



VANCO

EDUCATION

SCHOOL CAFETERIA PAYMENTS WITH VANCO: *A RECIPE FOR SUCCESS*



Agenda



Introductions & Our Experience



Food Service Solutions & Web Store



Live Demo: Food Service Solutions



Next Steps & Additional Resources

Today's Presenters



Danielle Winkler
Marketing Manager

Danielle works with school districts and community education organizations across the country to help bring their organizations online to become cashless (and paperless) campuses.



Amy Julius
Solutions Consultant

Amy works with school finance officials, district business managers and teachers to help them take more payments online, saving admin staff and teachers' time and keeping parents happy!

Software for K-12 and Community Educators

Vanco Web Store

RevTrak

We move schools and districts toward becoming a cashless campus by accepting online payments from parents for food service, childcare, sports and more. Plus, we integrate with the most popular student information systems.

See how RevTrak saves you time at:
www.revtrak.com

Vanco Food

Food Service Solutions

From online lunch account payments to point-of-sale tools, we make cafeteria management and meal payments easy. We provide K-12 schools and universities with simple and secure software and hardware to increase food sales while streamlining operations.

See how Food Service Solutions makes mealtime easy at:
www.foodserve.com

Vanco Events

Vanco Events

Plan school events including student plays, sports and dances with our simple-to-use event solution. Add a seating chart, design and print tickets, and accept ticket payments right from our software and on-the-go with our mobile app (it scans tickets too).

See how Vanco Events works for schools at:
www.vancoevents.com

Vanco Music

Charms

Our music program management tool puts music educators in control from the orchestra pit to the halftime performance and on the road. Our cloud-based solution offers event calendars, inventory management and communications functionalities.

See all the tools Charms offers at:
www.charmsoffice.com

Trusted by 1,200 districts and counting!



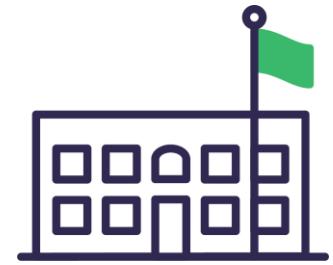
More than \$15 billion in transactions processed per year



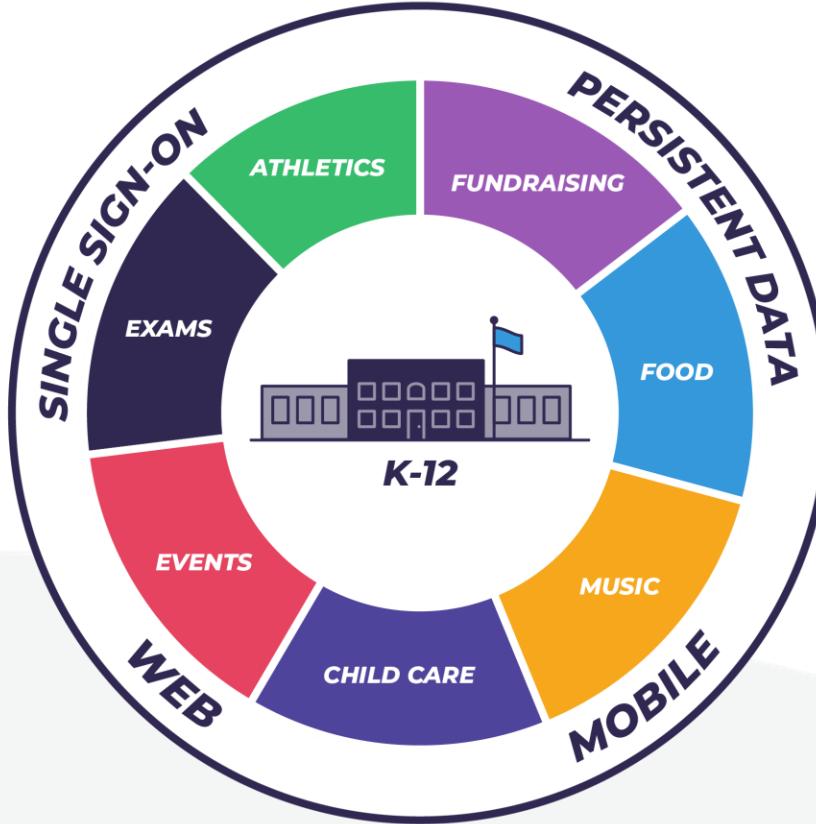
College Board approved payment processor



