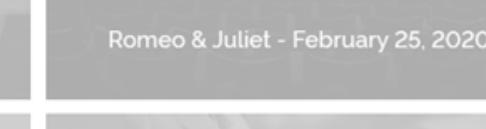
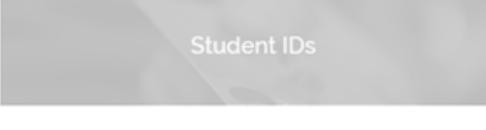
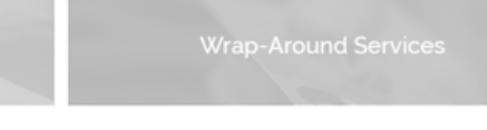
HOME

LOGIN

CART

Home > High Schools

Harlem High School

<p>Freshman Class</p>  <p>AP Exams</p>  <p>Band (Charms)</p> 	<p>Sophomore Class</p>  <p>AP Retreat</p>  <p>Charities</p> 	<p>Junior Class</p>  <p>Athletics</p>  <p>Clubs</p> 	<p>Senior Class</p>  <p>Automotive Repairs</p>  <p>Donations & Dues</p> 
<p>Field Trips</p>  <p>Parking Permits</p> 	<p>Learning Common</p>  <p>Prom Tickets</p> 	<p>Lost & Damaged Books</p>  <p>Romeo & Juliet - February 25, 2020</p> 	<p>Merchandise</p>  <p>Student Council</p> 
<p>Student IDs</p>  <p>Summer School Registration</p>  <p>Transcripts</p> 			<p>Wrap-Around Services</p> 



Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

Football

Golf

Soccer

Softball

Tennis

Track

Varsity Football Tickets

Volleyball

Wrestling



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Softball

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCANDISE

BOYS BASKETBALL FEES AND DUES

[sku:HHS_Boys_BBall_Fees]

Amount: \$ 80.00

Last Name, First Name, and Grade:

Fees and Dues

ADD TO CART



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

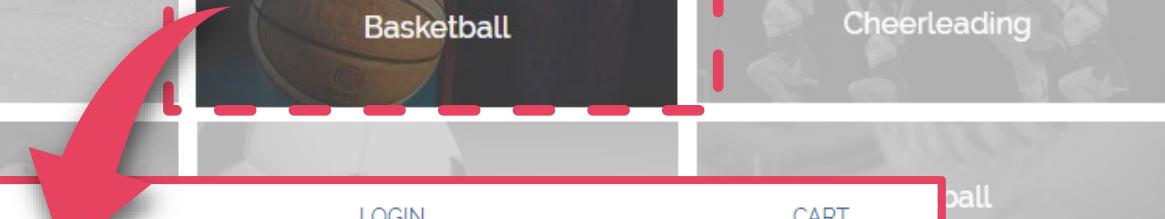
HHS Athletics

Athletic Donations

Baseball

Basketball

Cheerleading



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL
FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL
FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

BOYS BASKETBALL DONATION

[sku:HHS_Boys_BBAll_Donat]

Amount: \$ 20.00

Donation

Last Name, First Name:

ADD TO CART



BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School

Athletic Donations

Baseball

Basketball

Cheerleading

HHS Athletics

BROWSE ▾

SERVICES ▾

HOME

LOGIN

CART

Home > High Schools > Harlem High School >
HHS Athletics

HHS Basketball



BOYS BASKETBALL
DONATION



BOYS BASKETBALL FEES
AND DUES



BOYS BASKETBALL
MERCHANDISE



GIRLS BASKETBALL
DONATION



GIRLS BASKETBALL FEES
AND DUES



GIRLS BASKETBALL
MERCHANDISE

Boys Basketball Merchandise

* Amount

\$20.00

* Student Name

Michael

Jordan

* Email Address

* Item(s) Purchasing:

Team jersey

Add To Cart

Start Adding Fees

- First: Put your payment link in an easy-to-find spot on your website.
- Next: Add fees in one convenient place online.
 - Meals
 - Exams
 - Athletics
 - After school care
 - Event tickets
- We integrate with all major SISs, plus we offer our own tools for school events and meals.