PCI Level 1 Compliant (the highest standard in the security industry)

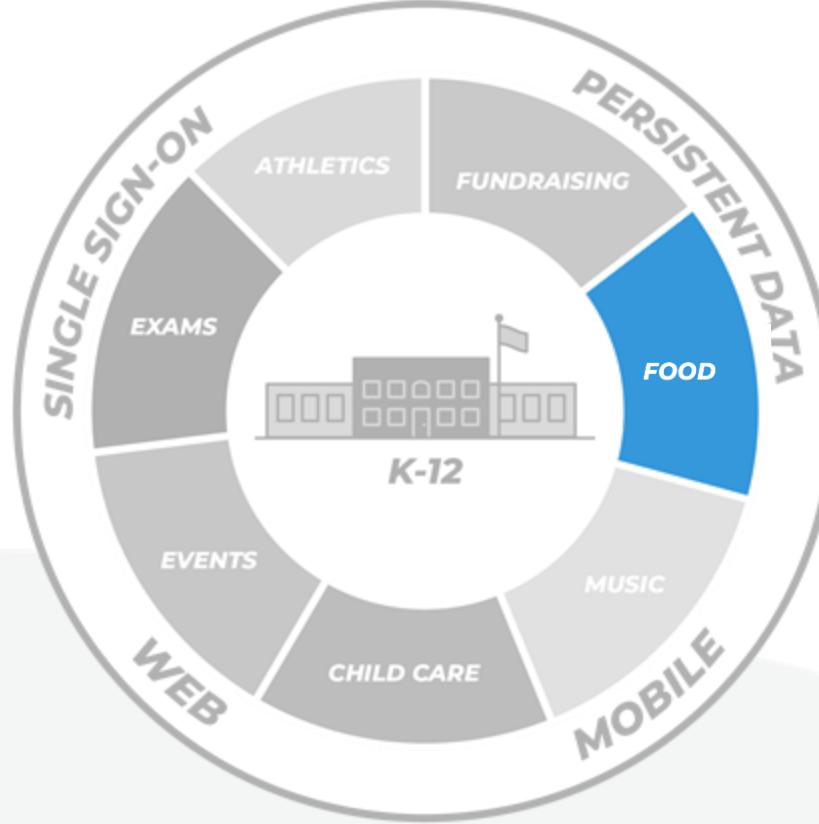


20+ years supporting schools and community education



Vanco's Education Vision

We provide K-12 educational institutions and parents with a **convenient** online payment experience for **all** school-related activities.



Today We'll Be Focusing on Food

Vanco's food service software and hardware simplifies school meal payments and operations.



Why Connect Your Food Accounts to Your Other Online Payments?

- **Easier for parents:** One central hub to make *any* payment.
- **Easier for the business office:** Simpler, automated finances and reporting.
- **Cashless campus:** Take all (or most) of your payments electronically.

Two Ways Vanco Helps School Food Service Programs:



Payment Processing (Web Store)



**Food Service Solutions
Hardware & Software**



Common Food Service Platforms Vanco Works With:

- **PowerLunch (PowerSchool)**
- **Skward Food Service**
- **Tyler SIS Food Service**
- **eTrition**
- **PrimeroEdge**
- **MealMagic**
- **And many others**

Vanco's Food Service Solutions



Online Payments

Simplify student meal management and reduce lunch debt with online payments and centralized data for all district schools.



Free/Reduced Application

Speed up and simplify the free and reduced lunch application process by bringing it online and ensuring anonymity for students.