Event Ticketing with RevTrak and Vanco Events

Schools hold a wide range of events, including athletics, musicals, fundraisers, camps, competitions, dances, reunions and more. Easily manage your events and engage with your community with Vanco Events.



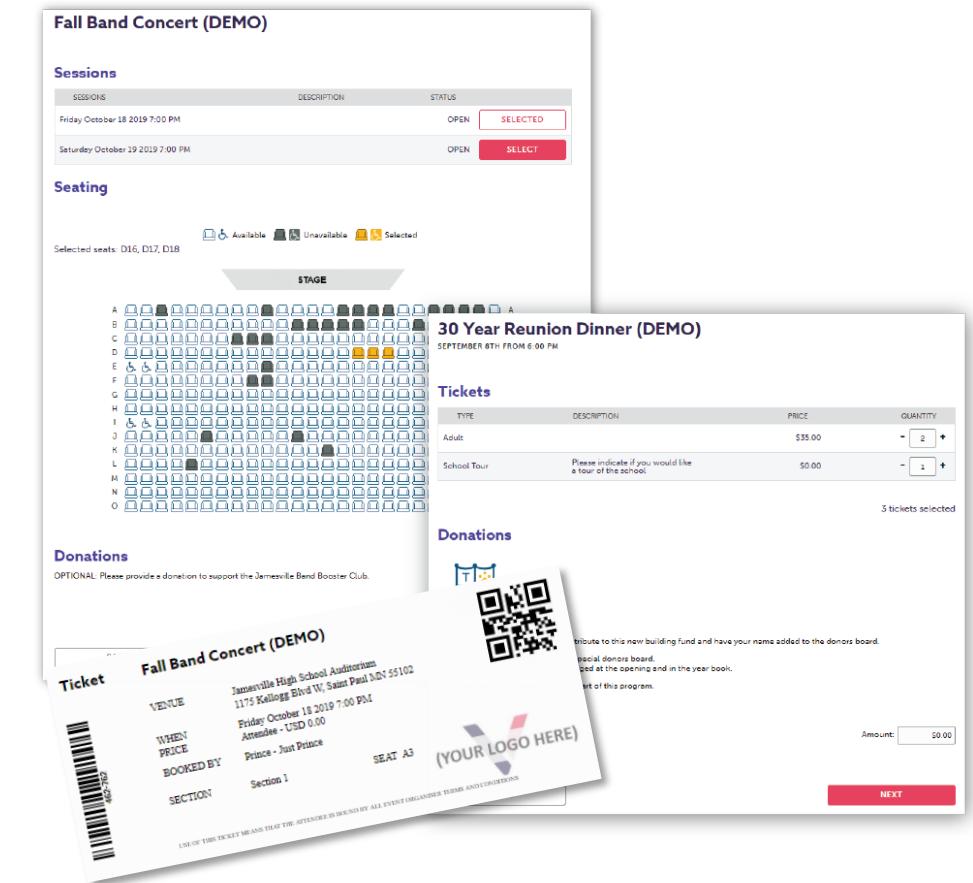
Promote your event online



Sell tickets or offer reserved seating in advance



Scan tickets at the door



The screenshot displays the Vanco Events software interface, featuring several sections:

- Fall Band Concert (DEMO)**: Shows sessions for Friday, October 18, 2019, at 7:00 PM (Open, Selected) and Saturday, October 19, 2019, at 7:00 PM (Open, Select).
- Seating**: A grid of seating areas (A through O) with rows (1 through 20) and seats (1 through 20). Seats D16, D17, and D18 are selected.
- 30 Year Reunion Dinner (DEMO)**: Shows sessions for September 8th from 6:00 PM.
- Tickets**: A table for ticket purchases. It includes rows for Adult (\$35.00, quantity 2) and School Tour (\$0.00, quantity 1). A note says "Please indicate if you would like a tour of the school".
- Donations**: A section for optional donations to the Jamestown Band Booster Club. It includes a QR code and a note about contributing to a building fund.
- Ticket Preview**: A preview of a ticket for the Fall Band Concert, showing details like venue (Jamestown High School Auditorium), date (Friday, October 18, 2019, 7:00 PM), price (\$0.00), booked by (Prince - Jon Prince), section (Section 1), seat (Seat A3), and a placeholder for "(YOUR LOGO HERE)".