POS Software & Hardware

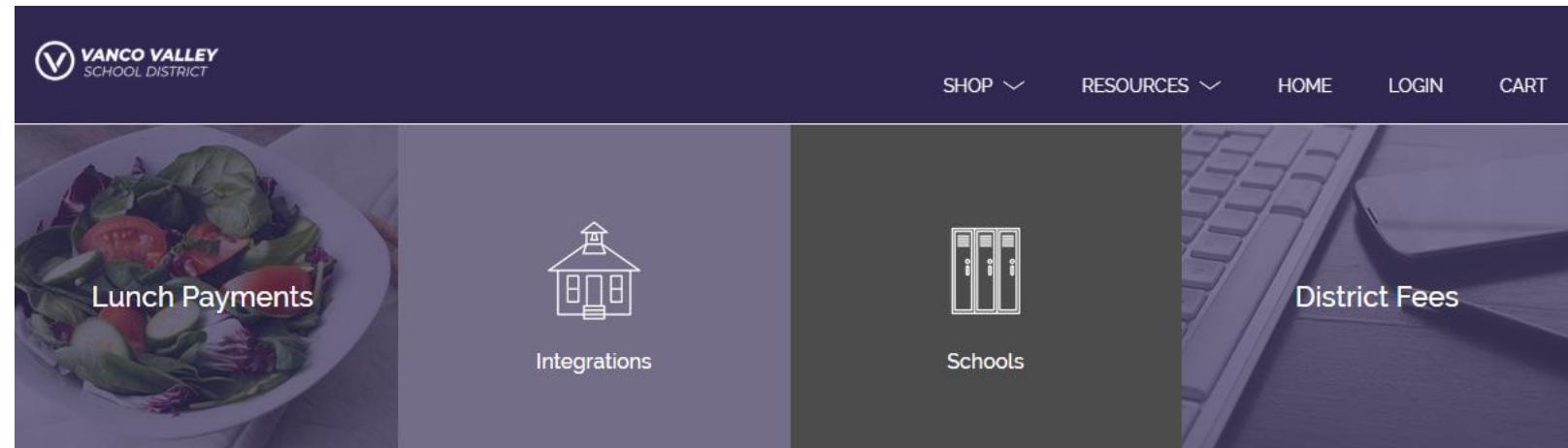
Our solutions are designed for food service directors and cafeteria staff. Our software makes sales data easy to track, and FSS hardware keeps cafeteria lines moving quickly.



(Live Demo)

Next Steps: Request a Demo

[Request a personalized demo](#) to see how Vanco can simplify your cafeteria and meal payment management.



SIMPLICITY FROM TRAY TO PAY.

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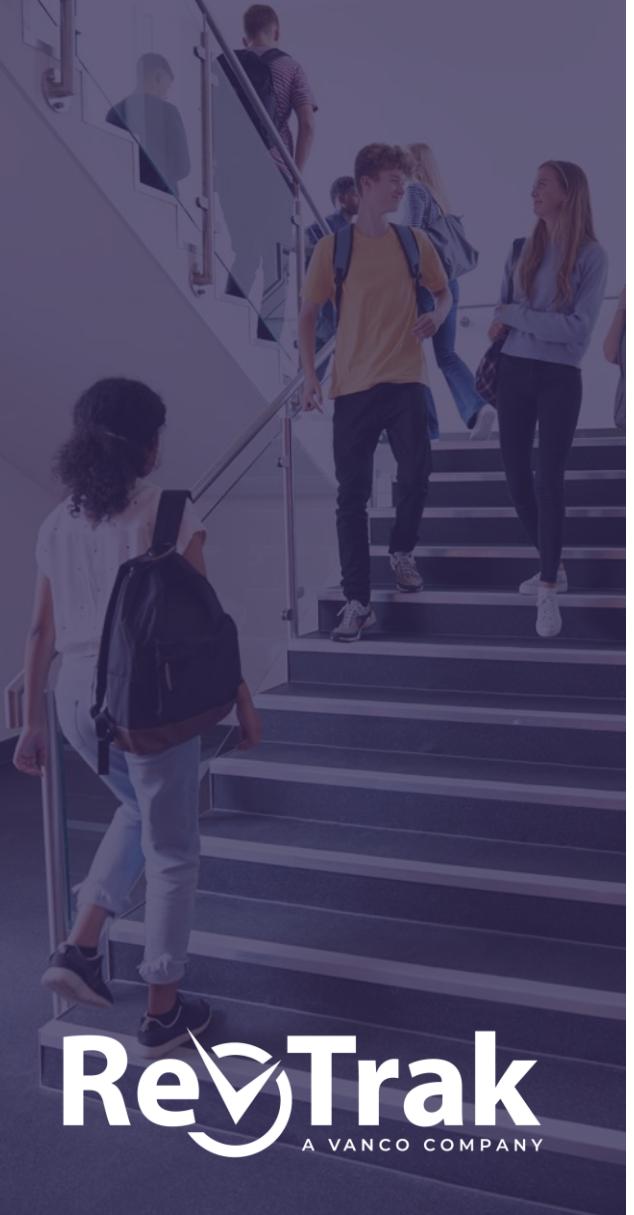


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Thank you!



For Reference: Vanco's Suite of Education Tools



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Vanco Community Education

We offer schools, community arts groups and educational organizations of all types comprehensive registration and administrative software.

Learn more about how ASAP simplifies online registrations and student management at:
www.asapconnected.com