Simplify Cafeteria Management



Online Payments

Make student meal management easy and reduce lunch debt with online payments and centralized data for all district schools.



Free/Reduced Application

Speed up and simplify the free and reduced lunch application process by bringing it online and ensuring anonymity for students.



POS Software & Hardware

Our solutions are designed for food service directors and cafeteria staff. Our software makes sales data easy to track, and FSS hardware makes checkout fast.



90%+ Cashless



Keep Going!

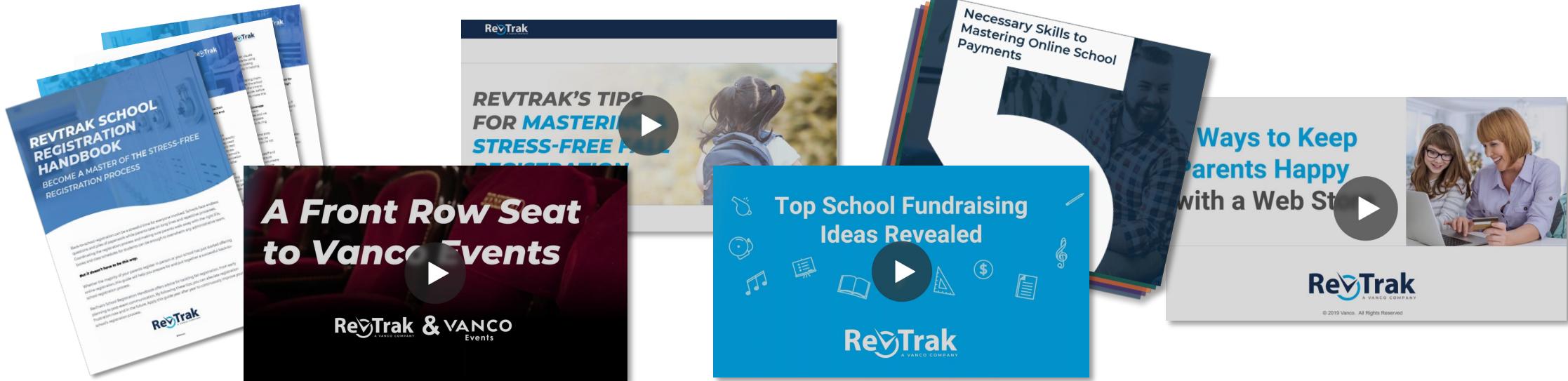
- Get *all* staff involved (not just administrative staff).
- Create a formalized process for requesting payments to be added online.
- Include this adding payments process in staff training.
- Empower every staff member!
 - You don't have to do it alone – add and manage users to safely delegate work as you grow.
 - Frequently remind staff of how online payments make their work easier.
 - Encourage staff to self-serve when possible.

Communicate with Parents to Grow Engagement

- Any time you're asking for a payment, always send them a link to the webstore, or better yet to the item.
- Take advantage of in-person interactions with parents. Train parents during fall registration and set expectations at the beginning of the year.
- Communicate to parents regularly. Remind them the software you use as a district.
 - Holidays are a good time to reset expectations.

Additional Resources

RevTrak.com/Resources



Check out the RevTrak [Resources](#) page for recorded webinars, tips sheets, and eBooks.

Find us at RevTrak.com/Demo



Questions?

Thank you!



RevTrak.com/Demo
sales@revtrak.com
800.323.5953